

LAST WEEK'S  
AVERAGE DAILY SALE  
439,000

No 63,198

## Why did Ben Johnson prefer disgrace to defeat?

As Ben Johnson returned to Toronto last night after his fall from Olympic grace the world of athletics, still incredulous, began asking the crucial questions. Why on earth did he do it? Why take such a risk if, as most experts believe, he was bound to be caught? Why would such an experienced sportsman put in jeopardy not only his running career but also the rich rewards the future held out to him from sporting business deals? John Goodbody, Sports News Correspondent of *The Times* and co-author of our award-winning investigations into the dangers of anabolic steroids, examines the questions and theories.

Ben Johnson, who arrived in Toronto last night after leaving Seoul in disgrace, had earlier arrived in New York tired and red-eyed. He braved a crowd of 150 reporters and television crews at New York's John F. Kennedy Airport and was escorted by police straight to a car.

He is a simple, unsophisticated man from humble beginnings in Jamaica. His sister makes him appear money-labile and shy. But he has travelled the world, he realizes his worth, he has enjoyed his celebrity status in Canada and Jamaica. His crime cannot be excused by stupidity or ignorance. So did he act for financial reward?

He wanted not only the gold medal but also the enormous financial benefits from endorsements and advertising. As Olympic champion and world record-holder, he could command increased fees, adding up to

perhaps £5 million over the next four years, to enhance his already lavish lifestyle. He is having a \$450,000 house built in Toronto, and he drives a £100,000-plus Ferrari.

Was he so obsessed with the money that came with victory that he was prepared to pay any price?

The commitment to winning in any event is important — he won the world championship last year — but the commitment to winning the Olympic title is even greater. It was this incentive, the glory as well as the money, that seems to have been his motive.

Did he believe that Stanozolol, the anabolic steroid he used to improve his power, was undetectable?

Unlikely with all the warnings, public and private — especially in Canada with its good record of fighting drug abuse — he must have known that it was detectable. But he obviously hoped to avoid being found positive either by using a masking drug, undergoing a course of diuretics to flush the traces of the hormone drug out of his kidneys, or stopping taking it long enough before the race that the evidence would have disappeared at the time of the analysis.

Accepting that he was aware of the dangers, did he simply get his timing wrong?

This is "not inconceivable", according to Dr Robert Dugal, the

Canadian member of the International Olympic Committee medical commission. There is a difference in the detectability of hormone drugs according to their type and whether they are taken by oral means or injected. It can take from three to seven weeks for a course of steroids to be cleared from the body.

Was it one last, despairing attempt to rediscover his form after his two defeats in Europe on August 17 and 21?

That has to be a credible theory. He was very disappointed to be beaten by Carl Lewis and Calvin Smith.

Did he take a small sample of Stanozolol as a last-minute booster before the 100 metres final to give him extra aggression and fire, perhaps thinking a minute

sample would escape detection?

Unlikely. Anabolic steroids are a body-building drug used in training to increase muscular body weight and recover more quickly from intensive exercise. Although they do engender aggression, this would occur only after a long period on a relatively high dosage of drugs. For a temporary lift, a stimulant like amphetamines which elevate the mood and sharpen the reflexes of an athlete. They are also banned by the IOC. Did he feel he could get away with drug-taking at the Olympics?

He knew that some promoters of international meetings reached agreement with athletes that they would not be tested or that they would be supplied with "clean" samples. He may have thought he

could have enjoyed similar immunity at the Olympics.

Did he think he was too big an international star to be thrown out of the Olympics?

If he did, he was sadly mistaken. The IOC has a zeal to stamp out the drug-takers; in fact, it banned two Bulgarians who had won weightlifting gold medals last week. The bigger the victim, the greater its determination to be seen to be acting strongly.

Was Johnson a pawn in the hands of his advisers?

Many professional sportsmen lose independence when they become tied to agents.

Johnson may have also felt the pressure to succeed from his manager and coach and perceived an obligation to win by any means possible.

## Tougher drug testing for UK athletes

### School sports teams face random checks

By Peter Davenport

New measures to combat and detect drug abuse in British sport are to come into effect next week.

Sports Council officials who have drawn up the programme say it will put Britain in the lead in the battle against the use of performance-enhancing substances.

Up to 300 independent sampling officers are to be recruited and trained at centres at London, Loughborough and Leeds to take urine samples from sports men and women.

The Sports Council will also expand its random testing of athletes in out-of-competition periods when they could use banned drugs, such as the anabolic steroids which Ben

Johnson, the disgraced Canadian sprinter, is alleged to have taken, to increase the effects of training.

The Sports Council is also talking to the governing bodies of sports about expanding the testing to cover more school events. It already tests at some English schools' championship events.

The programme is intended to make sportspeople who may be tempted to use drugs

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uncertain that they will escape detection even in training.

Miss Michele Verroken, drug control officer for the Sports Council, said: "The ultimate aim is to eradicate drug abuse from sport and what we are doing here is creating a deterrent to those who may be considering using drugs that they could be tested at any time and that it is simply not worth the risk."

"It is not just the cheating element. We are also concerned with the physical side effects."

Miss Verroken said anabolic steroids could prove fatal. "Some athletes take them in mega-doses, between three and 10 times what would be a therapeutic dose. It can lead to liver tumours, increased cholesterol levels in the blood and also effect the sex organs. In children, they are likely to cause irreversible stunting of growth."

Some elements of the Sports Council programme were disclosed earlier this year. The details which were leaked unofficially in Leeds yesterday were confirmed later by officials in London. The three centres for the training of sampling officers will become formally operational on Saturday.

Johnson, the disgraced Canadian sprinter, is alleged to have taken, to increase the effects of training.

A key element is the use of doctors, dentists and people with medical backgrounds who are recruited to work part-time on the Sports Council scheme as independent sampling officers. They can be requested to take samples at any time of the night or day.

A hundred officers have been taken on and up to 200 more will be in place by the end of the financial year. The use of independent officers removes the possibility of allegations about misbehaviour of drug tests by bodies involved with the athletes concerned. With the agreement of individual governing bodies for sports, the Sports Council can carry out random tests on men and women.

Last year, it took 4,000 samples. Miss Verroken said the number of positive results was about 2 per cent, which was consistent with international findings. The scheme may be expanded to take in more sampling officers and more tests.

Urine samples are sent to the International Olympic Committee laboratory at King's College, London, for testing. If an athlete is positive it is up to the governing body of the sport concerned to take disciplinary action. Those failing to do so can have their Sports Council grant withdrawn.

The Sports Council is spending £650,000 this year on its anti-drugs programme, including the development of procedures to uncover the presence of drugs in spite of the use of masking agents by some athletes.

It sees the Johnson affair as Continued on page 24, col 3



Security officers and officials surrounding the Canadian sprinter Ben Johnson as he arrived at John F. Kennedy airport in New York yesterday after failing an Olympics drugs test.

## Alton calls for ceasefire as top Democrats attack Owen

By Richard Ford and Martin Fletcher

Mr David Alton, the dissident Democrat MP, appealed yesterday for an end to the vilification of Dr David Owen, as his party launched a fresh onslaught against the SDP leader.

Lord Jenkins of Hillhead told the Democrats' conference in Blackpool that he was probably wrong to have handed Dr Owen the leadership of the SDP in 1983.

Mr Ian Wigglesworth, the party's president, ridiculed the idea of doing deals with the Owenites. "Dr Owen and his friends have made their bed

and they must lie in it", he said.

However, as Mr Wigglesworth was making his keynote speech to the conference, Mr Alton appealed for an end to the slanging match. He said Mrs Thatcher would be the only beneficiary of continuing division.

Today, Mr Alton will join Mr John Cartwright, the SDP president, at a fringe meeting calling for reconciliation between the two feuding parties.

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party's policy committee to draw up a paper on closing down all nuclear power stations.

The move is a strong signal that the party is serious about its Green stance, but will cause significant embarrassment to Mr Robert MacLennan, the former joint leader who has the Dounreay nuclear power station in his constituency. He had previously insisted that the Liberals must accept the case for nuclear power if he were to support merger.

Conference reports, page 6

## Thatcher gives support to war on pollution

By Nicholas Wood, Political Correspondent

The Prime Minister last night warned that the well-being of the earth's inhabitants may be at risk from pollution.

In the most graphic words she has ever used on the issue, Mrs Margaret Thatcher said it was possible that modern technology had unwittingly triggered "a massive experiment with the system of the planet itself".

She called for more research to identify more precisely the nature of the threat and said that the Government would have to consider the wider policy implications in areas such as energy production, fuel efficiency and reforestation.

And she made clear that once cause and effect had been properly established she was prepared to take decisive action to protect the environment.

The Prime Minister, who until now has been widely regarded as a sceptic on the issue, said that protecting the balance of nature was "one of the great challenges" of the rest of the century.

Her scenario, putting global pollution high on the political agenda, will delight environmentalists and the growing number of Tory backbenchers who want the Government to give a greenish tinge to its free-enterprise policies.

Her remarks also indicate that Mrs Thatcher recognizes that the electorate is becoming increasingly concerned about the threat to the planet's ecosystem and is determined that she will not be outflanked on the matter by her political opponents.

Earlier this week, Mr Paddy Ashdown, the leader of the Social and Liberal Democrats, made the green vote one of his

key priorities in the campaign to rebuild his party's support. Labour, too, is paying more attention to environmental matters.

Mrs Thatcher, who was addressing an audience of 180 scientists, doctors, diplomats and senior Civil Servants at the annual dinner in London of the Royal Society, of which she is a fellow, said that engineering and science had brought great benefits. However, by releasing vast amounts of carbon dioxide into the atmosphere at the same time as great tracts of forest were being cut down, modern society was disturbing the earth's atmosphere.

Mrs Thatcher identified the greenhouse effect, the hole in the ozone layer detected over the South Pole and acid rain as the three main dangers to the well-being of the planet.

Mrs Thatcher said that the possible threat to human life posed by the greenhouse effect — the warming of the earth's atmosphere as a result of an accumulation of gases such as carbon dioxide leading to melting of the polar ice caps — had been brought home to her at the Commonwealth Conference in Vancouver last year.

The President of the Maldives Islands had reminded the gathering that the highest part of his country, with a population of 177,000, was only six feet above sea level.

"We need to identify particular areas of research, which will help to establish cause and effect."

We need to consider in more detail the likely effects of changes within precise timescales. And to consider the wider implications for policy."

### INSIDE

#### THE TIMES PRESSPASS

● Application forms for Presspass, which will enable students to purchase *The Times* at half price, appear today on page 10

#### WIN £234,000

#### Portfolio PLUS Accumulator

● There was one winner of yesterday's £4,000 daily prize (see page 3), so the Portfolio Accumulator stands at £234,000. Prices: page 29

#### Record for Christies

Christies International, the art auction house, made a record £20.6 million profit in the first six months of 1988.

Group auction sales rose from £316 million to £347 million in the six months to June. Page 25

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## Trade deficit narrows

Britain's trade deficit narrowed sharply last month and the figures were greeted with considerable relief in the City.

The Chancellor, Mr Nigel Lawson, in West Berlin for the International Monetary Fund and World Bank meetings, warned not to read too much into one month's figures, but the City now believes base rates do not need to rise from their present 12 per cent level.

The current account deficit dropped to £1.31 billion as imports fell. Although this was the second biggest deficit on

record, it was down on the £2.15 billion figure for July. The FT-SE 100 index, down by 13 points before the figures, closed 15.3 points higher at 1,808.0.

Mr Neil Kinnock, the Labour leader, reacted to the trade figures, describing Mr Lawson as "a triple failure" for pursuing economic policies which are leading to a £12 billion trade gap plus higher interest rates and higher inflation.

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## Gibraltar witness 'confused'

From Tony Dawe Gibraltar

A third witness who gave evidence to Thames Television's *Death on the Rock* programme about the way the SAS killed three IRA terrorists in Gibraltar admitted yesterday that she might have been "confused" about part of her story.

Miss Dian Tracey told the inquest here that she saw a man shoot one of the terrorists, Sean Savage, in the back as he was running away. He

had given no warning. She said the man had a gun in his left hand. Savage fell with his feet towards the town.

Mr Michael Hucker, representing the SAS soldiers, told her that the two soldiers who shot Savage were both right-handed and that all the evidence showed he had fallen the other way.

Agreeing that she might have been confused, Miss Tracey nevertheless insisted that Savage was running away. The inquest also heard a

claim yesterday from an electronics expert that the terrorists would have been unable to detonate a bomb in the car they had left in Gibraltar at the time they were shot.

Dr Michael Scott, a Dublin lecturer called on behalf of the terrorists' families, also claimed that the evidence of Mr Alan Feraday, a Ministry of Defence forensic scientist, revealed "ignorance of his subject".

Fall report, page 5

## Hampton Court restoration begins next week

By Alan Hamilton

A team of master craftsmen will move into Hampton Court Palace on Monday to begin restoration of the south side of Fountain Court which was destroyed by fire two and a half years ago. The work will take three years and will cost the taxpayer between £10 and £12 million.

The Government's Property Services Agency, which looks after royal palaces, has salvaged every scrap of the original building, conducted meticulous surveys, invited tenders and whittled down the 32 applicants to a company able to undertake the highly specialized work.

Public contracts worth more than £710,000 have now to be offered throughout the European Commu-

nity. However, no foreign firm applied and the job has been won by James Longley, a contractor based at Crawley, West Sussex.

Mr Graham Baird, deputy managing director of Longleys, said yesterday that his company had won the contract because it had access to a large pool of specialist carpenters and plasterers capable of restoring the damaged wing to Sir Christopher Wren's original design, and had experience of other important renovation works, including the Temperate House at Kew Gardens and Battle Abbey in Sussex.

Next week Longleys will move in to set up a joinery workshop on the site. Much of the original timber remains, but is charred and needs restoration.

New king and queen post trusses are needed for the roof area; as in Wren's time, they will be made and assembled on the ground to check for fit before being hoisted into position.

The Property Services Agency is scouring the country for expert carvers to reproduce the intricate Grinling Gibbons carving in the interior of the fire-damaged William III staterooms. Specialist gliders are also being recruited, and English Heritage will restore the magnificent Verrio painted ceiling.

Experts, including the National Trust and the Victoria and Albert Museum, have been consulted on the work, which is the biggest historical restoration project since the fire which destroyed part of York Minster. Every

scrap of charred wood and other detritus of the blaze has been meticulously collected and catalogued; some will be used for restoration, others will go to museums.

Architects led by Mr Michael Fishlock of the PSA have made over 750 drawings of the Wren building in preparation for its rebuilding. Their chief problem so far has been in drying out the structure after its soaking by thousands of gallons of firemen's water. It is now deemed dry enough for work to begin.

It will take three years for the builders to finish their work, and a further year for the rooms to be fitted out, largely with their original paintings, tapestries and furniture. The palace will remain open to the public.

### What things would you choose in your perfect pension?

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## Businessman used water pistol to rob building societies

A company director armed himself with a water pistol to rob four building society branches of £10,500 to pay debts, Huddersfield Crown Court was told yesterday.

Ian McCulloch, aged 30, married with three children, had dressed smartly and carried a leather briefcase to pose as a potential home buyer wanting a mortgage. He had then ordered the staff to fill the briefcase with cash, Mr Benjamin Nolan, for the prosecution, said.

He said that McCulloch was bearded but did not adopt any disguise and carried out the robberies with skill and determination.

However, a video film taken of McCulloch during one of the robberies was processed into a Photofit print by the police. They were then alerted by someone who knew him but wished to remain anonymous.

The court was told that McCulloch was kept under observation and was arrested while he was driving his car in Huddersfield last June. The water pistol and the briefcase were found in the car.

Mr Nolan said that McCulloch carried out his first raid in July last year when he robbed a Yorkshire Building Society office at Windermere, Cumbria, of £1,824.

The next day he robbed another Yorkshire Building Society office at Skipton,

North Yorkshire, of nearly £5,000. Last May, he robbed another Yorkshire Building Society office at Huddersfield, West Yorkshire, of just over £2,900.

A few days later he went into a Yorkshire Building Society office in Heckmondwike, West Yorkshire, intending to rob it. He asked for the manager and was told he was not available. He said he would come back later but did not return.

Finally, on May 23, he robbed an agency office of the Halifax Building Society in Market Street, Shaw, near Oldham, Greater Manchester, of £1,860.

Mr Nolan said that in one robbery McCulloch had told staff he was carrying out the raid on behalf of the IRA. However, Mr Christopher Atwood, for the defence, said that McCulloch denied ever saying that. He said he had always been polite when carrying out the raids and had never harmed anyone.

The court was told that McCulloch had not told his wife about his money problems out of a combination of stupidity and pride. He said he also owed his father £2,500 which he desperately wanted to pay back and had convinced himself that he needed between £5,000 and £6,000 to solve his immediate short-term financial problems.

He was under extreme stress

and that caused him to act in an irrational manner. Had he acquired enough money from his first robbery he might have stopped, but the first two raids did not give him enough and once he had been successful he was encouraged to continue.

Mr Nolan said that his family home at White Reaps Farm, Holt Head, Slaithwaite, West Yorkshire, was for sale and some of the proceeds would be used to repay the building societies.

McCulloch admitted three charges of robbing building societies in Yorkshire, Lancashire and Cumbria and asked for two other offences, one of robbery and one of attempted robbery, to be taken into account. He was jailed for eight years.

Mr Atwood said that his client, who had not been in trouble before, had started an office furnishing company in Leeds with another man but it had not been a success.

McCulloch could not afford repayments on the £14,000 he had borrowed from the bank, nor could he keep up the payments on his mortgage. Everything had started to get on top of him.

He said: "He had the image of being a successful and hard-working businessman but did not have the income to support that image and under extreme stress decided to carry out the robberies to pay his debts".

## Driver 'hypnotized by road markings'



The car in which Sarah Chard and Louise Rawson died after being hit from behind. Dr Ivan Brown (left), who gave evidence at Bristol yesterday for Mr Harold Miller, who denied reckless driving and causing the death of the two women.

By Rodney Cowton  
Transport Correspondent  
All motorists could have their driving impaired by "highway hypnosis" where the monotonous effect of road markings could put them into a trance-like state, the Bristol Crown Court was told yesterday.

The claim came during the trial of a motorist who crashed into a car on the M5 between Tamerton and Bristol, killing two women.

Harold Miller, aged 58, denied reckless driving and causing the death of Sarah Chard and Louise Rawson, both aged 19 who died after their car slowed at a bottleneck. It was struck from behind and burst into flames.

The court was told that Mr Miller's car had probably been travelling at up to 90 mph in a 50 mph speed zone.

Dr Ivan Brown, of the Medical Research Council's applied psychology unit, Cambridge, who is an adviser to the Department of Transport, said the driver had been put into a trance-like state by the road markings.

"Because of the repetitious nature of the visual scene he dropped into a trance-like state."

Under cross-examination he said: "I am claiming everyone is at risk from this repetitious highway driving". Mr Michael Hubbard, QC, for the prosecution, suggested Mr Miller may have fallen asleep, but Dr Brown denied that.

Mr Miller, a chartered surveyor, of Glen Mona, on the Isle of Man, said he drove up to 90,000 miles a year. He was on his way from Cornwall, to Southampton when the accident happened on April 10 last year.

The hearing was adjourned until today.

### Corporal punishment

## Cash for 17 beaten children

By David Tytler, Education Editor

Seventeen children have been awarded compensation totalling £51,000 by the Government after a ruling by the European Commission of Human Rights that children should receive corporal punishment without the permission of their parents.

Most of the cases, involving two girls and 15 boys, occurred between the European ruling in 1982 and the Government's decision to ban corporal punishment in August 1987. Each family received £3,000 apart from two families who received £4,500 because two of their children had been beaten. The compensation was paid after they had agreed to drop all legal proceedings. Six other cases, receiving compensation

of £20,000, have already been settled with two cases still outstanding.

The European ruling applies only to state schools but there are four claims waiting to be heard by the European Commission from families who have children at private schools.

Mr Tom Scott, education secretary of the pressure group Society of Teachers Opposed to Physical Punishment, said yesterday: "We think the Government should move now to ban beatings in all our schools rather than wait for the inevitable ruling from Europe which could take two or three years".

Among the cases were Nigel Maycock, aged 14, of Rotham, south Yorkshire, given

two strokes of the cane on his thighs in 1983 for talking in assembly, a girl aged six who wet herself after she was spanked in view of her classmates, a teenager suffering from a deformity of the spine who was caned eight times, and a girl aged 12 whose caning caused nightmares and bed-wetting.

Mr Scott said: "We would have liked the compensation to be higher but more importantly the families have been vindicated. They were not in it for the money."

Four of the children, receiving £12,000 compensation plus legal costs, were caned by Mr Ian Mitchell-Lambert, then head of Howbury Grange School in the London borough of Bexley in 1982 and 1983.

### Computer link boost for pupils

By Our Education Editor

Schools and education authorities preparing to take on the financial management of schools, on top of coping with the national curriculum, will be able to call on a new and comprehensive computer system.

It has been devised to meet all the extra demands of the Education Reform Act. The two leading computer services for schools have agreed, in principle, to a merger linking more than 8,000 schools, colleges, and administrators with all services being available for one subscription.

Those services will include careers advice, modern language courses, budget planning and international links.

The Times Network System (TINS) and British Telecom's Prestel Education, which have until now been competitors, hope the computer link will be ready to operate in the New Year.

Mr Gordon Jones, chief TINS executive, said: "We welcome the opportunity to provide a set of specialist services for the education community to meet their continuing needs into the 1990s at the right quality and price. The rapid rate of change in education requires collaboration between services."

The new service, which will be promoted and marketed by TINS on behalf of Dialcom (UK), will link all subscribers for the price of a local telephone call so that schools throughout the country will be able to communicate with each other, their local education offices and international centres.

Subscribers will be able to call up foreign texts and translations and be connected with foreign news agencies.

Careers information packages will also be available. Mr Graham Jones, general manager of Dialcom (UK), which runs the Prestel service, said yesterday: "The combined service will be both an aid for the curriculum and educational administration."

"It will help schools to communicate both with the education and wider communities and assist children with learning valuable communication and information-handling skills."

## West End theatre takeover

By Andrew Billen  
Arts Correspondent

Control of Stoll Moss, owners of the London Palladium and 11 other theatres in the West End of London, has changed hands for the second time in two months.

The new owners are the Australian-based investment group, Charnhead, which is believed to have paid the Bell Group more than £25 million for the 12 theatres and for Bermans and Nathans, the theatrical costumiers, and other property interests.

However, the deal means that day-to-day control will return to Britain and Mr Robert Holmes a Court, who in August lost control of Bell to Mr Alan Bond, the Australian businessman.

Charnhead has given management of the theatres to Heytesbury UK, Mr Holmes a Court's own company. Mr Derek Williams, chief executive of Heytesbury, said it was impossible to say how much had been paid for the theatres since they had been part of a package obtained through an option to buy from Bell drawn up earlier this year when Mr Bond's interest in the group became evident.

Although Stoll Moss has not had the easiest of years, with both *Winnie* and *Ziegfeld* proving spectacular flops, Charnhead was not alone in wanting to buy it.

The ownership structures of theatres are notoriously complex, involving management companies, leaseholders and free holders.

The freehold of the New London Theatre Centre, home of *Cats*, for example, is held by the English Property Corporation which leases it to National Car Parks. It subleases it to the New London Theatre Centre, which is jointly owned by the British property group MEPC and the multi-national film corporation Cannon.

The freehold of the stage of the Lyric, Shaftesbury Avenue, is owned by Stoll Moss; the auditorium by the Theatres Trust.

The following is a list of the present leaseholders although, in some cases, the company may also hold the freehold.

Stoll Moss (Charnhead, Australia): Palladium, Theatre Royal Drury Lane, Victoria Palace, Her Majesty's, Royal, Cambridge, Garrick, Queens, Globe, Lyric, Apollo, Duxbury.  
Maybox (British): Albery, Wyndham's, Criterion, Piccadilly, Whitehall, Donmar Warehouse.  
Louis I Michael Trustees (British): Theatre Royal Haymarket, Strand.

Lord Grade and his brother, Lord Delfont, were interested. Mr Louis Benjamin, chief executive of Stoll Moss, said: "If it had been an open thing that these theatres were for

Jeffrey Archer (British): Playhouse Theatre.  
Chesterfield Properties (British): Phoenix, Comedy.  
Michael Codron (British): Vaudeville.

Nederlander Group (American): Adelphi, Aldwych.  
Savoy Hotel (British): Savoy Theatre.  
Capital Radio (British): Duke of York.

Brent Walker (British): Lyceum.  
First Leisure (president, Lord Delfont): Prince of Wales, Prince Edward.

Lord Willoughby de Broke Family Trust (British): St Martin's (The Mousetrap Theatre).

Ambassadors Theatres (Tinker Jay, British): Ambassadors.

New London Theatre Centre Ltd (part British): New London Theatre.  
Ed Mirvish (Canadian): Old Vic.

MAP International (British): Fortune.  
Really Useful Group (Andrew Lloyd Webber, British): Palace.

Ray Cooney's Theatre of Comedy (British): Shaftesbury.  
Rank Corp (British): Dominion.

sale I would have gone for a management buy-out."

Even with 12 large theatres now ultimately in Australian hands, the West End is still predominantly British.

### Portfolio PLUS

## Accumulator A ritual is rewarded

Perseverance paid off yesterday for Mr Roy Cheverest, from Dartford, Kent, when he won the daily Portfolio prize of £4,000.

Mr Cheverest, aged 62, a retired heavy goods vehicle driver, said: "I feel out of this world. I have been doing Portfolio every day since it started; it's my morning ritual."

"My wife and I are going on holiday to Tenerife next month, so it will come in very handy for that."

## Rape case girl denies consenting

A girl who has alleged she was raped by three men in two separate attacks denied yesterday that she had consented to have intercourse with her first alleged attacker.

The girl aged 15 told the Central Criminal Court that she had cried solidly during the whole episode.

She was asked by Mr Edmund Lawson, QC, for a Jordanian student aged 21 who has denied raping her: "Were you not quite happy with what was going on at the time?" The girl replied: "No, I was not, sir. I kept telling him to stop, but he did not, I was crying and shouting 'Stop it'."

The girl was allegedly raped by the student and father by two other men who stopped to give her a lift after she allegedly escaped. She had travelled to London from Durham without telling her parents to see Peter Howitt in *Babes in the Wood* at the Palladium last January.

She said the student had offered to take her to King's Cross, central London, to catch a train home but instead took her to his bed-sitter flat in Lewisham, south-east London.

Mr Lawson suggested that after intercourse she had told the student she wished he was someone special like Peter Howitt. The girl said she may have told the student that because she was angry.

The trial continues today.

## CTC 'no grammar school'

By Douglas Broom, Education Reporter

Claims by the Labour Party that the Government's City Technology College programme is a back door way of re-introducing grammar schools were emphatically denied yesterday by the head of the first of the new institutions.

Mrs Valerie Bragg, principal of the Kingshurst CTC, now into its third week of teaching in Solihull, West Midlands, described claims that the colleges were accepting pupils according to ability as "absolute rubbish".

Speaking during her school's first open day for the press, Mrs Bragg said that although she had 350 applicants for the school's 180 first year places, pupils had not been chosen because they were bright.

"We have a complete mix right across the ability range", she said. "Our catchment area is mostly working class so there is no question of pushy middle class parents getting their children in. There is no way that we have chosen privileged children."

Using standardized tests of maths and English skills, the first intake at Kingshurst had scored 98 marks compared with a national average in state schools of 100.

"I am a comprehensive school head", Mrs Bragg said. "I have run a very successful

A commission set up by Mr Bernard Weatherill, the Speaker of the House of Commons, is to investigate ways in which young people can be properly trained to help the community and recognized for the work they do. One possibility is a GCSE in "active citizenship". Mrs Elizabeth Hoodless, executive director of Community Service Volunteers, which has set up the commission with Mr Weatherill, said yesterday: "Many young people are already doing this."

comprehensive school. The last thing I want is a highly selective school. Anybody can achieve good results with the most able. Where is the challenge in that?"

Most pupils getting down to their lessons in classrooms equipped with computers, videos and the latest in high technology science equipment, seemed unaffected by the controversy surrounding their new school.

"Paul Hockley, aged 11, said: 'They have been some people saying 'what do you want to go to that school for'. But I don't think they know anything about it. I think it's just what they have read in the papers.'"

Anika Butler, also aged 11, was in no doubt about her

attitude to the school. "It is really good here, it's fun", she said.

As Anika and her classmates carried out simple experiments with bunsen burners in a well equipped laboratory, Mr Alan Wheelhouse, their science teacher, said: "The atmosphere here is very positive and the children seem to respond to it."

In common with other staff members, Mr Wheelhouse has been issued with his own Cambridge personal lap-top computer which he uses for everything from marking to doing simple administration.

In another classroom, Mr Philip Smith was introducing pupils to the complexities of newspaper advertising.

"We are preparing them to be intelligent consumers", he said. "We are introducing them to ideas of economic awareness - it's the kind of work most schools would be doing in the fourth year now, as we are here."

Mr Kenneth Baker, Secretary of State for Education, plans to have 20 colleges like Kingshurst operating by the next election. The second, in Nottingham, takes its first pupils next September. A third is due to open in Middlesbrough at the same time and plans are well advanced for at least another four.

## Channel 4 plea on finance

By Richard Evans, Media Editor

Sir Richard Attenborough, chairman of Channel 4, and Mr Michael Grade, chief executive, will appeal to the Home Secretary today not to tamper with the company's funding arrangements and risk threatening the station's distinctive and increasingly popular programme remit.

The meeting with Mr Douglas Hurd comes only weeks before the publication of the Government's broadcasting White Paper and coincides with a new study which shows viewers are deserting BBC and ITV in favour of Channel 4.

The station is funded along with the Welsh fourth channel by independent television companies which contribute 17 per cent of their previous year's advertising revenue. In return they sell Channel 4's

airtime and keep the revenue. Channel 4 chiefs insist the existing form of financing enables them to plan ahead and is crucial to maintaining their innovative programming.

Because they are not dependent on audience ratings they are free to take the risks associated with providing specialist programmes and catering for minority interest.

Government ministers say they are committed to protecting the remit but appear determined to change the funding system, although they are divided on how to do it.

The increasing appeal of Channel 4 is confirmed by a "tracking study" carried out annually by Taylor Nelson, the market researchers.

Since 1983 the proportion

of viewing time devoted by people to Channel 4 has increased from 11 to 18 per cent while BBC's share has fallen from 38 to 34 per cent. ITV has slipped from 39 to 34 per cent and BBC2 has dropped from 17 to 16 per cent.

● The BBC is to cut 113 jobs in its Welsh region to make way for more independent productions, it was announced yesterday.

The cuts are the first since the corporation agreed to government requests to commission up to 25 per cent of its programming from independent producers. About 30 staff members are expected to be made redundant with the rest of the savings coming from not filling vacant posts during the next two years.

### High-flyers survive market crash

## Salaries still soaring for City stars

By Richard Thomson, Banking Correspondent

Bankers and City executives are still enjoying the biggest salary rises in the country, in spite of last year's stock market crash. Annual pay rises of more than 25 per cent are still commonplace although financial companies are laying off large numbers of employees to save costs.

The increases were disclosed in a survey of executive pay by Nottel Lowndes Executive Compensation Consultants, an employee services company in the City. The report says the average salary for chief executives of financial companies is £119,106, a rise of 23.4 per cent on last year's average of £96,503.

Some salaries this year go as high as £213,000, including perks such as company cars and subsidised mortgages. Company secretaries have done even

better. Their pay has risen by 29.7 per cent to an average of £67,164, while credit managers have seen their pay rise 31.4 per cent to £32,007.

To put this in perspective, executive pay in the rest of British industry has been going up at about 9 per cent a year during 1988.

The survey illustrates the risks and rewards of working in the City. For while the high flyers have never had it so good, the merely-average and the not-so-good have been dismissed.

More than 5,000 City workers have lost their jobs since the crash as falling turnover in financial markets has depressed the profits of many firms. Financial companies have been clearing out all their excess staff in a desperate attempt to cut costs.

But firms have gone to greater and

greater lengths to hold on to their star employees, the ones who really produce the profits. Hence, Noble Lowndes says, the continuing upward spiral in salaries for those who still have a job in the City.

Mr Don McCune, who compiled the survey, said: "Firms are concentrating on having the right people in the right jobs and are paying to keep them there."

The City is also more likely than the rest of industry to provide employees with special financial services, such as cheap hire-purchase loans and mortgages. A chief executive of a firm in the square mile can expect to receive a subsidy on his mortgage repayments, for example, of up to £3,800 a year.

The survey blows the lid off the myth of the Porsche as the ultimate symbol of City affluence. The true symbol is, apparently, a Jaguar Sovereign.

### Accomplice in raid on Dr

## Pyke is jailed

The man who took part in the robbery of Dr Magnus Pyke, the television presenter, was jailed for five years at Southwark Crown Court, south-east London, yesterday.

Dr Pyke, aged 80, said he was philosophical about the attack on him which left him bruised and bound in his home.

Gary Brandon, aged 33, of Adeney Close, Hammersmith, west London, was found guilty by a unanimous verdict of conspiracy to burglar and burglary of Dr Pyke's home with a person unknown on January 14 this year.

Brandon acted as the getaway driver while his accomplice pushed into Dr Pyke's west London home in St Peter's Villas, Hammersmith.



50-70 MPH

CITROËN  
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11.2 secsMERCEDES  
190E 2.3-16  
9.7 secsBMW  
M3  
8.3 secsSAAB  
9000 Turbo  
7.6 secsRENAULT  
21 Turbo  
6.2 secs

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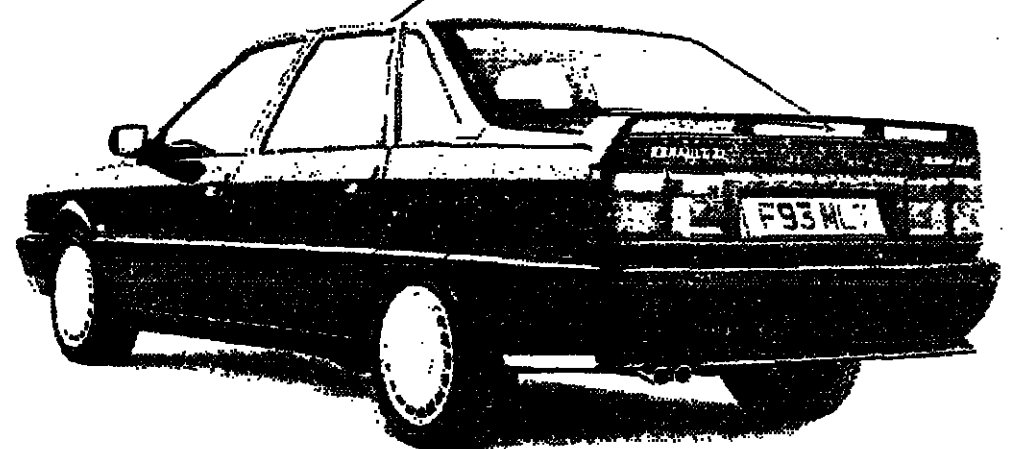
Not bad. However, it also has what car buffs call 'engine management'. (No modern high performance car is complete without it.)

For example, instantly you take off at speed the engine eases the turbo boost to limit the wheelspin. (One reason why it accelerates faster.)

Similar technology means high performance is also available lower down the range. Over 50-70 mph the Renault 21 Ti, for instance, is an incredible 9.3 seconds faster than the Ford Sierra 2.0 injection.

As for features, Motor magazine said 'If you don't like (the standard) leather, you can always have your 21 turbo trimmed in velour...otherwise there's not much else to have.'

We think in the rush for a test drive you'll overtake some very interested BMW, Mercedes, Citroën and Saab owners en route.



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Performance figures source: Motor magazine. Leather upholstery standard. Velour available at no extra cost. Price (correct at time of going to press) includes 15% VAT, Car tax, sound system and front/rear seat belts. Number plates and delivery extra. R190M13 recommended safety features.



# IRA gang could not have detonated a bomb, expert says

An electronics expert told the IRA inquest in Gibraltar yesterday that the three terrorists killed by the SAS had no chance of detonating a bomb from where they were shot.

Mr Michael Hucker, cross-examining on behalf of the SAS soldiers, asked Dr Michael Scott to imagine his mother was sitting on 140lb of Semtex in the car park where the terrorists' Renault was parked.

Mr Hucker said: "On top of the car is an aerial of the appropriate length, matched to a device. Would you take the chance of your worst enemy pressing the button to activate that device? Could you be certain the device would not trigger the bomb?"

Dr Scott said: "My professional opinion is that it would not."

Earlier he accused two key witnesses for the Government of giving misleading and non-sensical information.

The SAS soldiers said they killed the terrorists because they believed they were about to use a button job radio control switch to trigger an enormous bomb. They opened fire after an explosives expert wrongly identified a car with a suspicious aerial as possibly containing a bomb.

But yesterday Dr Scott, called by Mr Patrick McGrory, the Belfast lawyer representing the families of the dead, said he believed:

● Three steps were needed in order for the bomb to be triggered by pressing the button on the transmitter.

## GIBRALTAR INQUEST

Mr Eric Thistlethwaite, the Attorney General in Gibraltar, yesterday withdrew contempt proceedings against *The Sunday Times*. He accepted an apology and undertaking that the newspaper's future coverage of the IRA inquest would not impede or prejudice the hearing.

Dr Scott said he had an MSc in electronic engineering from Trinity College, Dublin. He is a lecturer at the Northern Institute of Higher Education, Dublin, and said he was a licensed radio ham.

He had also familiarized himself with technical aspects of IRA bomb making, he said. One favourite method was to

include a device which prevented premature detonation.

He said modern equipment used a sophisticated high-frequency signal but the further away from the receiver the less likely it was to work.

Earlier in the inquest Mr Alan Faraday, a military explosives expert, said the device could have been triggered from anywhere in Gibraltar or even in Spain.

The jury was also told by Soldier G, an explosives expert attached to the SAS, that it was the aerial which led him to believe the car contained a bomb.

Dr Scott said: "I think Mr Faraday gives some misleading information concerning radio-wave propagation."

Soldier G, he said, had talked about the power of the aerial being matched to the transmitter. "This really is a kind of nonsense phrase," he said. "His reply would make me suspicious of his knowledge about radio aerials."

Earlier Mr David John Prior, a Metropolitan police ballistics expert, said that one of the bullets which struck Farrell was probably fired from about three feet and Savage was hit by a bullet from between 4ft and 6ft.

Mr Prior said they were the only two bullet wounds with powder burns which would indicate the shots were fired from less than about 6ft.

The inquest continues today.

# Halifax's symphony of success



One man and his vision: Mr Ernest Hall pondering the success he orchestrated, and the Dean Clough Industrial Park.

By Peter Davenport

Five years ago the Crossley Carpets Mill in Halifax, West Yorkshire, once the most powerful employer in the town, stood empty, a brooding symbol of decline. The last workers on a payroll that once numbered 5,000 had been made redundant and the vast complex, a legacy of Victorian architecture and industrial achievement, served only to reinforce a sense of despair that pervaded the area.

Today, under a new owner, all that has changed and the Dean Clough Industrial Park is a remarkable success story in the regeneration of Britain's towns and cities. Housed within those walls there are now more than 200 companies employing 2,500 workers with a collec-

tive turnover of about £300 million.

It is a success story accomplished without one penny of public funding.

Dean Clough, with its mile of corridors sprinkled with hundreds of original, contemporary paintings, is no ordinary industrial park. But then Mr Ernest Hall, its founder, is no ordinary businessman. The son of a Lancashire millworker, Mr Hall trained as a classical pianist and composer.

He went into business to become financially successful so that he could pursue his musical interests.

He ended up as chairman and joint managing director of the Mountleigh Group and when he resigned in 1983 was told he could settle down untroubled by financial worries.

Instead he bought Dean Clough and its 1.25 million square feet of derelict space. He set about creating his vision of "a practical utopia" — a community where work, the arts, education and services to help the unemployed gain new skills lived in harmony.

Dean Clough's success has been the stimulus for a regeneration of Halifax and the Calderdale Valley. Unemployment has been halved, business confidence has soared and the property market has taken off.

Mr Hall, aged 58, married with five children, still finds time to indulge his musical passions — this week he is giving concerts in Yorkshire and next month a recital in Chester Cathedral.

# Read-out system will cut card fraud

By Mark Ellis

A British invention to cut cheque and credit card fraud is to be manufactured and marketed in America.

ROCC Pattern Recognition Ltd has produced a system which can differentiate between true and forged signatures. DigiScan (TM) relies on seven samples of a customer's signature being translated into a numerical code, read by a small electronic unit.

Every code is unique and the numerical sequence, which allows for variations in handwriting, cannot be decoded into a signature.

The company has signed a leasing agreement for the marketing and manufacture with Chase Alert Inc. of New York. American banks and traders face an annual fraud debt of \$50 billion.

Mr Michael Aldrich, chief executive of ROCC Pattern Recognition said: "It is a British invention, but it is going to America because fraud is getting less of a problem in the UK."

Loughborough University students and staff will next month be able to buy newspapers, beer and fast food using a bank card with artificial intelligence in the first controlled experiment of its kind in Britain.

The card, which is topped up with "money" to the value of £20 at a special Midland Bank terminal, is placed on a device connected with a new-style cash register, and the bill will be deducted from it.

## City job losses

# Midnight dismissals prompt union 'helpline'

By Roland Rudd

Employment Affairs Reporter

City institutions are not just tough on competitive firms but are also ruthless in dealing with their own staff, according to a report published yesterday.

Companies were found to have disregarded disciplinary procedures by dismissing staff without any regard for their dignity, in a series of cases handled by the Banking, Insurance and Finance Union.

The problem is so severe that the union's executive yesterday considered introducing lunch-time surgeries once a week to give on-the-spot legal advice from a solicitor. A caravan outside the Royal Exchange is being mooted as a way of giving urgent help.

A new City of London recruitment campaign will be launched on Octo-

ber 10 aimed at advising and assisting individuals faced with dismissal or redundancy. *Sharp Practice in the City* will be published later this week.

The report says recent job losses in the City have been exacerbated by the ruthless manner in which employers carry out the dismissals, "leaving those concerned shocked, bitter, disillusioned and angry".

The union mentions individuals learning of their dismissal by a letter hand-delivered to their home in the middle of the night, which tells them not to return to work except to discuss their leaving.

Other examples are of female staff being dismissed while on statutory maternity leave, or persuaded not to exercise their legal right to return to work, and of employees being dismissed just before they qualify to take complaints of unfair dismissal to a

tribunal. Staff are said to have been driven to resignation because of their employer's unreasonable behaviour, including cases involving sexual and racial discrimination.

Older staff are being retired early or declared redundant to make room for younger, cheaper staff.

Employees have been dismissed after initiating a complaint under the formal grievance procedure.

The report says: "If anything has changed over recent months, it is simply that employers have learnt partly as a result of union publicity that it is better to persuade staff to leave quietly than to have them escorted physically and quickly off the premises."

Bufty's recruitment campaign will explain the legal rights available to those working in the financial sector, which are intended to protect the

individual against unfair dismissal and discrimination.

The union is also starting a helpline during weekdays to give instant contact with a union solicitor.

Experienced officials will be on hand to deal with employers either directly or in industrial tribunal hearings. Members will also be offered legal advice on employment issues, and free legal representation in respect to their rights at work and employment-related problems.

A range of legal services on other matters, including accidents at work and advice on personal legal matters and matters such as conveyancing and road traffic accidents, will also be offered.

*Sharp Practice in the City* (Bifu, Sheffield House, 1b Amity Grove, Raynes Park, London SW20 0LG, free).

# Family's Corfu trial protest

By David Cross

The family of a British tourist killed in Corfu last year is to protest to the Greek government today about the lack of witnesses and facilities at the trial of two brothers accused of his manslaughter.

Mr Daniel Bernstein, aged 33, of Manchester, died on June 17 last year when he and a friend, Mr Bertus Rip, of The Netherlands, were trying to escape from Georgios and Constantinos Fistoris, who ran a local taverna.

Witnesses alleged that the brothers, who bore a grudge against Mr Bernstein, were armed with scythes and a club and had made death threats. The two men drowned while trying to escape by swimming around a headland.

Their bodies were found

later the same day. The brothers were arrested and charged with premeditated murder.

However, this has been reduced to manslaughter with malicious intent and the Fistoris have been released on bail. They are due to stand trial in Corfu on October 21.

Mr Bernstein's father, Jack, and his mother, Lore, said that they had been having great difficulty in seeing that justice was carried out.

The dead man's brother, Nicholas, aged 29, said: "The Greek authorities have refused to summon the key witness from South Africa to testify at the trial because it would cost too much to pay for him to travel to Corfu."

The witness, Mr Michael Carson, whose original acc-

ount of the deaths led to the arrest of the Fistoris, has provided written statements.

"His testimony is absolutely crucial to the final outcome. Unless he is there to answer any new evidence which may come up the whole trial will be a complete fiasco."

The family said the Greek authorities had refused to provide an interpreter at the trial, which is expected to run for four or five days. "We have been told we will have to foot the bill and this could cost hundreds of pounds."

Mr Keith Bradley, Labour MP for Manchester Withington, and the Bernstein family will hand a petition signed by more than 7,000 to the Greek Embassy in London today before lobbying Downing Street.

# Animal crusaders under fire

Many animal rights groups are crusaders seeking unrealistic objectives based on ill-informed sentimentality. Mr Michael Wright, president of the British Veterinary Association, said yesterday.

The extreme animal rights movement has as much relevance to real animal welfare as football violence has to Association Football, he told the association's annual congress in Lancaster.

Many people tried to avoid their problems with human relationships by throwing themselves into emotional commitment and involvement with less demanding species, Mr Wright said.

"For many involved the campaigning was of far greater significance than the achievement of the objective. We do well to bear this in mind when discussing the more emotional issues."

"The long established and legitimate interest, affection and need for animals is too often superseded by less attractive, self-indulgent syndromes."

"The frustration engendered by the absence of opportunity or the need to struggle for survival manifests itself in many forms of contrived competition", Mr Wright said.

"The fiercely competitive showing of animals and their abilities now assumes such disproportionate levels of importance as to provoke dishonesty of a near criminal nature in order to win."

# Austen manuscript to British Library

Jane Austen's autograph manuscript, *Volume the Third*, containing her two early novels, *Evelyn* and *Catharine*, or *the Bowers*, was bought on behalf of the British Library yesterday for £122,000 (estimate £70,000 to £80,000).

The manuscript was one of the leading lots at Sotheby's sale of the British Rail Pension Fund's printed books and manuscripts collection.

There were fears earlier that it may have gone abroad. The future of the other Austen autograph manuscript sold yesterday is not clear. *The Watsons*, written when the author was aged 17 and a morsel of correction, was bought anonymously for £95,000 (upper estimate £85,000).

The British Library said yesterday it was "assisted" in its purchase by the National Heritage Memorial Fund. "As *Volume the First* is already at

## SALEROOM

by Sarah Jane Checkland

Art Market Correspondent

the Bodleian in Oxford, the three volumes will now be kept in the country", a spokesman said.

The manuscript, bought through Quaritch, the antiquarian book dealer, is dedicated to Jane Austen's sister with the words, "The following Novel... I humbly flatter myself, possesses Merit beyond any already published, or any that will ever in future appear..."

Written in an elegant, flowing hand, the manuscript is punctuated by neat correction marks.

The sale of *The Watsons* was criticized by the academic establishment. It pressed for a contingency fund to save

a number of important works including part of Thomas de Quincey's *Confessions of an Opium Eater*, still stained with the hallucinatory seed, which was bought by Quaritch on behalf of an unnamed British institution for £28,600.

"They couldn't raise the money in time for the sale, so we are keeping it in stock for them", a spokesman said.

Sir Alexander Fleming's autograph account of the discovery and development of penicillin was bought for £14,850 by Professor Peter Richards, Dean of St Mary's Hospital, London.

Mr Richards said: "One of the dealers said they deliberately didn't bid because they hoped St Mary's would get it. I don't know who bid me up, but they certainly wanted it too."

The Fleming manuscript discusses the diseases that penicillin could combat and

warns of the dangers of producing "educated microbes" through inadequate doses.

Many other items were lost to the international market. Charles Lamb's essay, *The Favourite of Chimney-Sweepers*, sold to an investor for £24,200 while a poem by Richard Dadd, the mad artist, fetched £5,500. Both were sold anonymously.

The Doria Atlas, a seventeenth century tome once owned by the Doria family and including many maps by Giacomo Gastaldi, the distinguished artist, sold within estimate at £247,500 to an Amsterdam dealer.

Sotheby's reached a total of £2.6 million for the 215-lot sale, with 4 per cent unsold. A spokesman said takings had beaten the retail price index. However, as one observer said: "Was the whole process worth it in terms of the administration costs incurred?"

# Criticism may have led to sale of art treasures

By Our Art Market Correspondent

Managers of the British Rail Pension Fund started collecting seriously in 1973, convinced that art had become a convenient and trustworthy form of investment.

They took their bill up to an estimated £40 million in a five-year period.

Although the fund has never disclosed full details, the collection includes the paintings of Breughel, Renoir, Monet and Gainsborough, French furniture, Chinese por-

celain, silver, and medieval manuscripts.

However, the fund encountered strong criticism from trade unionists — angered by such a use of members' money — and from dealers, who resented Sotheby's near-monopoly of the buying and museum personnel.

Having acquired the prizes the museums would dearly have loved, the fund added insult to injury by lending

them to museums, thus gaining free security and added kudos for the objects, should they be resold.

British Rail's plan had been to cash in on the investments in the mid 1990s, but that policy has changed, as it is selling actively now.

The reason given by BR executive, Mr Maurice Stonefrost, is that the market is advantageous, but cynics say the intention may be to rid of a risk and an

embarrassment.

In December the fund's collection of Japanese prints was sold for £1.6 million at Sotheby's, three times what it had paid in the 1970s; and a group of silver items sold well in June.

Among scheduled sales this season is a consignment of European silver at Sotheby's, Geneva, and a number of English Old Master paintings, including an Arthur Devis work, in London.

# Era ends for Covent Garden buskers

By Andrew Billen, Arts Correspondent

The long-standing organizers of street theatre in Covent Garden, central London, said yesterday that after 13 years busking in the piazza would end.

Alternative Arts, which began booking dancers, jugglers, drummers and fire-eaters at the market when the fruit and vegetable sellers moved out in 1975, will finish its run this Friday.

The group said it had no choice but to leave after being offered only a small role by GRE Properties, the property arm of Guardian Royal Exchange, which bought the Covent Garden piazza from the London Residuary Body for £84 million earlier this month.

GRE Properties said it tried but failed to reach agreement with Alternative Arts, which licenses about 1,000 acts a

year. It would attempt to broaden audiences by introducing a different mix of acts and to attract sponsorship.

Miss Maggie Pihorn, Alternative Arts' programmer, said yesterday that GRE Properties had offered the organization the chance to run some summer events. However, daily acts would be decided by the centre manager.

She said: "It's our street theatre. Giving it back to us for a couple of days next summer is not acceptable. We started it in a totally deserted and lighted part of London 13 years ago. Since then we have been a buffer between

Covent Garden's new owners caused concern when a troupe of dancing girls was booked to promote a brand of orange

juice. Uniformed security guards are employed to police the area.

A spokesman for GRE Properties said last night that there had been concerns from performers, tenants and residents about the quality and style of some of the present performers. He said a new organization, the Association of Street Performers of Covent Garden, would be represented. "We will attract a better mix of visitors, and perhaps fewer browsers, with a better mix of acts."

Alternative Arts, which will hold a farewell show on Friday, will lose a £35,000 annual grant from Westminster Council. Miss Pihorn said: "We have other offers. We are talking to people in Carnaby Street and the docklands. We shall just have to start again."

# Law will punish poison pen writers

By Frances Gibb, Legal Affairs Correspondent

A new criminal offence punishing anyone who sends a poison pen letter or anything indecent, grossly offensive, false or threatening with the aim of causing distress comes into force today.

The offence, punishable by a fine of up to £1,000, is created by the Malicious Communications Act 1988 which resulted from a Law Commission report in 1985.

The commission noted that on average more than 500 offensive telephone calls were reported each day.

The aim of the new Act is also to catch people who send other material through the post such as broken glass.

Also today new rules allowing tenants to claim damages from a landlord come into force with the Landlord and Tenant Act 1988. In future, if a landlord does not agree to his tenant transferring property, where he ought reasonably to have consented, the tenant can claim damages from him.

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# THE DEMOCRATS CONFERENCE

## Onslaught on 'Owenite' SDP

### Victim's good 'must be paramount'

Social and Liberal Democrats loudly applauded a bitter attack on the "Owenite" SDP by Mr Ian Wigglesworth, their first elected president, at Blackpool yesterday.

Mr Wigglesworth firmly ruled out for the Democrats any pact with his former colleagues. He said that it would be "absolutely nonsensical" to go back to that. "Dr Owen and his friends have made their bed and they must lie in it."

He began his presidential address with a pledge to help to build the Social and Liberal Democrats as a party of power. He said that they could be proud of the thoroughly democratic and open way in which two independent parties had gone through the exhaustive procedures required of them before the merger.

Their position in the opinion polls gave a grossly misleading impression of their true support on the ground. In 36 local by-elections in the past six weeks, about 50,000 voters had recorded a very different set of figures, which were more akin to the truth, with 24 per cent of the vote.

They were starting the fight back. "We are the inheritors of liberalism and social democracy in this country. We are the legitimate heirs of the two old parties." The party had the overwhelming support not only of the old Liberal Party, but also of most Social Democrats (applause).

"The Owenites have no claim whatsoever to the mantle of social democracy in this country. Quite apart from their blatant contempt for the views of that majority, the policies the Owenites are now adopting bear very little resemblance to those outlined" when the SDP was launched in 1981.

The Democrats brought together in the party those with experience in national politics and those in community politics.

The two had to go hand-in-hand if they were to succeed. In the six months since the party was launched, they had recruited 85,000 members and were well on target for 100,000 by the end of the year.

He said that they were often asked what the party stood for, and he would seek to expand on the main pillars upon which the party was built.

It was the party of conscience and reform; the party of the have-nots.

He was warmly applauded when he said that this applied "to those in abject poverty round the world. We must help them because it is right. We must help them before it is too late. We will ignore them at our peril."

It was the party that believed in co-operation and breaking down divisions. They wanted to see an end to debilitating class divisions, to racial divisions and divisions between shop floor and management.

They wanted an end to the division between the private and public sector and between North and South.

It was a party that wanted to encourage enterprise and sustain profitable business and allow the market to operate freely.

Wealth creation was the key to achieving many of their goals. But the Government had a role in rectifying market deficiencies. There was no country today where government could stand back and leave everything to market forces.

In particular, the Government had an enormous role in ensuring that there was adequate investment in new technologies, research and development, in education and training and providing the infrastructure on which industry and the economy depended.

The party was internationalist, seeing Britain discharging its role in the world through the European Community.

The party sought the wholesale reform of the political system - even greater than that initiated by the Great Reform Act of 1832. Like the nineteenth-century reformers, they were determined to ensure that the rights of citizens were protected and their power extended.

"But all these high hopes will mean nothing unless we obtain power to do something about them. We have to persuade the British people that we are serious about achieving power and capable of using it both competently and compassionately if we achieve it."

It was vital to have the closest possible teamwork in the party. They could not succeed unless they pursued a clear and winning strategy.

"Those of us who were candidates at the last election knew that the balanced Parliament strategy was a failure (applause). We fought together for the Ali-



Mr Adrian Slade (left), Mr Paddy Ashdown, Mr Ian Wigglesworth and Mrs Shirley Williams acknowledging applause at the Democrats' conference in Blackpool yesterday (Photograph: Harry Kerr)

We could not persuade people on the doorstep to support us in response to the clarion cry: "Vote for us, we want to come third."

"We are not going to get back into arguments about whether we want to form a government with Mrs Thatcher or Mr Kinnock. We want to form a government of our own (applause). Of course, if the British people elect a hung Parliament, we should try to co-operate with others to achieve as much of a manifesto on which we fought the election as we possibly could."

"But that is for after the election. We are not into the business of forming pacts before, and certainly not with splinter groups who hang up a sign at their conference, saying 'Any offers?'"

Mr Owen and his friends have made their bed and they must lie in it. If they wish to join the social democrats in this new party, they will be welcome, but our task is to carry forward, as a single party, the campaigns we fought together for in the Ali-

ance but which were impeded by having two leaders, two conferences, and two organizations."

With his experience of the North of England, he had no doubt that the strategy of seeking to show the Labour Party aside could and would succeed.

The Conservative Party was a different kettle of fish and a pretty sinking one, at that. He saw no signs of its fading away.

"Our aim in our present voting system should be to build ourselves up as the non-socialist opposition to the Conservative Party" (applause).

That meant that they would be competing with the Labour Party in that task. If they could get back to challenging Labour for second place, and manage to edge ahead of that, it would not be long before Labour voters in many parts of the country deserted in droves.

The Democrats must meet some difficult decisions head-on: first, defence. They had to persuade the electorate that they could govern a nation which was soundly defended but took

the lead in calling for negotiated disarmament.

They should draw up a far-sighted policy on common security which would capture the imagination of the people while persuading them that the party was not prepared to run risks with their own or their children's security.

Second, they had the difficult problem of crime, the solution to which was not just greater resources or greater retribution. "It goes deep into the sinews of our society. It is about the values within our society."

"I am convinced that our commitment to developing a sense of community and neighbourliness can play a part in tackling this problem."

They also had to tackle funding of the health service. Mrs Thatcher and her party had been leading them steadily down the path of a two-tier service.

He said that the health service had been deprived of resources and public confidence in it shaken. But he warned that they had to face the fact that there

was an almost infinite demand for resources for health and that "not even a Democrat Chancellor would have adequate money to satisfy that demand."

The party would not want the sort of system that existed in the United States (applause).

"We are not prepared to allow the rapidly growing underclass in our society and other less well off people to be subjected to second-rate health services because they can afford nothing better. That is not the characteristic of a civilized society."

"If we are still at 8 per cent in the polls by the time the general election comes, I doubt our ability to hang on to even the seats we hold now, never mind making a mass breakthrough."

It is absolutely vital that, through tolerance and understanding, we hold our ranks together and display our unity of purpose. I am sure that, despite differences of opinion over issues like the name, we can unite behind our vision of a Social and Liberal Democratic Britain."

The good of the child victim of abuse might mean that the abuser was not imprisoned, Miss Kay Kirkham, a member of the Cleveland Child Abuse Working Party, said.

Speaking in a debate on the need for a policy to provide protection for children, she said that all professionals must work together for the good of the child whose rights and interests must be paramount.

"In the final analysis, this may mean not imprisoning a loved but abusing parent and thus effectively punishing the child for something that was not its fault."

"If the abuse can be stopped and the child protected while still maintaining a relationship between child and parent, society may have to forgo its very natural instinct to imprison the abuser."

The debate was on a motion calling for formation of party policy for child protection, in view of Lord Justice Butler Sloss's findings "that sexual abuse occurs in children of all ages, including the very young, to boys as well as girls, in all classes of society and frequently within the privacy of the family."

It set out four elements for the proposed policy:

● Encouraging the further use of treatment programmes for sex offenders as an alternative to prison sentence;

● The more imaginative use of current legislation and the development of new legislation to make it possible for offenders to enter into treatment programmes to bring about the necessary changes in behaviour that would prevent re-offending;

● Promoting a child-protection policy to press for the removal of the offender rather than the victim, where this is necessary to avoid the risk of further abuse; and

● Affording the statutory agencies the necessary resources in order for them to fulfil their statutory responsibilities.

The motion was moved by Mrs Jennifer Pearce, who said that they should focus attention on the offender and protect children by preventing re-offending.

Since she had had a letter published about the problem in a party newspaper, she had

#### CHILDREN

received letters from senior party activists, who had been abused in childhood.

Abusers were doctors, lawyers, police officers, judges, politicians, youth workers, churchmen, teachers.

Abused children used inappropriate sexual behaviour and had problems with attendance and work at school. They ran away from home.

"They do not want to leave their families or to see someone go to prison. They often do not tell what has been happening or they retract their stories when they are wise enough to see the devastation which will be created to them and to those around them."

"We must, for the sake of our children, find other ways of dealing with the issue. The programmes in the motion were not a soft option."

Miss Chris Wilmore, of the Policy Committee, moved an amendment to set up a working party to draw up child abuse policies, taking the suggestions within the privacy of the family. She said that very few cases got to court.

"I don't want to see us focusing on the criminal courts. That is not the way to tackle the problem. Anyone who wants to put the child through the trauma of the criminal court is someone who is frankly not interested in the future of that child."

Mr Charles Kennedy, MP for Ross, Cromarty and Skye, said that ways must be found to make it easier for children to give evidence.

Dr James Walsh, of West Sussex, a county councillor and a police surgeon dealing with child abuse, said that one of the problems in the past had been professional jealousy.

"It still goes on, despite the findings of Cleveland and the encouragement of joint training programmes."

"The danger of the way that the British deal with this matter is that we are always passing the buck to professionals. The amendments were carried and the amended motion was carried unanimously."

## Delegates vote to end nuclear power

The new party made clear that it enthusiastically endorsed the old Liberal Party's commitment to phasing out nuclear power stations when it passed with cheers and by a large majority a motion calling for a policy paper to include consideration of that commitment.

Speaking in favour of the motion made clear their support for phasing out.

Mr Alan Sherwell, of Aylesbury, moved the motion calling for no more nuclear power stations to be built and the commissioning of sufficient non-nuclear power stations to permit an orderly shutdown of nuclear power stations.

It called for the future of nuclear power to be considered in a green paper, and for research money to be redirected from nuclear to alternative energy sources and for a Europe-wide nuclear inspectorate, staffed by non-experts.

He said that the amendments were peripheral to the central issue on which a decision must be taken: the future of nuclear power. All studies agreed that the total elimination of growth

in electricity demand was easily achievable by conservation measures, which had the added benefit of creating jobs.

New generating capacity need be only for the replacement of present capacity.

All energy generation was environmentally damaging to some extent, but wave, wind and solar power did the least damage. The damage done by oil and coal could be reduced sharply if the will was there.

"But the problems and costs of nuclear power are so great that it should be removed from the equation altogether."

Miss Margaret Sharp, of the Policy Committee, moved amendments 1, 4 and 5. Amendment 1 would allow the green paper to consider environmental problems caused by electricity generation using fossil fuels and alternative sources. She said that they needed to set out their stand on nuclear power but we also to sort out where they stood on other issues.

Amendment 4 called on the European Parliament to review the Community's energy needs for the next 20 to 30 years.

#### ENERGY

Amendment 5 would add experts to the proposed inspectorate.

Mr Rowland Morgan, of Somerset and Frome, moved an amendment 2 to make the nuclear industry research and pay for improved safety of nuclear plant, de-commissioning and storage of nuclear waste.

Mr Alan Sykes, of Stockton South, moved amendment 3 for a moratorium on the commissioning of further nuclear power stations until nuclear power had been proved safe and commercially viable in comparison with other forms of generation.

He said that it was important to be clear that the motion was to end nuclear generation. It had been said that there was a moral dilemma in nuclear waste, but there was also a moral dilemma in de-forestation, in Aberfan, in using coal products.

Miss June Greenwell, of Morecombe and Lunesdale, moved amendment 6 calling for

the development of alternative employment opportunities in areas dependent on the nuclear industry.

Mr Matthew Taylor, MP for Truro, won sustained applause when he argued that the party should make clear its belief that nuclear power was unsafe.

Miss Elizabeth Lynne, Harwich, said: "There is no safe level of exposure to ionizing radiation. It is not a case that a minor dose of radiation gives a minor dose of cancer. Any dose of radiation can be the one that causes genetic defects."

Mr Keith Smith, Edinburgh, Pentlands, a scientist, said that hundreds of scientists were now coming to believe that there were greater dangers from invisible gases from conventional power generation than from nuclear power. More people probably died from living in granite houses than from radiation.

Mr Sherwell, rejecting the amendment calling for more research into nuclear safety, said that such research should be financed by the industry itself

and not out of the research budget.

The debate was about sending a signal to the electorate. The signal we should send to the electorate is that we do not want nuclear power. As a responsible party we have to get rid of it slowly and steadily and in a sensible fashion."

Amendments 1, 4 and 6 were agreed. Amendments 2, 3 and 5 were rejected and the amended motion was carried to loud cheering.

● The debate on privatizing the electricity industry was disrupted by a dispute over a proposed 2020 deadline to phase out nuclear power.

Mr Keith Melton, chairman of the Green Democrats, walked out after the chairman, Mr Colin Darracott, refused to allow a vote in favour of his amendment.

There were catcalls and shouts of "disgrace" when Mr Darracott said that the procedure only allowed the amendment to be rejected or remitted to the Policy Committee. "Read your constitution," he told protesters.

## Social and Liberal babel continues

By Richard Ford, Political Correspondent

The party leader, Mr Paddy Ashdown, predicted yesterday that the controversy over the short title of his party would soon fade. But there was little evidence of it doing so.

It became clear that voters across the country will be faced with a "liquorice allsorts" variety of labels for the new party's candidates, leading many representatives in Blackpool to wonder if the agonizing debate had achieved anything.

Nationally and for "marketing" purposes the leadership insists the party should be called The Democrats. At Westminster the MPs have agreed it will be known by its legal title of the Social and Liberal Democrats.

Eight MPs - Mr Simon Hughes, Mr Matthew Taylor, Mr Jim Wallace, Mr Richard Livesey, Mr David Alton, Mrs Ray Michie, Mr Archie Kirkwood and Mr Alex Carlile - will use the name Liberal Democrat in their constituencies. Mr

Livesey said: "We must have some sympathy and feeling for those who have deep roots in the Liberal Party. I am a Liberal, not just in political terms but in philosophical terms as well and that is the strength of the word Liberal."

In Ceredigion and Pembrokeshire, Mr Geraint Howells insists he will use only the word Liberal, while the former SDP leader, Mr Robert MacLennan, will be describing himself as a Democrat in Caithness and Sutherland.

Voters in the Ross, Cromarty and Skye constituency of his colleague, Mr Charles Kennedy, face a ballot paper bearing the words Scottish Social and Liberal Democrat, but election literature with the title Scottish Democrats.

Mr Menzies Campbell and Mr Malcolm Bruce will stick with Social and Liberal Democrat, but Mr David Steel and his local constituency association have yet to decide.

## Party told to focus on need

#### PLANNING

Planning must focus on need rather than demand, Mr Paul Burrell, of the Policy Committee, said. "We reject planning by market forces."

The conference voted for all substantial development to be subject to an environmental impact assessment; to improve controls of forestry; to strengthen protection of wildlife habitats; resist development in the Green Belt; and give local communities power to control their own development.

Amendments agreed called for an investigation of land value taxation and a two-part planning inquiry system. The main motion was moved by Mr Burrell, who said that there was a stream and a field in the Cotswolds under the personal protection of the Secretary of State for the Environment, Mr Nicholas Ridley.

"Apart from that, the Tories are little more than environmental asset-strippers."

Mr Roger Walsh, of Sevenoaks, moved amendment 1, calling for an investigation into the possibilities and implications of land value taxation.

"Fiscal control of land use will be targeted and flexible," he said.

Mr Michael Huscroft, of Walsingham, moved amendment 2, calling for a two-tier planning inquiry system.

He said that the first part would decide on the type of development needed; the second part would go into the particular development proposed in a particular area.

The amendments were carried.

Mr Simon Hughes, MP for Southwark and Bermondsey, and former parliamentary spokesman on the environment, said that land was a fundamental national and natural resource. The debate showed the party's commitment to its proper use and protection.

The amended motion was carried overwhelmingly.

● Opening a debate on the need for balanced development, Mr David Rendel, Newbury, moved a resolution calling for a halt to the overdevelopment of the Home Counties and calling on the Government to intervene in the development of inner cities and to provide for a fair share of development outside the South-east.

An amendment calling for the transfer of government organizations from the Home Counties to the regions was carried, as was the amended motion.

## Subscription for unwaged rejected

The conference voted to set the recommended party subscription for next year at £16.50, with a minimum subscription of £2.50 for those who could not pay more. It rejected a proposal that the unwaged, such as unemployed people, widows and students, should have their own rate of £2 a year.

Mr Menzies Campbell, MP for North East Fife, supporting the increase from £15 to £16.50, said there was little point in coming to Blackpool with enthusiasm and dedication if they were not willing to provide

the means to achieve political success.

Mr Clive Lindley, chairman of the finance and administration committee, moved that the recommended party subscription for 1989 should be £4, with a £2 minimum for the unemployed.

Mr Matthew Taylor, MP for Truro, moved an amendment fixing a uniform minimum subscription at £2.50.

Miss Kay Kirkham, Stockton South, moved an amendment so that there would be no provision for an unwaged minimum subscription.

## Democrats choose candidate

#### By Our Political Correspondent

Mr Bernard Ponsonby is to be the Democrats' candidate in the forthcoming by-election in Govan caused by the appointment of the sitting Labour MP, Mr Bruce Millan, to be a European Commissioner.

He said at Blackpool yesterday that the party would seek to make the constitutional question the key issue at the by-election in the Glasgow constituency, but would not support a campaign of non-payment of the poll tax as advocated by the Scottish nationalists.

Mr Ponsonby, aged 24 and press officer for the party in Scotland, said that the Democrats wanted a constitutional convention set up to discuss the future of Scotland and would argue for legal opposition to the poll tax.

He said that it was impossible for the Labour Party to take on the challenge from the SNP, which will be represented in the by-election by Mr Jim Sillars, because it was hopelessly divided on the question of non-payment.

He refused to predict the outcome of the by-election, the date of which has yet to be chosen, but said that he was confident that the Democrats would increase their share of the vote.

In 1987, the SDP/Alliance received 4,562 votes, 12.3 per cent of the vote. Labour held the seat with a 19,509 majority and the SNP were in fourth place with 3,851 votes.

## A man at home with his party

By Robin Oakley, Political Editor

Being in a minority of three among young MPs such a basic question as the party's name is hardly encouraging for a new party leader, especially when this conference is all about establishing Mr Paddy Ashdown as a national figure.

The fact that the rest of the membership consists of the two ex-SDP MPs in the parliamentary party underlines the suspicion of the former Liberal diehards that this Johnny-come-lately leader, with only five years as an MP, is a rootless fellow with no respect for their beloved traditions.

Their suspicions are well merited. Mr Ashdown is open about his willingness to jettison the Liberals' "historical baggage".

The business about the name, though messy, concluded, was the last logical stage in the process of merger before a distinct identity could be created for the new party.

But it is Mr Ashdown who has caught the mood of what is struggling to emerge in Blackpool better than his MPs.

Reactions between a new leader and his MPs are nothing new. Mr David Steel, too, appealed initially to the party at large over the heads of his parliamentary colleagues. He too talked at his first conference of a bumpy ride ahead on which he was prepared to lose a few passengers.

In the battle between the realists and the romantics, all the other former Liberal MPs sided with the romantics. But that is not at all surprising. Those who win seats for minority parties are individualists who tend to see their own patch as a microcosm of the world. Many here come from the old Liberal heartlands where the name may matter.

Conference rank and file, however, have been buttonholing broadcasters who talked of "disarray" in the party over the short title and insisting: "The MPs may be in disarray, but we are not."

Most of his fellow MPs do not bear animosity against Mr Ashdown because of his support for the short title of The Democrats. He said that he would lead from the front, they acknowledge his right to do so and they know that he was equally willing to honour the title of Liberal Democrat had the conference voted for that.

Mr Alan Beith, Sir Russell Johnston and Co are hurt more by what they feel that their party (which voted conclusively for the short title) has done to them. What they have yet to realize is that it isn't quite their party any more.

No one read the mood of Liberal conferences or spoke to their heart better than Sir Russell. He spoke well again in the name debate. But when he started to argue about Tories and Labour being democrats too he lost his audience.

Mr Simon Hughes, a virtuoso on the heart-strings of Liberal conferences, had to ignore Monday's audience not to laugh. When Mr Adrian Slade referred to "Paddy's Party" he caused a sharp intake of breath. In the old Liberal Party such implied hero-worship would have had him lynched.

Old Liberals tell you "This is not the old Liberal Party", assuming that it has taken on an SDP flavour. But former SDP members also insist: "This is not the SDP".

Slowly, something that is



Sir Russell: Former Liberal who lost his audience

neither is emerging. Compared with the old Liberal Party it is a touch antiseptic, less cheerily anarchic. But nor has it quite the managerial atmosphere of the early SDP.

They want to put an end to the navel-gazing. Time after time the representatives have voted down suggestions that would have prolonged constitutional matters. The mood is to get on with it, and getting on with it is what Mr Ashdown is all about. It is off with the comfortable old bogies and on with the trainers.

The nostalgia of the romantics is outweighed here by the feeling of release that at last they are free to make policy. Mergers have been a mess. But merger has also wiped the slate clean.

As one MP puts it: "The Alliance was the death of democ-

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Yet despite this modern equipment, William Cheselden might still recognize something very familiar about our new Nephro-Urology Centre. Our philosophy.

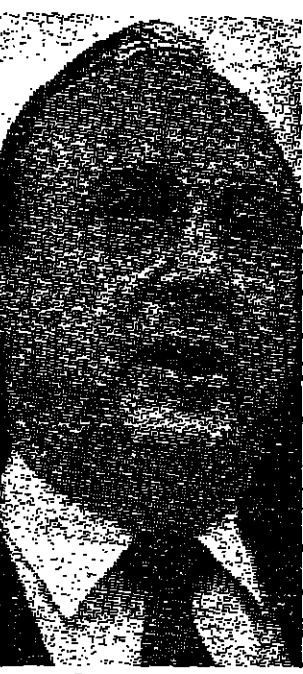
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For William Cheselden all this information has come too late, but you can find out more by telephoning 01-935 7700 or writing to:  
Nephro-Urology Centre, AMI Harley Street Clinic, FREE-POST 17, 35 Weymouth Street, London W1E 2JZ.

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# Genscher facing UN clash over American 'occupation'



Herr Genscher: Needing all his skills to defuse tensions.

From Richard Owen  
Brussels

Herr Hans-Dietrich Genscher, the West German Foreign Minister, will be in buoyant mood when he meets his American and Soviet counterparts this week at the United Nations.

An opinion poll to be published in Bonn today suggests that Herr Genscher, the Foreign Minister for the past 14 years and a leading Free Democrat, is more popular than Chancellor Helmut Kohl, even within Herr Kohl's own Christian Democratic Union.

But at the UN he will still need all his legendary diplomatic skill to defuse burgeoning US-West German tensions over US military forces in the country, increasingly regarded by many West Germans as "an occupying power". The Bonn-Washington crisis is exacerbated by US anxiety over Moscow's recent success in "playing the German card". On the eve of

Chancellor Kohl's visit to Moscow next month, the Russians are offering West German businessmen lucrative contracts, as well as seeking to divide Bonn from its NATO allies, by playing on West German reluctance to modernize its short-range nuclear weapons.

The Americans, for their part, are actively trying to counteract Mr Mikhail Gorbachev's "charm offensive". Unfortunately for Washington and Mr Richard Burt, its Ambassador in Bonn, these attempts to bolster the US-German relationship come at a time when most West Germans believe the Soviet threat has diminished because of Mr Gorbachev.

Simultaneously, West Germans are increasingly resentful at the US presence, even while acknowledging that it provides the basis for West German and European security. This resentment has been touched off by a dramatic and

tragic event: the disaster at the US air base at Ramstein at the end of August. Last week Herr Rupert Scholz, the Defence Minister, set up an investigating committee under a former Luftwaffe general.

The Ramstein disaster involved an Italian flying team, and was not in any way attributable to the American forces. Nevertheless, 67 people died and for many Germans Ramstein has come to symbolize the fact that West Germany is crowded with military bases over which Bonn has little or no control because of the agreements governing the presence of NATO forces.

There is growing irritation over the inconvenience and damage caused by NATO tank manoeuvres and low-level flying. "Who really runs this country?" *Stern* magazine asked angrily after Ramstein.

Herr Scholz, a former Berlin lawyer and professor with no previous military experience until his appointment last April, has fuelled the controversy by ordering

a ban on all aerobatic displays. Critics describe this as impulsive, and say Herr Scholz has exceeded his powers in his desire to deal with the problem.

Mr Burt has taken a less dramatic path by launching a new book in German entitled *Germany and America: Partners in a Changing World*.

In the book, a collection of speeches aimed at a German audience, Mr Burt expresses his hopes for "a rich partnership" between Washington and Bonn. But he also gives a warning for Europeans, Germans included, to bear in mind that anti-Americanism in Europe tends to be matched by American resentment at the cost of bearing the European defence burden.

US-German links, based on shared values and 40 years of co-operation within NATO, remain strong. Moscow's wooing of Bonn, moreover, is not uniformly successful. Recent headline Soviet

statements on the status of Berlin have been greeted here as disappointing, and Bonn is angered by continued shooting incidents at the border, despite Soviet and East German promises.

But the tide of anti-American resentment cannot be ignored. It has recently taken the form of determined opposition by the local Christian Democratic government in Hesse against US plans for deploying a new unit of Air Force helicopters at the US base in Erbenheim, near Wiesbaden.

Herr Walter Wallmann, the Hesse Prime Minister, has urged Herr Scholz to veto the plan, on the ground that it would interfere with civil aviation at nearby Frankfurt airport and could cause yet another disaster.

In an interview with *Die Zeit*, General John Galvin, NATO's Supreme Commander in Europe, expressed his shock at the Ramstein tragedy. But he added pointedly: "We are not in any way

an occupying power. We are here as friends and allies."

General Galvin agreed there was a case for "seeing if we really need so many manoeuvres". But he added: "I doubt if that will satisfy those critics who want to stop our planes flying and stop our tanks moving altogether."

In the words of one senior Bonn official: "It is not even a political matter. It is just that we already bear the brunt of European defence, and a densely populated country like ours can only put up with so much military traffic."

Much of the task of finding a middle way between German sensitivities and American and NATO demands will fall to Herr Genscher.

Reports that Herr Genscher is unwell (he has occasional heart problems) are discounted, and he is riding high in German esteem after his successful dealings with Iran over the release of West German hostages in Lebanon.

## Senate street-fighter reduced to battle for survival in Ohio

From Christopher Thomas, Columbus, Ohio

Senator Howard Metzenbaum of Ohio, probably the most liberal and certainly the most bloody-minded Democrat on Capitol Hill, is fighting for survival in this heartland state.

He remains immensely popular and should by normal criteria destroy his opposition, as he did when elected for a second term. But the Republicans have matched him with a proven vote-catcher of their own, Mayor George Voinovich of Cleveland, the biggest city in the state.

Next to Senator Frank Lautenberg of New Jersey, Mr Metzenbaum is perhaps the most vulnerable Democratic senator in the 1988 race. In trying to dislodge the abrasive old street-fighter, Mr Voinovich has built a thoughtful campaign around that most ghastly of Republican swear words, liberal. The Democrats are worried, even if the polls do show their 71-year-old campaigner still ahead.

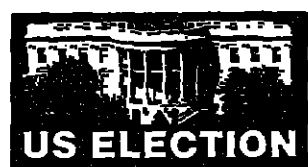
In Washington Mr Metzenbaum infuriates many colleagues. Long ago he dusted off a battery of half-forgotten Senate rules and began using them ruthlessly and repeatedly to obstruct or destroy legislation he disliked.

Sometimes he offers a deal whereby he drops a blocking tactic in return for a big political favour and sees himself as a watchdog against "special interest" legislation. At the end of Senate sessions

he stands ready to filibuster Bills to death, sometimes proposing as many as 100 amendments to a measure while the clock ticks towards the fatal close of business.

It is this obstructive record that has propelled him on to the national stage and which forms the cornerstone of Mr Voinovich's campaign against him. This rival has run a series of TV commercials accusing the senator, in effect, of rampant liberalism, which ought to be an effective tactic in large parts of this heavily blue-collar state.

Mr Metzenbaum is a popular and familiar face but



his lead in the polls does not appear to be unbeatable. If Mr Voinovich fails to win, he is expected to run for governor in 1990, when Governor Richard Celeste, a Democrat, must retire because of a two-term limit.

In Ohio, local reputation and personal style are more important than party affiliations. And Mr Metzenbaum's anti-establishment style is light, even in rural areas and in main centres like Columbus and Cincinnati, where the Republicans, ironically, boast a majority of

registered voters. The industrial north-east, however, remains the bedrock of his support.

The senator is hardly ever out of a fight. He forced a delay, almost single-handedly, in the nomination of Mr Edwin Meese as Attorney General in 1984, while an independent counsel investigated charges that he had used his White House connections improperly. Mr Metzenbaum again headed the fight when the nomination was resubmitted in 1985.

As a member of the Senate judiciary committee he was also in the forefront of the battle against President Reagan's nomination of Judge Robert Bork, a conservative, to the Supreme Court. Later he has been trumpeting around Ohio his sponsorship of a provision, grudgingly signed into law by President Reagan, requiring 60 days' notice to employees before a factory is closed.

He has not been free of personal controversy. He was attacked in 1984 for accepting a \$250,000 (£147,000) "finders fee" for making a telephone call that put a buyer in touch with the owner of Washington's Hay-Adams Hotel and he hurriedly returned the money when news of the fee became public knowledge.



Straw poll: Vice-President George Bush acknowledging the applause of supporters from a podium of hay bales after a speech in Hampton, Georgia. Fresh from his television debate with Governor Michael Dukakis on Sunday, Mr Bush was speaking at a farm barbecue.

## Damage control takes priority in the campaign

From Michael Binyon, Washington

Moving swiftly to prevent any loose talk in last Sunday's debate being used against him, both presidential candidates have been clarifying their positions on two controversial issues - Vice-President George Bush on abortion, and Governor Michael Dukakis on his membership of the libertarian American Civil Liberties Union (ACLU).

Campaigning in Illinois, Mr Dukakis distanced himself from some of the union's stands, implicitly conceding Mr Bush's repeated taunt that he was a "card-carrying member".

Mr Dukakis said he did not agree with some of the positions taken by the organization, especially its attempt to remove the Roman Catholic Church's tax-exempt status, its move to take "under God" from the phrase "one nation under God" in the pledge of allegiance, and its bid to remove restrictions on child pornography.

"While Mike Dukakis and the ACLU stand on common ground on many issues, there are several areas where they disagree," a statement by his campaign said.

Mr Bush, meanwhile, campaigning in Ohio, said he would continue to draw attention to Mr Dukakis's membership of the body which, he suggested during the debate, was a liberal organization out of touch with mainstream American opinion.

Yesterday, the union ac-

cused Mr Bush of distorting its positions. "The ACLU for 70 years has had Republicans and Democrats as members, Republicans and Democrats as clients," Mr Ira Glasser, its director, said on television.

He added that the organization was not trying to remove tax exemption from the Catholic Church, and said Mr Bush had confused this with another case now in court.

It was also not in favour of repealing laws against child pornography. "That is outrageous; it is not true," he said, calling Mr Bush's remarks a "shut" and a "McCarthyite slander".

The 250,000-member union expressed dismay that it had been thrust into the election campaign, but said hundreds of people had applied to join.

Mr Bush yesterday also issued an urgent statement clarifying his position on punishments for abortion, which he admitted in the debate he had not "sorted out".

He has concluded that women who have abortions should not suffer any criminal penalties, but doctors who performed them should.

Mr James Baker, his campaign manager, said Mr Bush had spent Monday evening pondering the issue. He faced a barrage of press questions after Mr Dukakis had said he was "prepared to brand a woman a criminal for making this decision".

### WORLD ROUNDUP

## Racial rape story was 'fabricated'

New York (Reuters) - A grand jury has decided that Tawana Brawley, a black teenager, fabricated her story that she was gang-raped by white men. The *New York Times* reported yesterday. The case attracted national attention, with advisers to the teenager's family alleging an official cover-up.

Last year, Tawana, then aged 15, was found smeared with dog faeces and with racial slurs written on her body, including "Nigger" and "KKK" (the symbol of the white-supremacist Ku Klux Klan). Her mother said she had been abducted and raped by six whites.

Referring to official summaries of evidence, including testimony from more than 100 witnesses, the newspaper said, investigators had concluded that Tawana had decided not to return home on the day she was supposedly abducted and concocted her story to avoid the feared wrath of her mother's boyfriend over her late nights.

## Britain under fire

Britain's policy on South Africa came under fire in London yesterday as being tame, in an attack by General Olusegun Obasanjo, the former Nigerian head of state (Anne McElvoy writes). The general held back from naming specific governments but it was evident that much of his criticism was aimed at Britain's "solicitous" approach to Pretoria.

But in an address to the Royal African Society and the Royal Commonwealth Society in London, he paid tribute to Britain for "sterling work" in helping to train Zimbabwean and Mozambican soldiers to defend the frontline states.

## US fired on rebels

Washington - Three US military trainers fired in self defence a fortnight ago when they were caught in a gun battle between Salvadoran army forces and guerrillas, Pentagon officials said.

It is the first time that American military trainers are known to have fired on Salvadoran rebels in the eight years of civil war in the country. The *Washington Post* said the advisers fired their M-16 rifles at the guerrillas when an army base near El Paraíso in north central El Salvador came under attack.

## Thaw with Iran likely

Senior British and Iranian officials held a full day of talks in Geneva yesterday on the number of diplomats each should have in the other's country, and the status of their respective embassies. The talks are likely to be completed today and to bring about a further thaw in relations (Andrew McEwen writes). Sir David Miers, assistant under-secretary at the Foreign Office, and Mr Rob Young, head of the Middle East department, met Mr Mahmoud Vaezi of the Iranian Foreign Office, and Mr Mohammad Mehdi Akhond Zadeh Basti, the Iranian charge d'affaires in London.

## Smith detention hint

Harare - Mr Ian Smith, the former Prime Minister of Rhodesia, has been warned by *The Herald*, the semi-official newspaper in Zimbabwe, that he could be detained if he continues campaigning against the imposition of sanctions on South Africa (Michael Hartnack writes).

## Stars join drive to dazzle stay-at-home voters

From Michael Binyon  
Washington

The advertisements appear on television almost daily. President Reagan has recorded one of them. Hollywood stars have done their bit. Prominent Democrats are also speaking with pride of past presidencies.

But these campaign commercials are not paid for by the Bush or Dukakis camps, nor are they urging support for either candidate. They are simply trying to persuade Americans to vote. For this election is in danger of becoming the most apathetic for years.

There is a real worry that fewer than half the voters will make it to the polls on November 8 - a sad reflection on the democratic process in a country that prides itself on the rights of its citizens.

It is also a sad reflection on Vice-President George Bush and Governor Michael Dukakis. They do not inspire. They have not galvanized the country. They are accused of being the most boring candidates in recent history, who are there because better men did not run.

This is not new. Every election

commentator complains that presidential contenders are not drawn from a wider, more qualified and diverse circle. They also bemoan the low turn-out in the United States compared with Europe.

In 1984, with a President at the height of his popularity, 60 per cent voted; in 1980 and 1976 it was only 55 per cent. Books have been written about this, and researchers have identified the forces and attitudes that keep people at home.

But things are worse this time for several reasons. The main one is the way the campaigns have been run. It is an issue-free election, whose hallmarks are blandness, vagueness and lack of political engagement.

So dangerous is commitment, so burdensome are specific promises, that the handlers and managers have confined the candidates to clichés - "good jobs at good wages," or "read my lips: no new taxes."

Issues are avoided, or reduced to a caricature of the other candidate's position so that his views can be ridiculed.

Both Democrats and Republicans believe the lesson of the Reagan landslide is that a vague, jingoistic optimism wins more votes than

over-commitment to competing interest groups. Both parties also have their own reasons for preventing free-ranging discussion. The Bush handlers - and also the minders watching over the hapless Senator Dan Quayle - are on maximum gaffe alert. Enough have already slipped through to cause real concern that any departure from the carefully vetted script could lead Mr Bush, a man not noted for verbal adroitness, into a morass.

And Mr Dukakis, having successfully welded the chronically bickering factions in the Democratic Party into a reasonably unified fighting machine, has elevated natural political caution into a guiding philosophy.

Even the long-awaited debates were so stage-managed that there was little give-and-take, no engagement between the two men. Each learnt the killer lines he hoped would discredit his opponent, and synthesized to a two-minute spiel the 20 or so likely subjects that he thought he would be asked.

Much has also been made of the "sound-bite, television visuals" campaign, in which speeches matter only for the 15-second nugget that

sounds good on the 7 pm news and the pictures that give the impression of action, energy and excitement.

This works, as the media advisers know. But they did not realize the extent to which a frustrated press, angry at the cavalier way it has been brushed aside to make way for the cameras, would get its revenge by disclosing all the campaign tricks, writing about the manipulation of the image and the candidate.

The result is that readers and viewers, told that they do not matter as participants in a political dialogue but only as a backdrop, have felt cheated. Many ordinary people have begun to display a cynicism about the whole process.

The taped disclosures last week of the way campaigns are really run from inside, and the hardboiled realism of President Reagan's former top advisers looked like a mockery of voters' naivety, and many were insulted and angered.

Voters do not like the way the campaigns are going. They are already bored with a campaign that seems to have been going on for years - although everyone knows it works, and today's insults

are but an anaemic shadow of the name-calling of a century ago. They blame the negative tone and slick packaging on the press, and on many a campaign travelling reporters have been loudly booed as they stepped off the buses and took up positions near the podium.

In turn reporters have been so angered at being kept at bay and fed only occasional bloodless morsels, that they are now accusing themselves of cowardice.

"Instead of incisive, adversarial coverage, they have retreated into a bland and passive style of reporting," a recent commentary in *The New York Times* said. "Too often the press have functioned as merely a stenographer to power."

There is an unrealistic nostalgia among voters for the old rough-and-tumble, the days of whistle-stop tours and "give 'em hell" rhetoric.

But with today's media markets and satellite links and campaign advisers, it is crying for the wind to wish away the handlers and professional managers, the pollsters and image-makers. Instead, voters give a shrug, switch their television channel to the Olympics, and decide they will not bother to vote.

## Moscow calls for arms cuts to fund nature protection

New York (Reuters) - The Soviet Union, saying threats to the environment could rival the nuclear menace, yesterday urged the United States to scrap some arms programmes to free funds for environmental security.

"We need resources to save our planet instead of destroying it," Mr Eduard Shevardnadze, the Soviet Foreign Minister, said in an address to the United Nations General Assembly.

He said the traditional view of national and universal defence based on military defence was now totally obsolete and must be urgently revised.

"Faced with the threat of environmental catastrophe, the dividing lines of the bipolar ideological world are receding," he said.

"The biosphere recognizes no division into blocs, alliances or systems. All share the same climatic system and no one is in a position to build his own isolated and independent

line of environmental defence."

Calling it unreasonable to impede economic reconstruction, Mr Shevardnadze said: "It is much more sensible, as we are proposing to the US and other countries, to abolish some planned or on-going military programmes and channel the funds thus released towards instituting an international regime of environmental security."

Mr Shevardnadze said that the stark reality of the environmental threat was of "a second front fast approaching and gaining an urgency equal to that of the nuclear-and-space threat."

He said that for the first time it was clearly realized that, in the absence of any global control, man's so-called peaceful constructive activity was turning into "a global aggression against the very foundations of life on earth."

In a wide-ranging speech which many diplomats said

was remarkable for its moderate tone, Mr Shevardnadze expressed concern about violations of the UN-sponsored Afghanistan settlement and proposed a meeting of the five permanent members of the Security Council with Señor Javier Pérez de Cuellar, the UN Secretary-General, to discuss compliance.

"It would be appropriate also to invite there representatives of the parties directly concerned," he said.

Appealing for a more active UN and a reinvigorated council, he said it would be useful to hold periodic reviews by the council of global troublespots.

There was also need to hold council meetings of foreign ministers, which would consider holding expanded council talks in tense regions.

"They could also be held in the capitals of the council's permanent members," he said. "The Soviet Union confirms its readiness to host such a meeting in Moscow."

### Unrest in Armenia

## Stiff penalties for strikers

Moscow (Reuters) - Authorities in Soviet Armenia have warned workers on strike over the Nagorno-Karabakh regional dispute that they face stiff penalties, loss of pay, longer waits for housing and reduced vacation rights.

The Armenian Communist Party newspaper, which published the warning, also revealed that a military commander had been named in Nagorno-Karabakh, the rebel Azerbaijan region which since February has sought to secede and join neighbouring Armenia.

The September 25 edition of *Kommunist*, which reached Moscow yesterday, said that the labour sanctions applied to all strikers who missed more than three hours of work on a given day.

In Yerevan, the Armenian capital, a spokesman for the official Armenpress news agency said yesterday that industry had not returned to full capacity. The latest strike wave began last week after an

Armenian was killed in clashes with Azerbaijanis.

Armenians have defied an official ban on strikes to press for annexation of Nagorno-Karabakh, where the largely Christian ethnic Armenian majority shares a long history of tension with Muslim Azerbaijanis who have ruled the territory since 1923.

In July, Armenians declared a general strike which lasted two weeks. Their latest work stoppage carries demands that the republic's Supreme Soviet (parliament) call an emergency session and that Armenians in Nagorno-Karabakh be protected.

*Kommunist* quoted Armenian labour authorities and the republic's trade union council as saying the strikes violated the Soviet and Armenian constitutions.

They said that striking workers absent from their jobs without "valid reasons" faced loss of wages for time missed; loss of end-of-year premiums and bonuses for good work;

loss of access to health and holiday resorts; reduction of holidays by the number of days off work; and removal from queues for receiving housing.

Together with loss of pay, the housing penalty could be the most threatening to workers, who generally live in cramped quarters and spend years waiting for better flats.

*Kommunist* also published a statement by Mr Andrei Volzky, a party Central Committee member sent to Nagorno-Karabakh in July after the Kremlin ruled out border changes, disclosing that the disputed region now had a military commander as well.

The statement outlined rules imposed under a state of emergency declared last week in Nagorno-Karabakh and the Azerbaijan district of Agdam following clashes in the disputed enclave in which 49 people were injured.

It said that demonstrations and strikes were banned and that violators faced dismissal.



## Burmese opposition leaders unite to press for democracy

Rangoon (AP) — A new opposition alliance elected U Aung Gyi, a retired army officer, as its chairman yesterday and he immediately called for an interim government to replace Burma's military autocracy and to prepare for multi-party elections.

The call came as U Kyaw Sann, the government spokesman, said that the official death toll from disturbances since the September 18 coup led by General Saw Maung was 348. Protesters fleeing the crackdown on demonstrations for democracy claimed that soldiers were conducting summary killings.

Western diplomats believe that troops killed up to 400 civilians in the first few days after the coup.

The League for Democracy was formed by three opposition leaders on Saturday to revitalize the anti-government movement after General Saw Maung's troops cleared Rangoon of street protests following the coup.

General Tin U, another former military officer, was elected vice-chairman. Daw Aung San Suu Kyi was appointed general secretary and spokeswoman. Nine of 12 executive committee mem-

bers were also named, with seats reserved for ethnic minorities fighting the central Government.

U Aung Gyi said the group believed "that (an) interim government is the only way to solve the present crisis in the country... to revive stalled government, to reactivate the broken-down economy, and to hold genuine, free and fair general elections".

General Saw Maung has promised the first multi-party elections since 1960 but has not set a timetable.

The Government decreed yesterday that rebels, foreign-aided groups, the military, civil servants and "organizations which misuse religion" would not be allowed to form political parties.

Under the law, political parties will have to register with the Government to contest general elections, but none has done so.

The league also said it "firmly supports the general strike being staged by the government servants and workers, and urges the strikers to continue until the movement for democracy achieves its goal".

General Saw Maung has ordered civil servants, who

left their jobs on August 8 in support of democracy, to return to work by Monday. Although the Government claims that some workers are back on the job, the state apparatus remains crippled.

The opposition alliance, which has been built on the earlier National United Front for Democracy, also accused the Government of torture.

U Aung Gyi, aged 70, earlier this year sent a series of letters to the then leader General Ne Win, criticizing the Government's economic performance and suppression of student demonstrations last March.

Once a close ally of General Ne Win, U Aung Gyi was jailed for several years in the 1960s and again last month after General Ne Win's retirement and the assumption of power by U Sein Lwin, a hardliner.

General Tin U, aged 61, was removed by General Ne Win as Minister of Defence and head of the Army in 1976 and was later jailed in connection with an alleged anti-government plot.

Daw Aung San Suu Kyi, aged 42, is the daughter of the late Aung San, the revered hero of Burmese independence from Britain.

## Shuttle captain welcomed as launch day nears



Astronaut Frederick Hanck, who will command the space shuttle Discovery tomorrow, receiving an enthusiastic welcome from Kathy Covey and Kitty Lounge, the wives of two of his crew, as he arrived at the Kennedy Space Centre yesterday.

## Monsoon devastates northern India

From Edward Gorman, Delhi

The death toll in widespread flooding in north India, centred on the state of Punjab, was officially 138 last night while unofficial estimates put the figure at more than 300.

After five days of torrential rains throughout the northern states and neighbouring areas of Pakistan towards the end of the monsoon, part of the Punjab, including the city of Amritsar, were reported to be completely cut off. More than

200,000 people were reported to be marooned in the state with an estimated 1,500 villages in six districts affected by the floods.

Officials said that 37,650 people had been evacuated from Chandigarh, one of the worst affected areas, with the help of the Army and the Air Force.

In Jullundur district air force helicopters have been dropping food parcels to

stricken villagers. The agricultural department in Jullundur said yesterday that thousands of acres of crops had been destroyed including this year's entire oil seed and ground nut crops which had been submerged. Other reports estimated that 12,000 houses had either collapsed or been damaged and more than 2,600 cattle had been killed in the district.

Mr Rajiv Gandhi, the

Prime Minister, whose return to Delhi after an official visit to Bhutan was delayed by the flooding, immediately set up a crisis management group within the Government to evaluate the extent of the damage and decide what measures would be required to help those affected.

After meeting last night, the management group was told that the situation should improve in the next 24 hours.

## Serbian 'inaction' prompts resignation

From Dassa Trevisan, Belgrade

Mr Franc Setinc, a Slovene member of the Yugoslav Communist Party Praesidium, has resigned in protest against the inaction of Serbian leaders over the unrest in Kosovo and Vojvodina.

In a letter accompanying the resignation, Mr Setinc said that although Serbian rallies were justified, calls for martial law and arms were pushing Yugoslavia towards disaster.

This is the first of many resignations expected in the 23-member Praesidium over political pressure which the Serbian leadership is whipping up to push through its demands for direct control over the two autonomous provinces.

The Central Committee is due to meet early next month and the crisis in the leadership is clearly coming to a head. A showdown is expected at the meeting.

Mr Setinc accused the Serbian press of deliberately dramatizing the situation in the Kosovo region in order to whip up national anger.

He recently visited Kosovo, where he became the target of vicious press attacks for his moderate statement calling for reconciliation between the two nations. Mass protest rallies have singled him out for attacks.

## Botha at impasse

## Decade yields little reform

From Michael Hornsby, Johannesburg

President Botha of South Africa completes 10 years as head of government today, doggedly pursuing at the age of 72 policies that have disenchanted and estranged large numbers of whites and yet failed to fulfil the promise of reform that gave hope to many blacks in the early years of his rule.

He is certain of a place in history as the leader who had the courage to break the mould of post-1948 Afrikaner politics, told his fellow whites that they had to change if they were to survive, and proclaimed apartheid an "outmoded concept".

But he now seems to be trapped in a cul-de-sac of his own devising, unable to shake off fully the habits of mind that shaped his attitudes and actions during the 30 years before he became leader, and

depicted as a communist-led "total onslaught" against South Africa.

It was a year later, at a National Party meeting in the remote northern Cape town of Upington, that he made what has become his most quoted remark: "We must adapt, otherwise we will die".

Yet for all the subsequent talk of "broadening democracy", and "power-sharing" with other races, Mr Botha has remained wedded to two positions: an absolute refusal to discuss a transition to black majority rule; and an insistence that political representation for the individual must be through his or her race group.

The vehicle of the reform process was the tricameral Parliament, set up in September, 1984. This contained in addition to the existing all-white House of Assembly two new chambers, the House of Delegates and the House of Representatives for the Indian and Coloured minorities.

In a referendum in late 1983, two out of three whites voted in favour of the new parliament and constitution, which also achieved a measure of acceptance abroad as "a step in the right direction".

But since Mr Botha's tour of Britain and other West European countries in 1984 little has gone right. A two-year explosion of black anger led to intensifying repression and the imposition of a state of emergency that seems likely to become permanent.

More than 50 per cent of Afrikaner whites, unsettled by Mr Botha's half-baked reforms, now support the far-right Conservative Party of Dr Andries Treurnicht.

But liberal whites and moderate black politicians, such as Chief Mangosuthu Buthelezi, the Zulu leader — not to speak of black radicals — find little substance in his reforms.

History may be kinder to Mr Botha. Changes during his rule, which 10 years ago would have seemed Utopian to many people, include the lifting of the ban on inter-racial marriage, the abolition of the "pass laws" which severely restricted the movement of blacks outside the tribal homelands, the granting of urban freehold rights to blacks and the scrapping of much social segregation.

## Israel loses Taba land dispute with Egypt

From David Bernstein, Jerusalem

The Taba arbitration decision has gone against Israel and sovereignty over the disputed enclave at the head of the Gulf of Aqaba has been awarded to Egypt, Israel Radio reported yesterday.

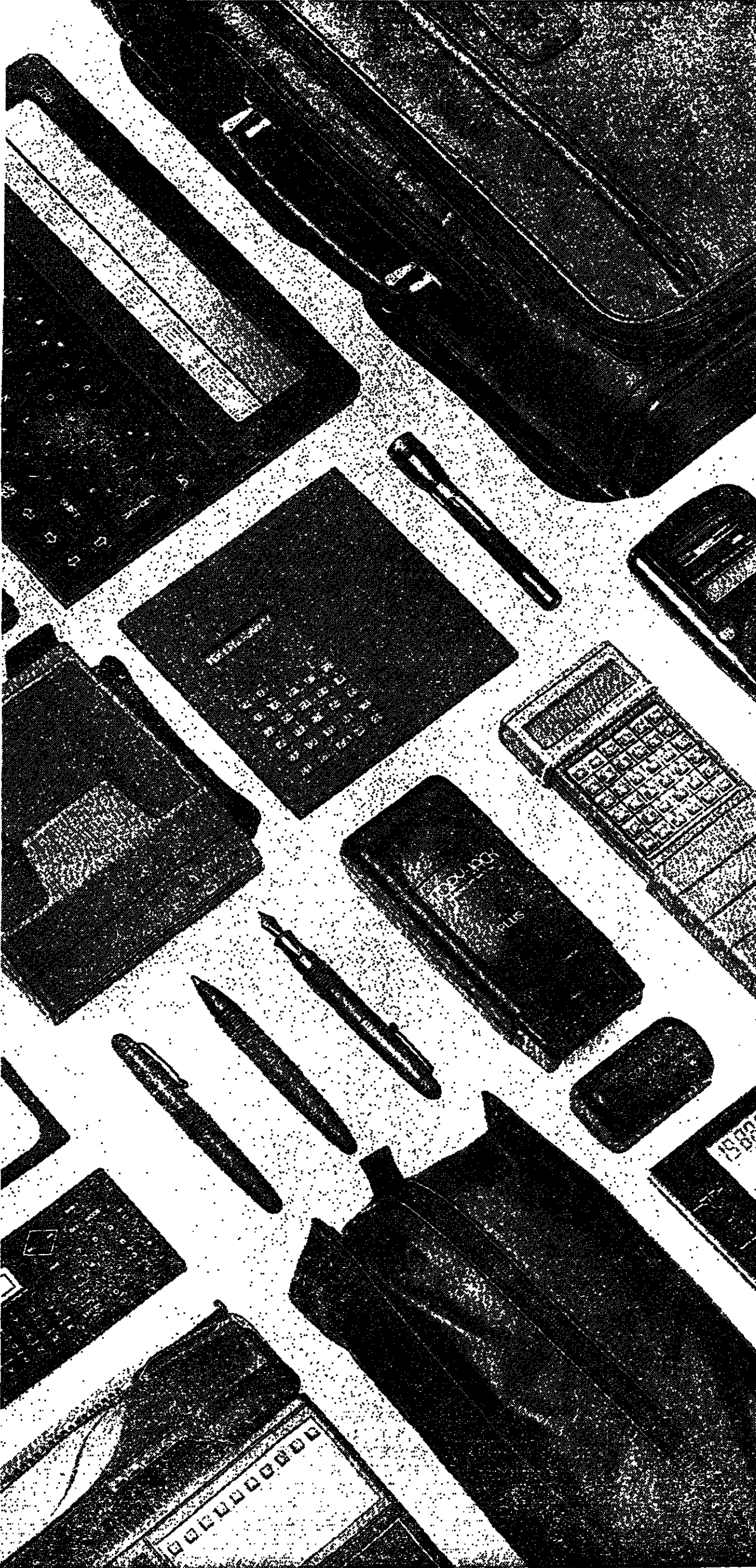
The decision is due to be announced officially in Geneva tomorrow but was apparently leaked to the radio's diplomatic correspondent, indicating that Jerusalem may already have been informed.

There had been earlier reports that the national arbitration board appointed to settle the dispute after years of fruitless negotiation, was coming down firmly on the Egyptian side.

GENEVA: The 700-yard long strip of sand has no tactical or economic significance but has been a running sore between the two sides since the signing of the Camp David agreement 10 years ago (A Correspondent writes).

The five-man arbitration panel based in Geneva, has visited the area and also has worked with old maps. Some of these date from the Ottoman Empire, and there is even one which was drawn by Lawrence of Arabia.

Handing back the Taba enclave to Egypt means that the five-star hotel and tourist village built by the Israelis will become Egyptian territory. Whether or not Israeli tourists will still have unrestricted access remains to be seen. If not, there could be another round of long negotiations over compensation.



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# Noriega crackdown raises fears of 'another Haiti'

From David Gollob, Panama City

The Panamanian Defence Forces will take over more government institutions if the country's political and economic crisis worsens, officials here warned as security forces intensified the crackdown against opponents pressing for a return to civilian rule.

"There are going to be problems with health, with housing, a tremendous amount of unemployment," said Señor Leo Gutiérrez, a senior government official, said. "Who is going to control the people when there is no work? Not the Church, not the civilians. Dictatorship is the only way."

Opposition leaders, who claim that General Manuel Noriega, the armed forces chief, has already established a dictatorship, say the militarization of key institutions has begun. The electricity board, the docks, and the civil aviation authority have been put under military control in recent weeks.

"The military are incompetent and corrupt," said Señor Roberto Brenes, a prominent businessman and government opponent who predicted disaster. "We are in a downward spiral. Panama will turn into Haiti within three years."

State hospitals are running

short of medicine, maintenance at electricity plants and other state industries is not being carried out, and the country's economic infrastructure has begun to deteriorate, as a result of a cash crisis caused in part by US sanctions against the Noriega regime. As the economy languishes, government revenues have fallen dramatically.

Electricity and dock workers have put the Government under further pressure with strikes over the non-payment of annual bonuses. In apparent retaliation, the Government has accused Señor Isaac Rodríguez, the leader of the electricity workers' union, of involvement in an alleged armed conspiracy to oust General Noriega.

However, Señor Rodríguez was not among the 26 Panamanians arrested on Friday, when the Government announced that it had "smashed" the conspiracy.

To support their charges, Panamanian security forces presented at a news conference captured documents and three prisoners who confessed to involvement in a clandestine organization led by a dissident former army officer. However, weapons allegedly seized in a raid on a Panama City

apartment, and the documents did not outline plans for an armed insurrection, as the military had originally reported.

The three prisoners, who showed no signs of ill-treatment, spoke calmly about meetings in Miami in June and August with Lieutenant-Colonel Eduardo Herrera. He is understood to have founded an underground opposition organization called the National Concord Movement. Leaflets signed by Colonel Herrera, calling on the military to rise up against General Noriega, have been distributed in Panama.

There have been rumours, but little evidence, that Colonel Herrera has the backing of the Reagan Administration, which reportedly authorized covert operations against the military regime after the collapse of negotiations with General Noriega last May.

Military intelligence officers repeated charges that the Reagan Administration was behind the conspiracy, charges the detainees did not confirm or deny.

The detainees did not admit to involvement in an armed insurrection, and the most violent anti-government activities outlined in the cap-

tured documents were the "possible occupation of television stations" to broadcast anti-government propaganda.

Most of the 26 prisoners are members of the Authentic Panamanian Party, whose aging and charismatic leader, the late Dr Arnulfo Arias, was elected President three times and deposed three times by the military.

His funeral last month drew hundreds of thousands of mourners, in what observers described as the biggest show of opposition to the military regime since the beginning of the crisis a year ago last June.

The party has issued a statement repudiating the use of violence and charging that the arrests were designed to obstruct its reorganization after Dr Arias's death.

A Western diplomat described the Government's allegations as "incredible".

Señor Guillermo Cochez, the vice-president of the opposition Christian Democratic Party, said: "I've seen it all before. The photographs of captured weapons, the diagrams and documents outlining a supposed plot. This is what they do when they need a pretext to imprison people - create fear and distract attention from internal problems."

## Helping hands for Hirohito



## Ban on Malay party leaders

Kuala Lumpur (Reuters) - Datuk Seri Mahathir Mohamed, the Malaysian Prime Minister, has banned five arrested opposition leaders from holding posts in their Democratic Action Party.

The move was condemned by the opposition group, already angered by the detention without trial of its leader, Mr Lim Kit Siang, and four other officials in a security crackdown last October.

## Drugs seized

Bogotá (Reuters) - Nearly 5,000 lbs of cocaine worth almost £3 million were found at a cocaine laboratory in Colombia's eastern jungle.

## Vitamin alert

Geneva (Reuters) - About 200 million children worldwide risk blindness and death because of a lack of vitamin A, the World Health Organization said.

## Airliner hit

Khartoum (Reuters) - Sudan People's Liberation Army rebels fired on an airliner, damaging its fuselage at Juba in southern Sudan. No one was hurt.

## Basque bomb

Bilbao (AP) - Basque separatists were blamed for a bomb blast at government offices here. There were no injuries.

## Mafia killing

Trapani (Reuters) - An anti-Mafia and anti-drugs campaign on Sicily was shot dead. The Mafia was blamed.

## No escort

Manama, Bahrain (AP) - The first US-flagged Kuwaiti tanker to sail without an American escort since the Gulf ceasefire left Kuwait and sailed south.

## Aids theory

Copenhagen (Reuters) - Danish doctors are to investigate whether China's traditional herbal cures can be used in the fight against Aids.

## China missile

Peking (AFP) - China successfully test-fired a missile from a nuclear-powered submarine in the China Sea.

## Italian hunters under fire for human toll

From Roger Boyes, Rome

This is not a good time to stroll around the Italian countryside. Despite its famed autumn beauty, there is a smell of cordite in the air.

Open season was declared earlier this month and already hunters have shot several thousand pheasants, more than 100,000 smaller birds, battalions of woodland beasts, and five humans, including one aged 10 who happened to stray into the line of fire.

Now the political pressure is on to declare a five-year ban on hunting, or even to hold a referendum on the subject.

The Greens are up to their usual antics, banging tambourines and shouting to scatter the birds. The environmentalist group is very good at this, but tends to perform only after making a

prior appointment with the television networks.

Hunting is not a class sport in Italy. Indeed, some of the best shooting can be had in the coppes of Emilia Romagna, the Communist heartland, with local party dignitaries.

But it is a national sport, endowed with national privileges. A remarkable freedom is given to hunters under Italian law. Farmers are obliged to make their land available to all hunting parties, and trespassing rules are suspended when it comes to hunters.

The environmentalists want to change this antiquated law and have petitioned the Speaker of the Italian Parliament for an emergency debate on the subject.

The death of Claudio Fazio, aged 10, gives their

arguments some force. He was riding his bicycle with two cousins in northern Italy beside a field of soya beans when his head was peppered with shot fired at a range of 120 yards. He went into a coma and died within days. The hunters were firing at a pheasant.

"We're deeply pained about the accidents that happen during hunting season," said Nello Adelmi, president of the Emilia Romagna chapter of the Hunting Association, said. "In the case of Claudio, the Devil must have been at work."

More than 50 million animals will be killed this year, and probably about 200 million birds. Since there are some 700,000, increasingly prosperous Italian hunters,

hunting means big business.

The obligatory green jackets come in fashionable shapes and glossy magazines advertise sleek carbines and special sprays to hoodwink deer.

But the hunting trend is balanced by an increasing Italian passion for domestic animals and for conserving nature, apparently another indicator of prosperity.

The anti-hunting lobby is arguing on two fronts. The slaughter of birds, far more intense and less selective than in Britain, is destroying the ecological balance, they say.

Since the birds would normally eat parasites, farmers are having to spray their fields with more harmful pesticides and are poisoning food, the environmentalists claim.

The hunters concede that new safety precautions are needed, but believe a referendum or five-year moratorium would be a grossly exaggerated response to recent casualties.

Signor Osvaldo Veneziano, the national vice-president of the Hunting League, said: "To close the hunting season will not solve anything."

"Instead it will indiscriminately punish and criminalize all hunters, including the majority of those who respect the law."

He added: "We could, however, teach a respect for the current laws and also try to limit overcrowding in hunting territory."

"Hunting should be confined to low-risk areas and the hunters' mobility across farmland should be restricted."

A young girl outside the Imperial Palace in Tokyo praying yesterday for the recovery of the seriously ill Emperor Hirohito of Japan, who has become the focus of a diplomatic rift.

A senior Japanese politician yesterday revived an Anglo-Japanese row by hinting that Japan might take legal action against *The Sun* and *Daily Star* (Joe Joseph writes).

The newspapers last week published disparaging editorials and articles about Emperor Hirohito after the Japanese monarch's health took a dramatic turn for the worse.

But the outburst against the two British tabloids from Mr Michio Watanabe, chairman of the Policy Research Council of Japan's ruling Liberal Democratic Party, appears to have come as a slight surprise to other government officials who are seeking to douse the flames.

The Japanese Embassy in London has already protested

to the two papers for describing the monarch, aged 87, as an "evil monster" and saying that "Hell's waiting for this truly evil emperor".

Government sources in Tokyo are bemused at what legal action Mr Watanabe, whose past off-the-cuff comments have landed him in hot water, might be considering.

Mr Watanabe, who got into trouble again last month for making indecate remarks about American blacks, told party executives that "there was nothing as insulting" as the papers' comments.

He added that if the two papers had correspondents in Tokyo - they do not - the reporters should be expelled by the Japanese Government.

The manager and editor of the *Mainichi Daily News*, one of Japan's English language dailies, has been dismissed after his newspaper erroneously carried an editorial on Monday grieving over the death of the Emperor.

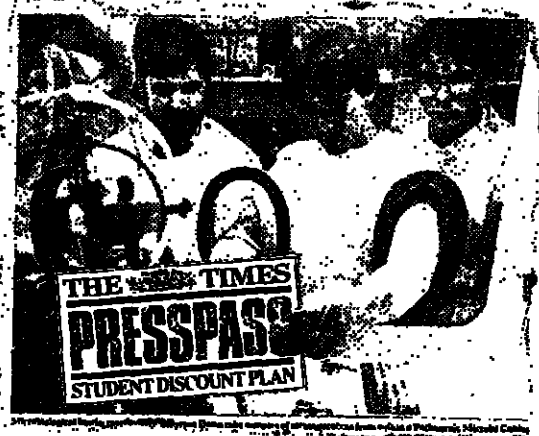
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## THE TIMES



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## SPECTRUM

## The Age of the Great Explorers

PAST WORLDS  
Part 2

With a poverty of resources scarcely imaginable, and in the face of a hostile climate, early man was able to colonize most of the habitable world. George Hill chronicles his epic journeys across the beds of vanished seas and along the edge of glaciers

The first Stone Age tribes to venture into the harsh, windswept wildernesses of the Ukraine at the end of the last Ice Age, 16,000 years ago, found hardly any trees to make the frameworks for the huts which were essential if they were to survive in that savage environment. Undeterred, they devised what was, perhaps, the most bizarre of all forms of primitive architecture, the mammoth-bone igloo.

Remains of many of these charnel-dwellings have been found in the region, with hearths and other traces of occupation around them. The Mezhrich structure, exceptionally large and containing one skull covered with elaborate decorations, might have been some kind of temple.

A number of crude female figurines were also found in the area of the structure at Mezhrich," says Dr Jill Cook, of the British Museum, consultant editor for the period to *The Times Atlas of Archaeology*. "Some were very stylized - little more than sticks. These figures are quite widespread. Usually they are ladies with large breasts and buttocks, with the heads absent or rudimentary. One found in Russia is kneeling and apparently giving birth. We don't know what they represent, but there may be some association with fertility."

Archaeologists are more cautious in these matters than they used to be. In the past, they might have been more than ready to confirm the common-sense view

that fertility is unquestionably what such figures are all about, and they would probably have thrown in confident assumptions about the customs of early men, based on analogies with the practices of other people immeasurably remote from them in space and time. Many of the traces left by our ancestors are deeply enigmatic, and modern research has grown more tantalizing as it has become more scrupulous in its avoidance of easy answers. Primitive man may well be more unlike us than we can easily imagine.

The people who built the Ukrainian hut were hunter-gatherers of the late paleolithic era. Although they can have had no more formidable weapons than flint blades and sharpened sticks, they hunted the mammoth so effectively that it was probably their main source of food. In some places, heaps of many thousands of mammoth bones mark the debris of hunting and butchery on a large scale, which must have involved organized community operations.

Early man was nomadic, but the effort involved in creating massive structures like this suggests a relatively stable and regular life. The hut illustrates the pervasive tendency for signs of ritual to appear early in the history of our species, and also the intense drive that the first human beings showed to press on into new and often hostile territories.

The mammoth-bone hut was probably an adaptation of a technology of timber wigwams



Ukrainian mammoth-hunters in the last Ice Age lived in huts built from the huge bones of their victims. This example, at Mezhrich, 150 miles north of the Black Sea, was 4.5 metres in diameter, and contained 385 bones, which had once been knitted together into a dome. Originally, the shaggy hides of mammoth were probably stretched over the exterior to keep out the icy winds. The building might have had some ritual function, for one

to have appeared first in what is now South Africa: the evidence, unfortunately, does not reveal whether these world leaders had black or white skins.

The new peoples spread more vigorously still, displacing their rivals, and at the end of the last Ice Age they were already hovering on the edge of the ice-sheets ready to colonize every bleak acre as it reappeared. It was in just such territory that the Ukrainian hut of skulls was built. By then, virtually all the major land-masses of the world were inhabited from end to end, from Cape Horn to Kamchatka, and from Alaska to Ayers Rock. This was the true "Great Age of Exploration", and it was accomplished with a poverty of resources that we can scarcely imagine.

The entire population of the world was at that stage only about 10 million. All of them lived by hunting and gathering, for the whole of agriculture still lay in the future. Scattered in small communities which had moved thousands of miles from their origins, they existed largely without inkling of the progress or even the existence of most of their fellow-humans.

From the frustratingly scanty scraps of rubbish remains left behind by these handfuls of discoverers travelling light, the course of their advance can be traced, or inferred.

"Archaeologists have to be lucky," says Iris Barry, of the Institute of Archaeology, University of London, who supervised the preparation of the section

dealing with the prehistory of the Americas. "To find the sites that may yield the best results, they have to understand how early men would have fitted into their environment, and really learn to look at the terrain through their eyes."

The original settlement of the Americas is one of the areas of prehistory where inference still has to come to the aid of physical remains. There are no unequivocal signs to prove it, but the only way early people could have reached the New World was across the Bering Straits from Siberia. It used to be thought that they remained penned up in Alaska, where the climate was relatively mild, until the impassable ice-sheets of the final Ice Age receded.

But it is now clear that long before this - at the period when the mammoth-hunters were ranging the Ukraine - men had settled far to the south and east of the ice-sheet, in Pennsylvania. Only a little later they were spearing the giant tortoise in Florida, and peeling potatoes to go with their mastodon steak in southern Chile.

Records of changing prehistoric climates show that one specific "window" opened up which could have allowed men through in time. They must have crossed from Siberia when the sea-level was low enough to let them walk across. This was briefly possible 30,000 years ago, at the height of the Ice Age, when so much water was locked up in the ice-sheets that it lowered the world-wide sea levels by as much as 300ft. The first humans crossed the shrunken Banda Sea to Australia at the same period.

It is difficult to imagine that the first settlers in Alaska could have crossed the thousand-mile ice deserts that separated them from the rest of the continent. But 19,000 years ago there was a hulk in the cold weather. An ice-free corridor could have opened up for a few centuries, allowing man to move through, before the ice closed in again.

From that time, their line of retreat cut off and soon forgotten, they had the whole of two vast continents to explore, full of game, food-plants, minerals useful and precious, and all the resources that nature could offer. They were able to apply their skills and inventiveness to these resources over many thousands of years, and to develop complex and magnificent civilizations of their own, entirely sealed off from the whole of the rest of the world.

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## TOMORROW

Pyramids of the mind: the story of man the builder

## Playing the King's Head gambit

A pub moves to the centre of the chess world

A hundred years ago London was the chess centre of the world. Now this neglected tradition is being revived at the King's Head, in Moscow Road, Bayswater - a public house where chess has replaced bar billiards or darts as the most popular game.

Every evening, in the wood-paneled Snug Bar, the chess elite rubs shoulders with the "rabbits" (chess jargon for the less expert). Around the walls are coffee tables bearing chess boards. And there, too, are timing clocks that enable players to complete games at the rate of five minutes per player for all the moves. Any notion of chess as a quietly contemplative activity must be drastically revised once one has



A round at the King's regulars compete over the chess board

heard the machine gun-like clatter of these clocks being slammed.

Chess arrived at the King's Head in the late 1960s, under the influence of Bill Raines, an American who sought to revive the atmosphere of the great London chess clubs of the 19th century. The ambience was ideal - the King's

Club Championship and club enthusiasts have organized international tournaments.

Such an event was the National Westminster Bank Young Masters, held two weeks ago. It was conceived and organized for NatWest by the King's Head, and two teenagers, Michael Adams and David Norwood, emerged having achieved the honour of their first grandmaster result.

Strong players have flocked to join the King's Head. The most prominent member, a stalwart for many years, is Jon Speelman, the first Briton to qualify for the World Championship semi-final. But on any evening a visitor may come across international players such as Julian Hodgson, Danny King or British women's champion, Kathy Forbes.

Foreign players, too, make for the King's Head when they are in London. The club has played host to Bent Larsen, of Denmark, the German grandmaster Robert Hubner,

the Finnish champion Heikki Westerinen and, most recently, the defuncting Rumanian grandmaster Mihai Suba. One of his first acts after deciding to stay in London three weeks ago was to join.

No money passes hands at the King's Head. This contrasts with Simpson's, the 19th century London chess club where professionals earn their daily bread in games for stakes. But in most other respects, Simpson's and the King's Head have very much in common. Simpson's - which is now a restaurant - was a gathering place for the chess greats of the day and a base from which all chess literature was available.

In the mythology of chess the demise of Simpson's as the centre for the game represented a disaster, but the regulars at the King's Head are well on the way to regaining paradise.

Raymond Keene

## SCIENCE REPORT

## Drugs an athlete can keep hidden

Anabolic steroids, which caused the spectacular disqualification of Olympic sprinter Ben Johnson, are not the only drugs used by athletes to enhance their performance. A synthetic hormone designed to help short children achieve normal height can also turn bronze medals into gold. The hormone is difficult to detect, and has none of the unpleasant side-effects of steroids.

The International Olympic Committee has banned both human growth hormone and anabolic steroids, and there

have been random urine tests conducted during the Olympic Games to test for athletes who might be circumventing this ban.

Growth hormone presents a particular problem, since there is no urine test which can easily determine whether it is present in amounts greater than the body naturally produces. The lack of side-effects also makes it difficult to tell who might be using a growth hormone.

In men, steroids tend to suppress the body's normal

production of sex hormones, and when the drug is withdrawn, testicle size can shrink. In women, these steroids can cause a permanent deepening of the voice. Anabolic steroids can also increase cholesterol in the blood.

Human growth hormone, when taken by adults, decreases fat and increases lean body mass, making athletes using the drug pound-for-pound stronger than untreated competitors.

Growth hormone is produced by the pituitary gland at the base of the brain, and a supply of it for therapeutic purposes once came primarily from corpses. But in 1985, the US Food and Drug Administration approved a genetically engineered form of growth hormone made by Genetech Inc, making the once scarce substance much easier to obtain.

Although growth hormone is crucial for regulating growth in children, it is produced by the body throughout life (children with human growth hormone deficiency must be externally supplied with the substance if they are to grow normally). At the University of New Mexico School of Medicine, Douglas Crist has been studying the effect of injections of growth hormones in



Ben Johnson: disqualified

adults. In an experiment reported in the latest issue of the *Journal of Applied Physiology*, eight weightlifters (five men and three women) were given three injections of growth hormone every week for six weeks. All had been doing strenuous weight training before the experiment, and all maintained the same training regimen while they were taking the drug.

During the six weeks of drug treatment, the eight subjects gained an average of 2.7 kilograms (6.0lb) in their lean body weight, while at the same time their average per cent of body fat decreased from 12.8 per cent to 11.3 per cent. By careful monitoring of their

subjects, Crist and his colleagues were able to show that these results could not be explained by changes in diet and/or the amount of exercise done by their subjects.

Each subject also went through a six-week control period during which plain water was injected instead of growth hormones. Because they were training, the athletes still showed a decrease in fat (13.4 per cent to 13.0 per cent) and an increase in lean mass (1 kilogram), but the effect was far smaller than when they were taking the drug. Because each subject got the same amount of growth hormone, Crist was also able to show that the hormone's effect was related to the size of the individual.

As Crist points out, an increase in lean body mass does not necessarily mean an increase in muscle mass, but it is nearly certain that at least some fraction of increased weight is due to additional muscle. And the greater the muscle mass, the stronger the muscle. For athletes performing at the limits of human ability, these changes can make the difference between victory and defeat.

Joseph Palca

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## PAST WORLDS



To coincide with the publication of *Past Worlds*, The Times Atlas of Archaeology, Times Books are inviting readers of *The Times* to enter a competition which has as its first prize a copy of *The Vatican Frescoes of Michelangelo*, a limited edition, priced at £2,500. This edition is the only record of the frescoes as they were prior to their restoration and many of its 350 colour plates are full-size reproductions. Twelve runners-up will be awarded copies of *Past Worlds*, published on Thursday at £29.50.

Two of the eight questions which must be answered for entry into the competition are

printed below and the remaining four will be printed over the next two days (the first two questions appeared yesterday). On Friday, September 30, we will be printing full details of entry and the entry coupon.

1. Where was an empress buried with her crown of bamboo, jewels and blue kingfisher feathers?

2. These warriors fought on horseback using bows and arrows and scalped their enemies and kept their hair as a trophy. It was not General Custer who said so, but Herodotus. Who were they?

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# TIMES DIARY

SHERIDAN MORLEY

It is not often that one gets close to the centre of even a very minor news story, so I'll make the most of this one while I can. On Sunday night I was at the National Film Theatre handing over a British Film Institute award for the film book of the year, one that our jury had managed to select, only slightly less difficult than attaches to the Booker. Shortly afterwards, receiving a richly deserved BFI fellowship alongside Graham Greene, Vanessa Redgrave delivered herself of an admittedly rambling tirade against the Central Intelligence Agency and TV-am.

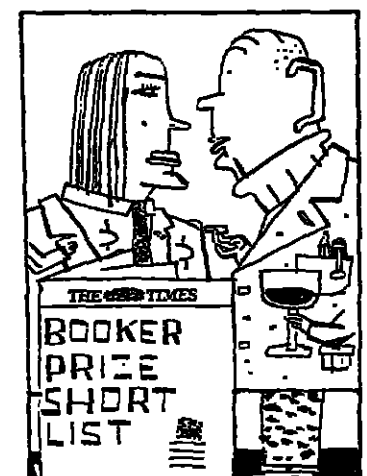
The ceremony was being televised live by Channel 4, but when it got to that bit of the evening, arguably its only truly dramatic moment, Miss Redgrave's attack mysteriously disappeared from the airwaves. It may well be that Channel 4 saw no particular reason to carry an attack on an even vaguely related ITV company, or that it thought Miss Redgrave wrong in her pro-union stance, or that it thought her boring. My point is that if you advertise live coverage of an awards ceremony, you ought to broadcast the whole thing rather than a slightly different programme made some days in advance and briefly interrupted by high-lights from the South Bank.

I don't say that award ceremonies make compulsive viewing, but close to midnight on a Channel 4 Sunday perhaps it would have made some sense to show the whole thing and let viewers decide on the rights or wrongs of Miss Redgrave's case. The other way smacks of an uneasy kind of censorship.

While on the South Bank, am I alone in finding it breath-taking that the superb new Museum of the Moving Image has been cobbled together almost entirely on private money and spare time? In most countries the originator, Leslie Hardcastle, would have been given about ten years and several million pounds of state funding; here, he was told to put it together as best he could over weekends while continuing with his job as a BFI administrator. The result is a joyous celebration of movie-making across the century, housed in a museum as involving as Disneyland, wherein you can not only see everything but do everything. The least we can do is to see that Hardcastle gets a knighthood. Meanwhile take the family before the queue stretches right across Waterloo Bridge.

The best revelation of the week has to be the news that when General Eisenhower was running for the presidency, his advisers used to rig up a neon sign on his lectern which flashed the message GET OFF NOW when he threatened to start on an especially boring speech. Being a military man and therefore accustomed to taking orders, he apparently used to obey without question, which explains why presidential campaigns were so much shorter in the 1950s. The question now is whether, if you flashed up a similar message to Bush or Dukakis, either would be capable of understanding it.

BARRY FANTONI



Getting back from the theatre around midnight, I am accustomed to old Edgar Lustgarten repeats, or high-lights from the golden years of Danzigers' B movies from Merton Park studios, the last resting place of really terrible character acting, circa 1955. It therefore took me several nights watching Barry Norman to realize that he wasn't going to show any movie clips at all, but instead to focus obsessively on some sort of Korean sporting event.

On Monday night I heard a man solemnly announce that Ben Johnson would be entering the history books for having failed a drugs test. Apart from the question this raises about the kind of history books we propose to leave our children, I would have assumed that if you were going to spend even a part of your life running round a circular dirt track in Korea you would have to take something to stay awake.

Soon I shall be setting off to Birmingham, Leamington Spa and Manchester in the hope of flogging a few copies of my latest books at authors' lunches and the like. In contrast to most of my fellow hacks, who say they prefer writing books to selling them, I look forward to semi-literary tours, especially the occasional meetings on Crewe station with other haggard authors reporting on a total lack of book-buyers in Pilloch or Penzance.

These jaunts remind me of the time when, between jobs, I used to trek around the country as an after-lunch speaker, until most local groups decided that, because of inflation, it was a matter of paying for the pudding or paying for the speaker, and on balance they would rather have the pudding. Basil Boothroyd, the most distinguished staff writer when I first went to *Punch* 15 years ago, used to recount horrendous stories of peripatetic lecturing. He once got himself into a Cornish ladies' luncheon club run by a vicar who, during Basil's speech, took each of the ladies into an ante-chamber individually for about ten minutes.

On the way back to the station, Basil couldn't resist asking what he had been up to. "Ah, you noticed," said the vicar. "I hoped you wouldn't, but I'd better explain: we only have these gatherings once a month, and when I get my ladies all together I like them to have their feet done, so the chiropodist comes round and clips their toenails during the speech."

Bernard Levin makes the perverse suggestion that the British government should fulfil its responsibilities towards Hong Kong by encouraging its people to leave. He purports to believe that we are duty bound to turn two or three million inhabitants of one of the most dynamic economies in Asia — indeed in the world — into economic refugees, to be packaged off to any countries that are prepared to take them in.

He may find the concept of an oriental *Götterdämmerung* emotionally compelling. I do not. Nor do those who really matter in this case: the people of Hong Kong. They want and deserve much better than that. They are working hard to achieve it.

They can do without the irritation of ill-informed noises off. They can certainly do without the patronizing assumption, which underlies the article's thesis, that they do not, in fact, wish to build their future in their home territory.

This apocalyptic view of Hong Kong simply does not stand up to close examination. Nor does his notion that the British gov-

ernment cannot wait to wash its hands of Hong Kong. He does not cite evidence of this; indeed, there is none.

One of the most important tasks facing me when I became Foreign Secretary five years ago was to make arrangements for a secure future for Hong Kong. What cannot be gainsaid is that, without such arrangements, the colony would have simply reverted to China in 1997 — a point that Bernard Levin brushes aside.

The negotiations to build those arrangements were tough and protracted and ended only when the best negotiable deal had been secured for Hong Kong. We would hardly have laboured as we did for such a result if we had been "eager to get shot of" Hong Kong.

Sir Geoffrey Howe rejects Bernard Levin's pessimistic view

## Hong Kong safeguarded

Far from simply handing it over, we achieved a binding international agreement, comprehensive in scope and meticulous in its detailed provision for the maintenance of Hong Kong's existing economic and social system after 1997.

The Sino-British Joint Declaration, to give the Hong Kong agreement its correct name, is not a diplomatic convenience; it is about commitment. The commitment of the British government, from the Prime Minister downwards, is to ensure that Hong Kong not only survives but also thrives well beyond 1997.

The agreement is not a way out; it is a way forward — a practical blueprint for success. It can work. It is working. Since it was concluded, Hong Kong's

economy has recovered from the doldrums to produce a spectacular run of growth — more than 30 per cent in the last three years.

I am confident that the agreement will continue to work. Both parties to it — China and Britain — have much at stake, politically and economically. They are both determined to make it work.

The article takes issue with the first draft of the Basic Law — the document that the Chinese government is drafting to give effect under the Chinese constitution to the provisions of the Joint Declaration.

But the draft is not as he describes it. Human rights in Hong Kong are not to be "based on the Chinese constitution" as he seems to think, but on the provisions of the International Covenant on Civil and Political

Rights and the International Covenant on Economic, Social and Cultural Rights.

That is what the draft Basic Law says. It is precisely what the Sino-British Joint Declaration envisaged. On this point, which forms the central plank of Bernard Levin's argument, he is plainly wrong.

The draft Basic Law is just that — a draft. It is currently the subject of extensive consultation in Hong Kong. The Chinese authorities have made it clear that the text will be substantially amended in the light of the views of the Hong Kong people.

It is a massive text, most of it very much along the right lines. Like any draft, it contains imperfections. The purpose of the present consultation process is to expose these and find ways

to put them right. If this is all elaborate smokescreen, as article appears to be suggest, it is hard to see what anyone is to gain from it. Least of all Chinese, who know as well as any of us that the people of Hong Kong need proper guarantees if the future to sustain the confidence on which Hong Kong economy — so valuable to China — depends.

Hong Kong is too important to become the subject of polemics. The future of nearly 6 million people is at stake. Securing that future requires hard work, confidence and firm commitment.

Those are precisely the assets that we are bringing to the question. That is how the British government is fulfilling its responsibilities towards Hong Kong and its people.

It is not a policy of depopulation and defeat, such as Bernard Levin has proposed. It is an approach that envisages the Hong Kong success story continuing long after 1997. And it is an approach that is producing results.

Barbara Amiel

## All things to Everyman

**Blackpool** This conference, explained Richard Holme, a member of the Democrats' policy committee, "is about merging cultures, about two tribes coming together." What he says is true, of course, although the more distinctive features and war paint seem to be missing from both constituent parties this time around. One observer speculated that a Liberal could be spotted by his tankard of Theakston's Old Peculier while SPD-ers nursed gins and tonics.

The two tribes turned out in force on Sunday night at what was billed as Paddy Ashdown's "first major speech as party leader." The platform was heavy with founding fathers: Robert Maclean and David Steel on one side of the new leader, Shirley Williams and Roy Jenkins on the other.

Over them hung the sepulchral shadow of David Owen. He surfaced both obliquely in Ashdown's speech and then specifically as a man whose disrespect for a democratic decision of his own party was "the root cause of your present situation." It was an evening to be pondered. There was, one felt, nothing deliberately spiteful in it, only the awkwardness of two tribes who as yet have few shared anecdotes or humorous reference points.

As the week wore on, all disputes and accomplishments bloomed ferociously like great jungle plants fed by steaming hot air. The unhappiness of the parliamentary members of the Democrats over their party's name change loomed large.

For my money it was Russell Johnston who summed up the dilemma most powerfully of all: "I think the word Liberal is one of the most potent important words in the political vocabulary," he told the conference. "To seek to excise it seems to me an act of extraordinary folly."

One could sympathize. In spite of the reassurances of the party leadership that "Liberal" would remain in the full name of the party, it was difficult not to see the Blackpool vote as the final step in the decline of a party whose name echoes the great tradition of Western liberal democracy. Still, in spite of this unhappy disagreement, the week at Blackpool gave legitimacy to the new party and its new leader.

The question facing it now is simple: the Democrats have 85,000 members. Who are the people that will join the party in order to make it a force outside Blackpool's Opera House?

The answer, of course, depends on a good deal on what the party stands for. That's easy, in one sense. This will be the centre-left party, the party that retains the benefits of the free market without its drawbacks. The philosophy is set out in the preamble to its constitution as well as the consultative paper *Setting the Agenda*.

The Democrats promise to encourage free enterprise but recognize "that the market alone does not distribute wealth or income fairly." It will emphasize "just distribution of the rewards of success." The key to the new party's policy will be the importance attached to community and the sense of an individual as a member of that community. The party will be ecologically responsible, anti-nuclear, but industrially competitive. It will improve and expand the health services, education, social services and housing. One could be forgiven for feeling that its constitution ought to be written in Swedish.

Much of this programme was outlined in Ashdown's speech on Sunday night. In it, he touched also on the question of new members for the party. They must come, he said, from the "ethnic minority communities" as well as the broader public. "It may be uncomfortable to admit it," he told his audience, "but how can we claim to represent all our people if all our faces are white?"

I was at that moment in his speech that a chord struck in my memory and I reached for a copy of the American magazine *The Nation* which can best be described, I think, as America's most established voice of socialistic thinking. The current edition features an editorial entitled "Memo to Dukakis" which outlines what he must do to win the presidential election.

● Build on the first intimations of class consciousness. Spell out and explain what you will do to join the ranks of the middle class. The reasons that Ashdown's speech reminded me of this article are evident and raise a number of fears. But first one has to add to the mix a pamphlet given out at the Blackpool conference which lists — for discussion purposes — the values



Ask them to register. Do the same with single-issue groups such as peace, labour rank and file, feminists, environmentalists.

● Third, and perhaps the most crucial point of all, is worth quoting in full. "Offer Americans a good deal: comprehensive health care, quality education, meaningful work, elderly and children's services, affordable housing, social equality, tolerance and growth. And when they ask you who will pay for it, tell them the people who ought to pay will pay. End of discussion."

The reasons that Ashdown's speech reminded me of this article are evident and raise a number of fears. But first one has to add to the mix a pamphlet given out at the Blackpool conference which lists — for discussion purposes — the values

Ashdown seeks to implement in his party. In fact, no one overriding value, such as liberty or equality, has a priority for the Democrats.

"For us," says the pamphlet, "the essence of moral maturity lies, not in a simplistic insistence that one value should have priority over all others, but in the recognition that, as moral beings, we have constantly to face dilemmas, which cannot be resolved by reference to some *a priori* formula, and which we have to negotiate as honestly and courageously as we can."

Speaking for myself, nothing could be healthier for British parliamentary democracy than the creation of a strong centre party. Whatever the shortcomings of the Blackpool Conference, these are very early days for the Democrats and clearly party policy and strategy has yet

to be fine tuned.

But after reading the policy papers and watching the chorus line, one hopes that the Democrats' policy analysts will grasp the nettle in order to prevent themselves falling off the edge of the left.

In my view there are three areas that will have to be worked out philosophically. The Democrats have their eyes wide open when it comes to the dangers of pursuing egalitarianism to the bitter end. This they point out in their policy papers, leads to the loss of liberty as in Mao's China. That is true. What they don't quite seem to understand is that this pursuit also results in the loss of equality. It is important for them to appreciate this because of the second area of their confusion, which is a refusal to make some values absolute priorities over others.

If you have no fixed values and indeed you argue that *a priori* values are simplistic and that each situation must be judged on its own merits, you arrive at the intriguing point of ultimate pragmatism — for which there is one simple word in the English language, namely "unprincipled".

When a society refuses to establish certain values such as liberty as fixed points on the moral compass, the rule of law is replaced by the rule of men. Each situation must be judged according to the opinion of some ruler or group of assessors. In the end you paralyze society because it cannot act on the basis of general principles.

The third area of difficulty one sees with the Democrats' creed is their concept of community and the citizen's responsibilities and entitlements within it. This emphasis on community has always had a strong appeal both to the far left and the far right. Hitler, for example, imposed its values by abrogating to himself the will of the community.

Of course, the Democrats shrink from this and see community as being built from below: a society which accommodates the most disparate elements and abilities of its members. They want in this way to take the best from the idea of community and avoid the worst.

I cannot blame a society or group of people for trying to take the good from everything, including capitalism and community, without paying the price that goes along with it — to have a free lunch in every sense of the word. But there are distinct problems with this. No society has managed to get all the benefits without paying any of the penalties. To try and do so either takes us to the position outlined in *The Nation* ("when they ask you who is paying for it, tell them the people who ought to. End of discussion") or into the utterly unprincipled society.

That is the nettle that has to be grasped. It is not the stuff for conferences and campaign trails, but without a coherent understanding of their principles and values, the Democrats will find themselves unable to explain their policies anyway. They are no longer Liberals. They are no longer Social Democrats. It is an enviable opportunity.

Commentary • ARTHUR SELDON

## No voice without choice

The post-war extension of government into industry and the welfare state has fostered the illusion that democratic freedom is based on the exercise of the vote, or "voice" as the economist Albert O. Hirschman has termed it. This is supplemented by involvement in the elected (or selected) agencies that implement policy.

Regional and subordinate executive and advisory committees have proliferated, along with councils and commissions on fuel, transport, education, medical care and much else. They ostensibly represent consumers in particular or the people in general, who are thus supposed to exercise sovereignty by virtue of having an indirect voice in their services. They have a say.

This interpretation and development of democracy requires extensive involvement, ideally of public-spirited citizens who sacrifice their time, leisure, personal interests and family life for the good of their fellow citizens.

There may be many such paragons. But making sure you have a say requires the capacity and the inclination to debate with and confront opponents, to organize, proselytize, bargain and compromise. And these political qualities are exceptional. Some revel in political life, but most do not. That is a central weakness of political democracy.

In practice, democracy is the preserve of perhaps 5 per cent of the people — those with rare political skills. They thus acquire extensive power over the lives of

the 95 per cent of apolitical people, who may feel they have done their duty by using their votes.

The 19th-century doctrine of representative democracy was developed when government largely confined itself to the indispensable functions of the state. These "public goods" have to be provided by government and financed collectively by taxation because it is impracticable to finance them by individual pricing. But though the imperfections of government have to be suffered in the provision of "public goods" they have been inflicted on us unnecessarily in other areas such as industry and welfare, which are not "public goods".

Extending the franchise was supposed to integrate British society by allowing everyone to participate in political democracy. But the increasing influence of the politically active élite in Parliament and local government has deepened the divisions.

First, the system aggrandizes the politically articulate, talented and adroit. Second, it wastes the energies of many who would be better employed producing goods and services, organizing voluntary work, ministering to neighbours or strengthening family life.

Third, "voice" is ineffective if those exercising it have no real choice, or "exit" as Hirschman terms it. "Voices" will not be sufficiently heeded by parent governors, health executives, transport consumers' committees and the rest because the con-

sumers are, in effect, captive: they have nowhere else to go.

The Prime Minister's recent advice to Conservative parents to join boards of governors is a natural reaction to the influence of left-inclined activists in state education. If heeded, there could be a better balance of left-right voices in British society as a result. Yet a better balance would not by itself heal the divisions between the politically talented in all parties and those who may vote but are otherwise not politically active.

Increased government or local authority control in industry and welfare has made some citizens even more equal than others. And the causes are difficult to eradicate. There are no easy remedies for cultural differences.

The assertive can argue a better case than the reticent for action on crowded trains, on an unhappy child at a state school, a neglected wife in an NHS hospital, a frustrated council tenant.

The system inevitably reflects middle-class rather than working-class skills and culture. It enables the bourgeoisie to steal a march on the masses. Articulate middle-class parents successfully block radical Conservative reforms such as the reform of the university grant structure. But why is the Government approaching the reform of education, medical care and local government by way of ineffectual half-way houses when it could radically extend the opportunities for the exercise of individual choice? Only this would make the middle-class "voices" respond to those who

are politically less sophisticated and socially less well-connected.

The dependence of effective voice on a range of choices can be seen in a wide range of political power structures. Take local councils, for example. Local government electors have a voice once in three years; 60 per cent do not trouble to use it. Most of the other 40 per cent do not bother to use their voice to complain if they are dissatisfied. If, on the other hand, their decision to opt out threatened the revenue or power of councillors, that would make them sit up.

At the other extreme, Soviet citizens who now hope to have effective political votes will still have little say in the allocation of resources. To give them power to influence the planners, and so their living standards and their artistic and spiritual freedom, Gorbachev must give them the power to opt out, to have a choice of markets over the whole economy.

In all countries political democracy can be enhanced and its organic defects minimized if government is limited to the functions only it can perform. The machinery for imposing that missing discipline on temporary parliamentary majorities in Britain is not inconceivable. In the Soviet Union the growing acceptance of the market could make that discipline feasible without civil war. But in both the provision of alternatives, or exits, will be indispensable for individual freedom.

The author is vice-president of the Institute of Economic Affairs.

SEPT 28 ON THIS DAY 1954

In the early 1950s American politics was dominated by the activities of Senator Joseph McCarthy (1900-57). His anti-communist campaign became a witch hunt, with the reckless denunciation of public figures. Finally he overreached himself and in December 1954 his actions were condemned by the Senate.

### CENSURE ON Mr MCCARTHY

From Our Own Correspondent WASHINGTON, Sept 27 The United States Senate is strongly recommended today to censure Senator McCarthy on two of the five general charges against him recently examined by a select committee of his peers sitting on Capitol Hill under Senator Watkins.

It finds in another massive report devoted to Mr McCarthy's activities that he was in "contempt" of the Senate for refusing in 1951 and 1952 to testify before its sub-committee on elections and privileges about his financial affairs; and — the second finding for censure — that he had "abused" General Ralph Zwicker at a hearing of his investigating committee on the Fort Monmouth affair last February.

The terms in which the committee writes of Mr McCarthy's language about his fellow senators may well be regarded by some members as a third recommendation for censure when the Senate meets on November 8 to debate the report. The choice of this date has clearly been made with an eye to the general election on November 2; senators engaged in it would not wish to

interrupt their campaigns, and there is no doubt a desire not to embroil political issues with a censure debate at this time. There is plenty of material in the Watkins report, however, to make all that is suggested by Mr McCarthyism one of the issues of the campaign — and if Mr McCarthy is not the force he was he has left a good deal of poison along his path.

A vote of censure in the Senate, of which there have been only three instances, involves no punishment of course beyond its possible impact on public opinion; and the present recommendations do not necessarily imply that a motion will now be carried... It would be expected perhaps that Senator Dickinson should come to Mr McCarthy's defence; he said that neither of the charges deserved censure and it is already apparent that Mr McCarthy will wage a vigorous rearguard action on the Senate floor.

The committee itself is capable of blunt language. It finds that Mr McCarthy was "contumacious, contumacious, and denunciations" and that he had obstructed the legislative process in refusing to appear before the Senate committee that looked into his financial dealings and other matters. The whole record of the inquiry, together with photographed copies of Mr McCarthy's income tax returns, and evidence of other financial operations, are included in the present report.

It finds that Mr McCarthy was guilty of "reprehensible" conduct toward General Zwicker whom he had accused of not being "fit to wear the uniform of a state, or superior orders, why an officer suspected of being a Communist had been honourably discharged from the Army...





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## FRAUD'S GOLD

Years ago, among the flames, flags and white doves, two competitors, on behalf of the rules of their Olympic sports, Mr Johnson did not, it appears, feel bound by words. He took banned drugs to improve performance on the track. He was caught, a now exchanged hours of fame for years of grace.

Moral ought to be simple. Rules are part of definition of sport. Whether one is runner or spectator, amateur or professional, world champion or school reserve, a without rules is mere running, tennis mere ball, boxing nothing but a brawl. It was always so. Equally, it was always grizzled that the rewards of success — especially at Olympic Games — would tempt some to cheat. The rich rewards from nations which Mr Johnson has won and lost nothing new. Even at the most ancient Olympic Games, the victor's laurel crown was the beginning. Back home there would be a massive money-prize, heroic status, a free food from the State for life. Before competition began at Olympia the athletes to use "neither fraud nor guile" was taken competitors individually. Spectators were asked to challenge — as in wedding banquets — anyone disqualified "by blood or character". It did not stop the rules being bent but it owed society's disapproval at their bending. The modern Olympics — born in a spirit of utopian amateurism — now bear more resemblance to their ancient ancestors. Respect for the rules needs to be inculcated as fiercely too. It is right that Mr Johnson, whose blood and character fell so spectacularly foul of the rule-book, has been so publicly punished.

It may be said that this is hypocritical and unfair, that for many years the Olympics were a byword for broken rules, most notably those governing the amateur status of performers. No one should be taken in by that.

It is true that the Olympic movement had to make painful adjustments to the impossibility of differentiating between amateur and professional sportsmen. When different countries, cultures and political systems had such different attitudes to money and status, there was no option but for these rules to be loosened. Mr Johnson knew that he ran no risk by earning cash rewards from Seoul which would have made Baron de Coubertin blush.

Mr Johnson also knew that other rules were at the same time, and with maximum publicity, being tightened. The body-building drug found in his blood was a clear breach of those rules.

Drug-taking athletes from all over the world use the most modern frauds and guiles to avoid detection. Some have become arrogant enough to think that anabolic steroids can be taken with as much impunity as once were their envelopes of "appearance expenses". Sometimes, thankfully, they are proved wrong. It would benefit everyone if "sometimes" were as quickly as possible to become "always".

All cheating makes a meaningless mockery of sport. But this cheating kills people too. Steroids are a class of compounds characterized, curiously, by an atomic structure of four fused rings. Those rings are as close as the anabolic steroid can ever come to the spirit of the Olympic flag.

If Olympians risk their kidneys, livers, their whole lives, by cheating for money or fame, the many thousands who emulate their feats will also risk theirs — mostly for nothing. Athletes, officials and coaches have long known of the extent of anabolic steroid use. But until *The Times* published its award-winning investigation last year, British complicity in the practices was obscured by evasion and denial.

Since then, exposure has followed exposure — both in the months before these Games and at Seoul itself. Nothing, however, matches the disgrace of "the fastest man in the world". This is a tragedy for Mr Johnson — none the less so for being, by arrogance or greed, brought upon himself. It is a sad day for Canada and its athletes, exactly 60 years after their hero, Percy Williams, last won them the gold medal in this event. It may yet, however, be a good day for the Olympics.

The skill and determination of the authorities at Seoul should be a marker for other international athletics bodies who have shown less of both. This latest proof must produce the necessary resources of men, machines and money to ensure that the detectors stay ahead of the abusers. It must intensify official determination to impose random tests in and out of season, to test athletes routinely when they make major advances in performance.

Only the rules of athletics protect its existence as a sport. Only their strict enforcement can protect its name from further shame.

## ADVICE FROM BERLIN

This year's annual meetings of the International Monetary Fund and World Bank in Berlin take place against a world economic background that is considerably more favourable than it was last year. For Britain, however, the reverse is true.

Last year, Britain's growth rate was the fastest in the developed world while inflation remained relatively low. This year, over-rapid expansion has begun to reap a harvest of rising inflation, higher interest rates and a widening current account deficit. Yesterday's trade deficit for August, although lower than July's, shows that the economy has continued to grow too rapidly.

The rise in inflation and widening trade deficit have inevitably provoked calls for a reversal of the Budget cuts in taxation. The IMF has not gone quite that far, but it makes no secret of its belief that if, come the spring, demand is still growing rapidly, the Budget should plan for an even bigger surplus. That might not mean tax increases, but it could mean no tax cuts.

The Fund may be right in its judgement, but it is jumping several fences before we have even reached the first. Nobody can be certain how soon the summer rise in interest rates will slow the economy down. The only sure advice is that any assessment the Treasury makes in the run-up to the Budget should be cautious.

From every point of view it is better not to make frequent fiscal adjustments. Reading the tea-leaves of the economy is always difficult. It presents particular problems if the objective is short-term adjustment at a time when the results of measures already taken are still uncertain. It also tends to be inefficient. Most important, if people are forced to regard tax changes as only temporary this reduces the effect on the supply side of the economy.

The IMF is on stronger ground in calling for

tighter fiscal policies in the United States, which far from having a budget surplus like Britain has a sizeable deficit. But while everyone can see the desirability of cutting the US deficit further, everyone also knows that this will not happen before the presidential election. The worry is that it may not happen afterwards either.

The new US Treasury Secretary, Mr Nicholas Brady, has apparently assured his finance minister colleagues that if Mr Bush is elected President, he will act decisively to cut the deficit. However, Mr Bush has made strong pledges not to raise taxes, and while the President may propose on matters of public spending, it is Congress that disposes. Mr Dukakis might raise taxes but he would also increase spending on social programmes.

The IMF also argues for a lower dollar. If demand in the US is going to remain high then a competitive exchange rate will be needed if progress is to be made in reducing the other US deficit, on trade. Markets have so far taken more notice of the G7's commitment to continuing exchange rate stability, but over time the IMF is likely to be proved right.

In terms of advancing co-operation in managing the world economy, the IMF/World Bank meetings, the more significant developments have been in managing the debt problems of the Third World. But these developments are not entirely reassuring.

If a World Bank loan to Argentina involves a less rigorous agreement on restructuring the economy than the more conventional IMF finance would do, it will benefit neither lenders, nor other borrowers, nor in the long run Argentina itself. More substantial progress on the world economy will have to wait for the next IMF meeting in the spring, when a new US Administration is in place.

## LIBERALS AND DEMOCRATS

The torment of so many former Liberals over the abandonment of the old name in their new party's short title may look like self-indulgence. The Liberals were always hallmarked by an introspection and ambiguity in policy which tended to negate their claims to be an effective party for the major issues.

Yet there have been solid reasons for concern on both sides of the argument. "Liberal Democrats" would have been too long an alternative and would probably have been shortened to "Liberals" which would have contradicted the claim, on which their future depends, to be a new party.

Yet the shortening to Democrats for everyday use is also unsatisfactory. It is not only that it is usually more effective to change only that part of the package than to stamp it with an unfamiliar brandname. The stronger objection is that, in the context of British politics, "Democrats" lacks meaning.

It suits American history, with its political roots anchored in the British 18th century tradition of two parties with titles which, like those of our old Whigs and Tories, mean nothing and eschew ideology. In America, all nothing and eschew ideology. In America, all nothing and eschew ideology. In America, all nothing and eschew ideology.

But British political descriptions have always meant something, though the meaning changes continually. The Conservatives do indeed fundamentally exist to conserve the best of the past and to maintain continuity. Even the fact that they are the true liberals in Britain today is the mark of this.

They are, of course, liberals in a sense starkly

different from usage in America where "liberal" is a weapon against any opponent accused of leftism and socialism. In Britain, liberalism connotes individual responsibility, anti-collectivism and free trade — all of which the Conservatives have adopted.

As for Labour, its title also describes its roots and tradition. Instead of calling itself the Socialist Party, it uses a name denoting the class roots and interest which are both its weakness and (in the bedrock Labour areas) its strength, avoiding inflexible commitment to socialist doctrine.

The Democrats depart from a tradition in abandoning a name rooted in the politics which evolved after the first Reform Bill. In their prime the Liberals were a great party, reformist, individualistic but also socially concerned. They embraced the paternalism and social welfare of Gladstone and Lloyd George as well as free trade. But their prime was short, ending with the Lloyd George v. Asquith feud unleashed in the First World War.

Since then, the Liberal Party has been in terminal decline. It was time for a new start. The successor party, including also Social Democrats, may not have chosen a riveting name; the Reform Party might have been better. But the old title had to go.

The Democrats' future depends on whether they can do to the present Labour Party what the old Labour Party did to the old Liberals. That requires, as Mr Ashdown sees, a new and more realistic kind of politics. The reluctant sacrifice of a revered old name could conceivably be a sign of it.

## Law's delay in ousting tenant

From Ms Christine Minty  
Sir, The action of Wollson College in changing the locks on the door of the room of an expelled student who refused to vacate it (report, September 20) may have been in breach of the law but it was certainly effective.

As a law-abiding citizen, I followed the legal route when one of my tenants ceased to pay rent last December. After giving the tenant an opportunity to make good, I eventually instituted possession proceedings in the county court in April. The undefended hearing was in mid-July, when I obtained an order of immediate possession. So far so good.

However, the only legal way to enforce that order is to apply for a warrant of execution. This must be executed by the court bailiff, who told me (in early September) that, because of a considerable backlog, even a July order for immediate possession was unlikely to be executed before November or December. Compared to a loss of 12 months' rent, the fine of £250 and costs of £159 imposed on the college appear to be a cheap alternative.

If the Government are seeking by the new Housing Bill to make private sector renting a more attractive proposition to investors, they must not only alter the substantive law but must also provide effective machinery for enforcing it. What is the purpose in giving a landlord a right to possession after non-payment of rent for three months (as is suggested) if, after waiting two to three months for a court hearing, it then takes a further four to five months for the order to be enforced?

Yours faithfully,  
CHRISTINE MINTY,  
81 Finsbury Park Road, N4,  
September 21.

## Owl protection

From Mr J. Westlake  
Sir, I was interested to read the report (September 20) of the Duchy of Cornwall's attempt to help the barn owl population by providing nest boxes.

It may interest your readers to know that the Forestry Commission has been providing nest boxes for barn owls in Galloway. These are situated adjacent to recently clear-felled sites which provide an excellent habitat for short-tailed voles (the barn owl's main food supply). Response to this provision has been excellent this year, with over 30 nesting pairs recorded.

We are also undertaking a similar project in Ruthin Forest district in North Wales. Here, captive-bred barn owls have been released to take up residence in nest boxes within the forest.

As our forests mature and clear-felling becomes a common feature, we are creating an ideal habitat for the small mammals on which the barn owl depends. Projects such as these, together with the Duchy's will, we hope, go some way towards making the barn owl a common sight in Britain again.

Yours faithfully,  
J. WESTLAKE,  
Forestry Commission (Wales Conservancy),  
Victoria House,  
Aberystwyth,  
Dyfed,  
September 23.

## Private baptism

From the Reverend D. G. Richards  
Sir, Mr Manwaring (September 21) advocates the merits of baptism services held in public.

May I remind him that in many parishes this is already the case. When parents are regular worshippers their child is baptised in the morning public service when they are not the baptism takes place at some other time.

This does not make the parents second-class Christians but shows a practical and pastoral care, for it is often more than enough for them to cope with the baptism service without inflicting upon them an additional service with which they are completely unfamiliar. On such occasions the priest is given far more time to deal with those present in an intimate way.

Yours faithfully,  
DEREK RICHARDS,  
The Rectory,  
Llandudno,  
Gwynedd,  
September 21.

## Widening air choice

From Lord Bethell, MEP for London North West (European Democrat (Conservative))

Sir, Your correspondent, Peter Martin (September 26) correctly summarises the December, 1987 agreement on European air transport. His implication, though, that there is unlikely to be any serious change in the present regulated system, even after 1992, seems too pessimistic.

The 1987 agreement has turned out to be a catalyst for change and the ordinary traveller now enjoys a variety of choice, including low fares, which would have been unthinkable a year ago.

Flights from Britain to Belgium and The Netherlands and, to a lesser extent, Ireland, are now effectively deregulated in the sense that the foreign government finds it very hard to prevent a British carrier from coming on to a route and charging a low fare. There are now at least eight carriers on

## Crime, punishment and victim

From Mr Tony F. Marshall  
Sir, Your leading article of September 21 makes the crucial point that offenders should take personal responsibility for the harm caused to their victims. Any policy which encourages this should be welcomed, as the usual experience of court for the offenders is as an abstract and alienating experience divorced from the reality of their actions, which they are not brought to face in any direct or personal way.

You go on to say that the Magistrates' Association proposals — that courts should compensate victims and recover the amount from the offender — would break the "moral link" between victim and offender. There are many advantages, however, to the Magistrates' Association's idea — not least that victims will get more quickly compensated than at present, and in one lump sum instead of small portions irregularly over one or two years.

The way to provide the moral link is to give offenders every opportunity before sentence to undertake restitution to the victim. This would involve an even greater degree of personal accountability than the current Government proposals, and such a scheme could be operated with appropriate safeguards under the auspices of such successful reparation projects as currently exist in a few jurisdictions already. Failure on the part of an offender with the resources to make reparation to do so voluntarily could be taken into account by the court in the use of their own powers to award compensation.

The added virtue of pre-sentence arrangements for reparation is that victims' needs other than material ones (and, especially for victims of violence, emotional needs are generally more important to them than financial restoration) can also be catered for through a mediated confrontation with the offender if they so wish.

Yours faithfully,  
TONY F. MARSHALL (Director,  
Forum for Initiatives in Reparation and Mediation),  
19 London End,  
Beaconsfield, Buckinghamshire.

From Mr Benedict Birnberg  
Sir, I read with disgust yet another case of reckless driving by a disqualified driver who had twice before been banned for drunken driving and who, again after drink,

## Thatcher and Europe

From Mr G. F. H. Thomas  
Sir, It is comforting to learn from *Mijnheer Nord* (September 23) that in the EEC "there has never been a serious proposal for a superstate to replace our existing nations"; but, if so, what was it about Mrs Thatcher's speech (report, September 21) that caused such strong reactions?

*The Times* (report, September 22) quoted Mr Krastovits, a senior Foreign Ministry official from Greece, as saying that Greece supports cooperation between EEC states "for the purpose of creating political and economic union". Did not M Delors recently tell us that within a decade 80 per cent of economic and social legislation would be made in Brussels? Has he not spoken of "embryo European government"? When *Mijnheer Nord* himself

## Idea and after

From the Leader of the Opposition of the Inner London Education Authority

Sir, I wonder if I might be allowed to clarify the impression given in your report of September 15 on my recent publication, *Could Do Better?* for the Centre for Policy Studies.

Rather than state "the abolition of the Labour-controlled Idea will lead to greater bureaucracy in the capital's education service", I said that abolition was a necessary first step in improving education in London. My worry is that the Labour-controlled London boroughs appear to be trying to create similar top-heavy bureaucracies to Idea and these could well stifle the other important reforms in the new Education Reform Act such as local financial management.

The main contention of my publication is that now the argument for abolition has been won, I see no reason why abolition should lead to any delay in carrying out the rest of the reforms. Therefore, when the return of state calls in the individual borough plans in 1989, he must be rigorous in his scrutiny in order to force the pace of change.

The abolition of Idea is not an

end in itself, but only the beginning of the process of placing the power of decision-making in the hands of parents and schools rather than County Hall or town hall bureaucracies.

Yours faithfully,  
ERIC OLLERENSHAW,  
Leader of the Opposition,  
Inner London Education Authority,  
Members' Lobby,  
The County Hall, SE1,  
September 15.

Long way round  
From Mr A. C. W. Greetham  
Sir, Some 30 years ago, I enlisted of an aged character in a Berkshire public house. "Are you a local man?"

He replied, "No, son, I be Wiltshire. Wootton Bassett is where I do come up from down over to".

I recall the incident clearly and the fact that I mentally coined the word "postposition" for the phenomenon.

Yours faithfully,  
A. C. W. GREETHAM,  
2 Gordon Road,  
Weston-super-Mare,  
Avon,  
September 22.

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A. C. W. GREETHAM,  
2 Gordon Road,  
Weston-super-Mare,  
Avon,  
September 22.

## Appointment of woman bishop

From Mrs Joan M. Mayland  
Sir, Your newspaper this morning is full of gloomy surmises about the effect on the Anglican Communion of the election of a woman bishop in the USA. I first heard the news on my car radio as I drove back from Manchester along the M62 about 10.15 pm on September 24. In my car, by myself, I cheered loudly and I had a sense that in heaven the bells were ringing.

Your account, and the reports that she has been divorced, do not take away my joy. I rejoice that at least one part of the Anglican Communion is following in the footsteps of the One who affirmed the outcasts, the despised and the women, and told the parables of the lost sheep and the prodigal son to the religious leaders (male) of his time.

Those bishops of the Church of England who can only talk gloomily of a split do not seem to realise that what is really at stake is the truth of the heart of the Gospel — the full redemption of all human beings. As a woman I feel my redemption affirmed in the election of a fellow woman as a bishop.

When I read the Bishop of London and others I can only feel that the logical conclusion of their remarks can only be that female human nature is not really redeemed — a complete travesty of the truth of the Gospel.

What I feel as a woman must be felt in a similar way by the blacks who feel rejected and the divorced who seem to be told that for their sin there is no forgiveness and no new start.

There is more joy in heaven, etc! Yours faithfully,  
JOAN M. MAYLAND,  
3 Minister Court,  
York,  
September 26.

From Mr George West  
Sir, Dr Jenkins, Bishop of Durham, has stated on the radio that opponents of women priests are victims of a stupid and old-fashioned neurosis which insists that "God was man" (report, September 19).

Surely this outburst cannot go unanswered, so please allow a layman to speak for the many who feel their stand for tradition is right, logical and fully justified.

With the Bible as a reliable authority, we read that Jesus said "When ye pray, say Our Father, which art in Heaven" (Matthew 6:9). Which art in Heaven? Not ambiguous, or neurotic about that.

As for women, they deserve their rightful place, mostly as a housewife and mother, a God-given gift.

However in the Church, again with the Bible and all-time directive of St Paul (no less), we read, "Let women be silent in the churches". Again nothing neurotic or ambiguous about that.

Two commandments — which we ignore at our peril.

Sincerely yours,  
GEORGE WEST,  
89 Warwick Road,  
Sutton, Surrey,  
September 21.

## College shortfall

From the Principal of Chichester Theological College

Sir, Clifford Longley (report, September 22) quotes a report by an unnamed group of churchmen that this college has only four new students this year. This is not so. Twelve new students (of whom three are women) begin their training this month. The average annual intake is between 15 and 20.

In the light of this error, your readers might think it wise also to question the report's attribution of the shortfall to a single issue — the debate over the ordination of women to the priesthood. A current general decline in the number of ordinands is having a particular impact on the so-called "Anglo-Catholic" colleges. It is easier to speculate about reasons than to produce hard evidence, but the picture is certainly more complicated than the group's report apparently suggests.

Yours faithfully,  
JOHN HIND, Principal,  
Chichester Theological College,  
Chichester, West Sussex,  
September 22.

## A 'Times' day out

From Mrs Mary Spender  
Sir, Reading Mr Bernard Levin's generous invitation to the lucky Miss Stein published in your columns today (September 22), I wondered whether you, Sir, might consider offering, as a prize in some future competition, perhaps a Day With Your Very Own Correspondent(s).

If I were to win such a day, I think I would choose the following:

The morning to be spent browsing in bookshops, followed by luncheon with Philip Howard.

The afternoon at the All England Championships, Wimbledon, with Rex Bellamy.

The evening — how else — at Covent Garden, listening to anything so long as it was by Mozart, with Bernard Levin.

I think I might be too fatigued to dine afterwards.

Yours faithfully,  
MARY SPENDER,  
38 Napier Court,  
Ranelagh Gardens, SW6,  
September 22.

Until the postal backlog is cleared letters to the Editor may be sent to a temporary fax number, (01) 782 5864











## THE ARTS

## TELEVISION

## Are they really?

Reality, unlike videotaped television programmes about the mind's understanding and memory of it, cannot be played back — nor, alas, fast forwarded. It is, however, more easily recalled by many viewers than such programmes. We have had more time to know what to make of it but the programmes are catching up fast. Last night two were eager to take up almost two hours of our existence although, since they dashed, we needed our videos for both of them to replace normal reality provided by less mindful programmes.

In the third part of *The Mind Machine* (BBC1) Professor Colin Blakemore, now in his stride and a white jacket that makes him look as though he is about to tell us that it's Martin (whatever it was that was Martin — I forget) turned his lucid scientific mind to memory. As well as the fascinating un-complicated science, we were shown how terrible is the world of amnesia patients.

Meanwhile, on Channel 4, Professor Bernard Williams turned his lucid philosophical mind to memory in the opening programme of his series *What Is Truth?* Williams is potentially a good television philosopher. He looks like a cross between Barry Norman and a pensioned-off Gitanes advertisement model. He can use language and even behave almost like the rest of us, though on camera he is uncertain whether to smile and grimace like Norman or to show passive Gallic cool.

Not surprisingly, he set the scene for his series with more philosophical rigour than Blakemore had his, but not in a manner to woo the uncommitted. He did interview some stimulating scientists, including one who told us that a fly will try to mate with a bird if one crosses its path. But his use of an active scene of the shooting of an academic (in the mouth of the skin-head Samaritan of the *Guardian* advertisement), to show variant perception of an event, was a laboured statement of the obvious.

Some might even view it as a more gratuitous use of television violence than the shooting of a television gangster. Academics on television normally die a less bloody death.

Andrew Hislop

## Still swinging

## JAZZ

Betty Carter  
Ronnie Scott's Club

Harold Nicholas  
Pizza on the Park

Back for her annual two-week residency, Betty Carter finds her career in full swing. Apart from her solo work, forthcoming releases include an album of duets with Carmen McRae and a more unlikely project: a tribute to Walt Disney, recorded with such pop luminaries as Ringo Starr.

Looking fit and relaxed, Carter exuded confidence during her first performance, backed by another of her extraordinarily gifted young trios. In place of Steven Scott and Winard Harper, she now has the services of the pianist Daryl Grant and drummer Troy Davis, with Ira Coleman still in charge at the bass. As usual, some of the most exhilarating moments came in the opening instrumental sequence.

Carter's own routine has expanded in the past 12 months, adding new shades to a repertoire which was in danger of sounding over-familiar. Her arrangements are as acute as ever, as she demonstrated in the ebb and flow of her first number, a mini-suite

whose scat vocals crackled against a constantly fluctuating tempo. Her technique, admittedly, is not to everyone's taste. The eccentric off-centre phrasing on ballads, notably "Ev'ry Time We Say Goodbye", is occasionally too mannered for its own good. But there is undeniable magic in her cynical accounts of the battle of the sexes or the mock-melancholy of "Spring Can Really Hang You Up the Most".

The rowdy pin-striped elements near my table were clearly baffled. They might have been happier with the more conventional cabaret routine of Harold Nicholas at Pizza on the Park. Now in his mid-sixties, Nicholas is best remembered for his spectacular Hollywood dance routines with his brother Fayard. Veterans of the Cotton Club of the 1930s, the brothers went on to amazing stunts in films such as *Babes in Arms*.

Nicholas's set concentrated on singing rather than dancing, with standards ranging from "Wonderful" to "Autumn Leaves", and an Ellington medley. All genial fare, though the advance claims that he could out-sing Sammy Davis Jr proved excessive. Admirers would be better advised to catch him at the Empire Ballroom on Monday, when he will be recreating the glory of the Cotton Club with the help of Adelaide Hall and an 18-piece orchestra.

Clive Davis

## ALLIANCE &amp; LEICESTER

## Change of Mortgage Interest Rate - Existing Borrowers

The Alliance & Leicester Building Society announces that with effect from and including 1 October 1988 its Basic Rate of interest for mortgages is increased by 1.25 per annum until further notice.

This interest rate change notice applies to existing borrowers whose mortgages permit the Society to vary the Basic Rate by publication. Borrowers will be advised individually of the effect of this change.

All other borrowers (including those with regulated consumer credit agreements) whose mortgages are subject to other conditions will be notified individually.

(The Basic Rate charged for new loan applications is 12.75%).

ALLIANCE & LEICESTER BUILDING SOCIETY  
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## THEATRE

Tyrone Guthrie had gone mad. So pundits thought in 1963, when he and American producers Oliver Rea and Peter Zeisler founded the Guthrie Theater in Minneapolis and began producing classics in repertory. Twenty five years on, the Guthrie Theater is not only celebrating its silver anniversary with an 85 per cent renewal subscription audience, but Sir Tyrone is credited with inspiring the development of American regional theatre.

Guthrie stayed three years as artistic director in Minneapolis and returned periodically to stage productions until his death in 1971. His successors were variously faithful or faithless to the founder's vision of a resident company playing in repertory, and audience and critical response saw-sawed. Two years ago, Sir Tyrone's vision was reaffirmed when Texan Garland Wright became artistic director, with realistic commitments to playing in repertory most of the June to February season and to fostering a company of actors who want to settle in Minneapolis, combined with those who will contract for four to six months of rehearsal and performance.

In three productions seen over a weekend at the Guthrie, the theatre's work in its 25th season gives an impression of wondrous freshness. Garland Wright's staging of *Hamlet* and Vivian Matalon's of *The Glass Menagerie* achieve the ideal of presenting the plays as if for the first time, and the Minnesota playwright, Barbara Field, has created a meditation on Mary Shelley with

## Frankenstein. Playing with Fire.

In Field's version, Frankenstein is pursued by his Creature to an Arctic wasteland, where their final dialogue on moral and psychological responsibility is interspersed with recollections from their past: scenes from the novel involving four of its characters. One is left pondering reverberations, from Prometheus to Lear and his daughters, to Prospero and Ariel/Caliban and to Hamm and Clov.

*The Glass Menagerie* and *Hamlet* are notable for the imagination and precision with which the directors, actors and designers illuminate the texts. Tennessee Williams's narrative speeches are spoken by David Ossian with such clarity of emphasis and line that they sound startlingly fresh and vigorously poetic.

There are lovely individual touches — Polly Holliday as Amanda punctuating her dimples for the Gentleman Caller, Tracy Sallow as Laura pretending to dance with a glass animal, and the Wingfield family's conflicts reveal more love and more tender humour than is usual, so that their savagery is more bruising.

For Garland Wright's *Hamlet*, Douglas Stein's set is a black marbled floor with a wall that is sometimes opaque, sometimes transparent. There is an arched colonnade and a ramp, with a carwalk overhead. Props include ornate gold candelabra and chairs. Ann Hould Ward's costumes for

the women are elegantly reminiscent of Dior gowns in the Fifties, and for the men evoke Prussian to modern military uniforms and formal dress. Time and place are congenially maintained as then and now.

The first court scene is a lavish banquet. As Claudius speaks, Hamlet overturns a chair and stalks downstage; he cannot go off because guards block the exit. The Ghost is clearly surrounded by smoke which moves with him. Rosencrantz and Guildenstern first appear to Hamlet with white caps, spats, and sweaters with a large "W" on them: Tweedledum and Tweedledee from Wittenburg. In horseplay between the three before Hamlet grows suspicious, one glimpses the happy student he was.

The Players are dressed and perform in *kabuki* style. At a memorial for Polonius, Ophelia rips off her mourning veil and reveals her madness. The detail work — the thoughtful, feeling focus from Hamlet to the courtiers and bewigged footmen — is exceptional, and the cumulative effect so riveting that one is loathe to leave at the end of four hours.

Zeljko Ivanek, one of America's finest young actors, adds to his growing front-rank reputation with a Hamlet who journeys from a youth crushed by mourning and a sense of betrayal to an angry and anguished sense that nothing he can do will make things right, to a sad acceptance of his fate. In all the plays, the quality of individual performance varies, but the ensemble prevails.

Holly Hill



Mourners: Zeljko Ivanek as Hamlet, with Jennifer Harmon as Gertrude, in Garland Wright's production

## Tragedy and irreverent comedy make uneasy companions

Perrier Pick of the Fringe  
Donmar Warehouse

An Ancient Greek would have felt at home on the opening night of the Donmar's three-week season of Edinburgh's best. The evening begins with a severe tragedy, *Lorca's Blood Wedding*, where the fates of its human actors are determined by pitiless forces of nature; then in much the same way that the Athenians followed a tragedy (usually a trilogy) with a raucous Satyr play, the disrespectful Jeremy Hardy comes on as the second show to make

jokes about our own Olympian, the God of the bible.

Communicado's *Blood Wedding* rightly won a Fringe first. On a stage of white striped matting, against arches of white bead curtains and black walls, the Scottish company of nine give a thrilling production of this dark drama of society's not-vengeance upon an unpermitted love. Not homosexuality this time, but a bride's passion for her former lover, for whose sake she runs away from her less glamorous husband during the wedding feast. Pursued by the guests, the guilty pair are trapped in the moonlight and the same

knife kills both the lover and the husband.

David Johnston's translation into the Scottish idiom invests the action, and particularly the attitudes, with a vigorous credibility. "I'm away," mutters the limping groom (Robert Pickavance), snatching up the fatal knife on his way to the vineyard. To this Home Counties critic the grim struggle and rigid conventions of Andalusian transpire easily to the raw cadences of remote Caledonia. *Lorca's* figure of Death, as a sinister beggar woman, speaks what I take to be Gaelic, caressing her victims with a Synge-like lullaby.

The great merit of Gerrard Mulgrew's direction is not so much that his cast capture the thrust of the drama so powerfully but that they cross the trickier hurdle of animating the sung passages (bluesy music by Karen Wimbush) with such telling, stylized movement. At her first appearance the Bride's circular path suggests both docility and entrapment. For the chase the full company remain seated on a row of chairs and build excitement by voices alone. First rate performances by Graham Valentine (Father and hungry Moon), Barbara Rafferty (tight-lipped Mother) and Alyxis Daly in three

disarmingly comic roles as well as implacable Death.

Better to see *Jeremy Hardy* on a different evening. With his manner of a wisecrapping university chap come back to address the old school, he makes shrewd thrusts against a range of follies, ingeniously plays with the form of the stand-up comic's routine — Frankie Howard an ancestor here — but whether you relish 90 minutes of his company will depend on the respect you feel for Andrew Lloyd Webber, God and Bernard Matthews.

Jeremy Kingston

John Percival reports on a French festival which is an object lesson for British organizers

## That's the way to do it

## DANCE

The size, scope and quality of this year's Biennale de la Danse in Lyons leave an English visitor green with envy. The theme is four centuries of dance in France, from its Renaissance origins to the latest new choreographers.

The opening gala exhibited the range of events in miniature. It began to music by Lully with Jean-Christophe Poree, splendid in a white and gold costume with plumed head dress, proudly sitting out. Francine Lancelot's reconstruction of the solo originally performed in 1681 by Louis XIV, as Apollo, in the ballet *Le Triomphe de l'Amour*.

At the other extreme were not only a couple of premieres but even an "avant-premiere" of an extract from Régine Chopinot's next work, *K.O.K.* She and three of her male dancers, playfully costumed by Jean-Paul Gaultier, appeared as outrageously colourful boxers, while a tiny fourth man played a white-suited referee, somewhat in the manner of Buster Keaton. The superbly defiant musical accompaniment for this specimen of contemporary comedy was the aria "Pace" from Verdi's *Foro del destino*, powerfully sung by Marie Aiger.

Quite a few stars from leading French companies were appearing. From Paris came Sylvie Guillem supported by Manuel Legris, in a strange *Adagio* act from Maguy Marin's *Eden*, and Wilfride Pliet and Jean Guizerix in a little ballet based on notes written about 1830 by Saint-Léon the older. Patrick Dupond brought the company he now directs in Nancy and Roland Petit's ballerina Dominique Khalfouni was immensely moving in a duet from *L'Arlesienne*.

Despite this competition, one of the evening's biggest successes was *Aunis*, a dance for three men to traditional music from La Rochelle, done with tremendous spirit by young dancers from the Paris opera: Messieurs Belarbi, Ciappora and Romoli.

The one complaint might be that the programming by Guy Darmet, director of the Biennale and of the local Maison de la Danse, deliberately excluded any example of the glittery, toe-shoes and tutu show-off numbers usual at galas. What he prefers is to show the diversity of dance as an expressive medium, and the point was reinforced by film clips of past stars from Carlotta Zambelli in 1900 to Jacques Charron, of the Comédie Française, partnering the comedian Robert Dhery in a



Most impressive programme: Dominique Bagouet's Montpellier company in *Les Petites Pièces de Berlin*

parody of *Swan Lake* at the Bal des Artistes in 1959.

In one afternoon I was able to sit in an audience of interested and well-behaved school children (some of them scarcely out of the infants' class) to watch Jean-François Duroure's company in the slightly incoherent but attractively dream like adventure story, then hurry to a villa in the suburbs where Brygida Ochaim was attempting an evocation of Loie Fuller's dances which, at the end of the last century, anticipated many of the effects later choreographers have sought from costumes and lighting.

Another, more recent, reconstruction I saw was the Ballet du Nord in an evening devoted to honouring the Marquis de Cuevas, whose company did much for French and international ballet in the Forties and Fifties. Unfortunately, his reputation depended always on magnificent and highly individual dancers, who performed a mainly indifferent repertoire.

Only Balanchine's *Night Shadow* on this programme could offer real choreographic interest, and that was badly produced in a dreadful new décor. However, John Taras's *Piège de Lumière* found the company dancing better, with a performance of awe-inspiring brilliance and apparent ease by Elisabeth Platel (a guest from the Paris Opéra) in the long,

difficult leading role. Apart from that, its value was simply that of letting a new generation experience a kind of ballet they could otherwise only read about.

The programme that impressed me most was given by the young choreographer Dominique Bagouet and his company from Montpellier. *Les Petites Pièces de Berlin* (so called because it was a co-production with the Werkstatt Berlin) consists of five dances on a stage furnished like a series of waiting rooms, but with colourful backdrops by William Wilson covered with strange semi-representational drawings, like a child's fantasy run riot.

In this environment the dancers, differently but always strikingly dressed for each episode, act out relationships, sometimes for only two or three at a time, sometimes for all nine of them. The movement is by turns bizarre, disquieting, comic, erotic; but always fascinating, strikingly original without ever seeming to strain after effect.

Bagouet himself links the sections with a series of solos, again very wide ranging in mood, each of them encapsulating, elaborating and extending elements from the one before. This is a choreographer of unusual gifts, which, like much else on show in Lyons, have never been seen in Britain.

What I saw was only a sample from a festival that comprises 18

different programmes on stage plus five public balls (the ordinary public can and does join in the historical, regional or social dances), non-stop dance videos every morning and afternoon, five exhibitions and a series of dance films.

Several things make all this possible. One is the existence in Lyons, since 1980, of a theatre specifically for dance which has built a strong local support. Another is generous funding from the city and central government, allowing a budget of 13 million francs and the free use of 10 local theatres.

Britain's festival organizers, from Frank Dunlop in Edinburgh to Val Bourne at Dance Umbrella, are unlikely to get conditions like that. But in one respect they could learn from Guy Darmet, namely the way each Biennale adopts a theme that will interest and partly educate its public. American modern dance began the series in 1984; German dance followed in 1986; for the future there are plans to celebrate the route followed by the silk traders between Europe and the Orient.

This year's Biennale continues until October 6, and readers interested in going in subsequent years might like to note that package deals covering transport, hotel and theatre tickets are available from all parts of France and several European cities.

صلى الله عليه وسلم



## WEDNESDAY PAGE

# Home sweet (second) home

First it was Welsh activists who expressed their opposition to city-dwellers buying up weekend homes, now it is the Democrats. Are the cottage-keeping urbanites worried? Sally Brompton reports

When Anthea and David Case bought their cottage in Suffolk eight years ago, their new neighbours kept enquiring when they were going to move there permanently. "At that time, there wasn't anybody else around who lived in London and had a weekend cottage, and they were very surprised when we said we weren't planning to make it permanent," admits Anthea Case.

Like thousands of other British families, the Cases regard a second home as an accepted accessory to urban life, as much a part of city existence as the spare bedroom and the second car. It is, however, an accessory which is becoming increasingly controversial, particularly in areas where rural communities are being threatened by the growth of weekend and holiday homes, which inflate prices beyond the reach of local first-time buyers.

Now the situation has been highlighted by the Democrats' proposal earlier this month to limit the sale of dwellings as second homes, by requiring the would-be purchasers to get special local authority planning permission for change of use if the property is not to be their main home. And the Democrats' environment spokesman, Simon Hughes, says it is a matter which the Government has also been considering for some time. "I think people are entitled to spend their money as they wish, but I do feel that local authorities should be able to control the number of houses that go for second homes," says Hughes, who lives in his London constituency and admits that he cannot afford a weekend cottage himself.

The main problem areas are Wales — where activists have set fire to numerous holiday homes — Cumbria, North Yorkshire and the South West. In Cornwall one in six properties sold becomes a holiday home, according to the Democrat MP for Truro, Matthew Taylor.

For the Cases, who are in their early forties and have two daughters aged 10 and five, buying a cottage near David's family was the obvious solution to being able to "spend some time in a place we liked and see David's parents without being a burden to them". The £40,000

two-bedroom cottage may lack the elegance of their five-storey Georgian London house, but it has a huge garden and is surrounded by farmland — a refreshing world away from David's print-publishing business and Anthea's job as under-secretary at the Treasury.

Anthea's main concern about buying the cottage was the practicality of running two homes — "I thought I'd be spending all my weekends Hoovering". After their neighbours' initial surprise at the fact that they were not planning to live there full-time, "there was no great feeling of resentment". She does, however, admit that there is probably rather more local animosity now. "House prices have risen so fast that people like the man who does our garden do worry about their children being able to buy a place themselves."

Certainly, it is something which Jane and David Rob-

**'The villagers tend to gang up on foreigners, but we've been accepted'**

erts considered from the moment they bought their cottage in a picturesque Wiltshire village three years ago. "It's a sensitive issue locally and one is very aware of it," says Jane, a 39-year-old stockbroker. "We've never had any problems and I think it's because, from the beginning, we've gone out of our way to play an active part in the village."

She is treasurer of the parochial church council, of which David is also a member, and says that she knows more people in the country than she does in London. "I regard Wiltshire as home and London as just somewhere we sleep during the week," she says. "I certainly plan to live there one day."

The Robertses, who have no children, had no qualms about buying their cottage, although David, a 44-year-old publisher, admits that it may have been different if they had been buying in Wales. "We've

integrated as far as possible," he says. "And it's often the weekenders who are in the forefront when it comes to defending the area against developers and preserving their own traditional view of country life."

Spiralling interest rates and forecasts of an end to the boom which has enabled property owners to afford a second home have done nothing to halt the stampede to buy country cottages, according to chartered surveyor and estate agent David Pearce, chairman of the National Homes Network.

"At the moment we're absolutely off our feet," says Pearce, whose practice covers north-east Wales and the Cheshire borders. "At an auction last week a two-bedroom unhabitable cottage in Wales went for £79,000, and there were people literally falling out of the room."

Pearce believes that while some villages are becoming dormitories as a result of the influx of "foreigners", others are being deserted by the locals anyway due to the decrease in farm work. Even so, he is frequently asked by clients: "Is it going to get out that this is a second home?" As Simon Hughes points out, such reservations will be worthless when the poll tax comes into effect. "I don't think a lot of people realize that second homes will be separately evaluated, which means local authorities will keep a register of them which will be publicly available."

But while some second-home owners struggle to resolve what they see as a moral dilemma, others see nothing wrong in spending their money in whatever way they see fit.

Valerie Ridout, a Harley Street speech therapist and Democrat voter, says: "We didn't buy our cottage in Devon to make a fast buck. We bought it because we fell in love with it." The Ridouts — Valerie's husband, Paul, is a lawyer and they have a nine-year-old daughter — let out the 200-year-old terraced cottage when they are not using it for £275 a week in the high season, and for £150 for long weekends in the autumn and spring. In common with the Robertses, the Ridouts, who

live in Surrey, involve themselves with the village community. "The villagers tend to gang up on foreigners, but we've been accepted and it's all right," Valerie says. Second-home owning in fact removes many social barriers. While Valerie Ridout finds crabbing on the quay "a great leveller", office cleaners Ken and Pauline Marriott mix with City businessmen and company directors during their weekends at their 300-year-old £230,000 house in East Anglia. Ken, 46, who describes himself as "cockney

rabble", and Pauline, 47, regard their country home as a much-needed escape from the pressures of running their own London cleaning business. Far from anticipating any local resentment, Ken admits: "I didn't even think about it, actually. Over the years I've understood why it happens, especially when you read about these villages which are completely dead except at weekends. But it never entered my head that somebody would take offence at me buying a house in the country."



House proud: Jane and David Roberts at home in town...



...and in country, outside their cottage in a Wiltshire village

## BRIEFLY

A round-up of news, views and information

### All tied up in charity

Lord Olivier, Denis Thatcher, Larry Hagman and Leonard Bernstein have all donated them, and Sally Barton has provided the one worn by Richard Burton for the opening night party of *Private Lives*. Lester Figgott, Oliver Reed, Lord Whitelaw of Penrith and Lord Wilson of Rievaulx are among the celebrity donors — together with Fatima Whitbread, who says she used one when her belt broke, and Selina Scott — who claims it is her favourite headband. It all ties in with charity, the Cancer Relief Macmillan Fund which, together with The Ract, will stage the Great Tie Auction on Wednesday, October 12. More than 120 ties will be on display at Bonham's on the day, and although the auction audience is an invited one, telephone bids may be made on the day, and bids will be accepted in advance by: Jill Phillips, London Appeals Organizer, Cancer Relief Macmillan Fund, 15-19 Britten Street, London SW3 (01-351 7811 ext 271).

### Quote me...



"I think sex is one of the most interesting things in life and it's grotesque the way some writers shy away from it. You have to learn to write about sex." Ruth Rendell

### Making a mark

Plasticine is not just child's play. Peter Pan Playthings of Peterborough, Plasticine's producers, supplied 100 kg of it to the Seoul Olympics, where green and grey strips of it could be spotted in the long jump, triple jump and show-jumping events — anything which required an accurate assessment of foot faults. Apparently the waterproof, pliable Plasticine is perfect for capturing the imprint of foot or hoof, and can easily be smoothed out afterwards. The world's first space suits were initially modelled in it and it is used as an industrial sealant, as ballast for small boats, for sound insulation and by architects in design models. For fledgling architects prices start at 60p. There are now 16 colours from which to choose, and new activity sets and play shapes have been added this season.

Victoria McKee

## Enter the surrogate daughter

If home is the best place to care for the elderly, how are they and their families to manage? Rosemary Wells reports

While Edwina Currie recommends that the relatives of the elderly knit them woolly hats to guard against hypothermia, Lucianne Sawyer, SRN, DipSA, MSc, is taking an equally practical, if rather more business-like, approach to how the elderly can best be cared for.

Sawyer, married to Michael Meacher, the Shadow secretary of state for employment, has set up an agency called Care Alternatives, offering flexible care for the elderly — and the handicapped — who wish to live at home.

Care Alternatives — or "surrogate daughters" as Sawyer calls them — may live in (a service which Care Alternatives offers nationwide) or out, depending on the needs of the client; they are frequently employed by those whose elderly parents live with them. It is not necessarily cheaper than a private nursing home — a live-in carer may cost £145 a week and will have to be offered a room and meals. But Sawyer, who cared for her own parents when they became ill (one with Alzheimer's disease, the other with Parkinson's dis-

ease), believes that the best option for the elderly is being cared for at home. She also appreciates the immense burden this can place on relatives who have to become carers. Ten per cent of the agency's business is providing short-term care, while related carers take holidays away from home — a break often desperately needed.

The agency has more than 400 clients for whom it cares every week from its London office. Sawyer has also started a franchise operation: an agency in the Isle of Wight has been running for three years, and two more, in Essex and Cambridge, are planned.

Care Alternatives arose from a research project Sawyer did for the DHSS in 1979, and during which she found many gaps in provision, above all inadequate support for elderly people and their caring relatives.

Initially she ran Care Alternatives from her home, while caring for her parents. When they died, she felt: "I had

more to offer. I think it is incredibly important to be able to say to someone: 'I know how you feel about your mother'."

There are other agencies offering home care, but they tend to cater for those seeking nannies and au pairs as well as carers for the elderly, says Sawyer. She feels Care Alternatives is unique in its specialization: it refuses to offer care for anyone who is not elderly or disabled, although it has, on occasion, looked after children whose mother is dying.

"We are not a nursing

agency," Sawyer says, "although many of our staff have nursing training or experience." Most of her "surrogate daughters" are from Australia, New Zealand and Canada.

The agency is not primarily profit-making: it has a scheme in which carers can hold shares in the company, and it is establishing a charitable trust, with money from profits, and possibly also from clients, to provide care for people who cannot afford to pay.

The agency employs nine care managers, many from professional backgrounds, with about 500 carers on its books in London. The cost to a client is £3.80 an hour, of which the staff get £3.20.

Sawyer says: "We are in the process of forming the UK Home Care Association — a professional organization for voluntary and private providers of home care. It will be concerned primarily to promote excellence of care and will, *inter alia*, provide a list of reputable agencies."

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Lucianne Sawyer: adopting a practical and business-like approach to caring for the elderly

## What handles like a Porsche, costs only £4200 and is more fun than a GTI?

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## Techo



## MEDIA &amp; MARKETING

## On the right wavelength?

Now, be honest - what do you know about the BBC's Radio Show? Do you know what it is, where it is taking place and when? If not,

## OPINION

Nigel Andrew

then you are in good company. Making a quick, unscientific telephone survey among people involved in journalism, advertising, PR and similarly "aware" professions, I could find nobody who had so much as heard of the Radio Show.

This is very odd, for at least two reasons. First, the BBC has been plugging the show vigorously on all its radio networks, which between them reach two thirds of the population in any given week. Second, it is widely believed - at least in radio circles - that radio has recently been enjoying something of a renaissance, and that public awareness of the medium is higher than it has been for years.

The Radio Show is a very big venture. For the first nine days of October, BBC Radio is taking over the Earls Court exhibition centre and turning it into "a radio listener's paradise". The place will be swarming with radio personalities, programmes of all sorts will be broadcast from the show - some with opportunities of audience participation - and a huge display telling The Story of Radio will culminate in manufacturers' exhibits of the latest in radio technology.

There is big money in all this. In round figures the BBC put up some half a million pounds to stage the show, but that was shared with a commercial organization, PAISS Ltd, ski show specialists, who were brought in to ensure additional glitz. These initial costs have already been covered by sales of exhibition space to the audio company and other exhibitors, who between them will be investing some £2.5 million. In addition it will be costing the BBC perhaps another £250,000 to broadcast programmes from the show, but that cannot all be

counted as additional expenditure. The show's organizers expect between 100,000 and 120,000 visitors to the exhibition over the nine days, and they will be paying £5 a head entrance, as well as the spending money they bring with them. There is a potential profit to the BBC of perhaps £500,000 here. As Jack Gallagher, the show's co-director, says: "It's a fairly hard-headed business operation, as well as a PR exercise."

The aim, he says baldly, is to "heighten the profile of radio, beat the drum, create a new sense of excitement about the medium". If so, it seems a strangely inward-looking way to go about it, a show in which radio celebrates itself and preaches its undoubted virtues to the already converted.

The show came into being simply to celebrate 21 years of the present organization of network radio - Radios 1 to 4 and the locals - which is rather an odd thing to celebrate, especially as Radios 2 to 4 are essentially very much older.

And how many are there, even among committed listeners, who have many strong notions of "BBC Radio" as such and in general, as against their own particular listening pattern, their own preferred programmes and forms?

The Radio Show used to be a regular annual event, until it was scrapped the year before the birth of this new style Radio Show is commemorating. It looks, on the face of it, something of a backward-looking gesture to revive it, but this show will be thoroughly up to date, both in terms of presentation and technology. It will be quite an experience for the visitor, and it deserves to succeed. I'm sure I'm going to enjoy the show. I just wonder if I'll meet anyone who isn't already a fully paid-up radio fan.

Nigel Andrew is radio critic of The Listener.

## Enter the custom-built mag

The latest glossy giveaway magazine has an unusual gimmick: readers choose the contents, says Paul Donovan

During the next few days, a glossy magazine called *Catalyst* will fall with a thud on the doormats of 800,000 homes throughout Britain. Naturally all the front covers are identical - a John Gashan painting of autumn - and so, on the face of it, are the pieces between the covers: polished, pleasant and urbane articles.

But this magazine, published quarterly for Austin Rover, which has sunk £1 million in it, is fundamentally different, for *Catalyst* is tailor-made according to the declared wishes of each recipient. Mr Jones may have sections on travel, sport and entertainment; Mrs Brown next door may read three wholly different 16-page sections about food and drink, homes and gardens and female interest.

In May, every one of the 800,000 people (who are mainly Austin Rover owners who bought their cars last year) was asked which three of these six sections he or she would like to see in his/her own individual copy of *Catalyst* later in the year. For the non-mathematical, there are 20 different possible combinations.

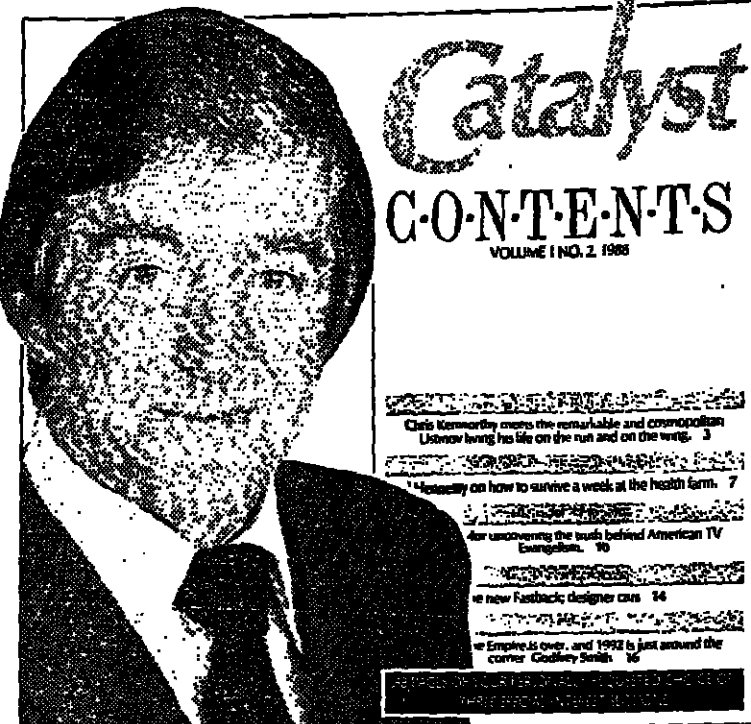
The chosen sections occupy the central 48 pages of each 88-page issue, an individual filling sandwiched between general features which everyone gets. The travel part was the most popular choice, selected by 25 per cent, and the women's section the least popular, chosen by only 8.5 per cent.

*Catalyst* - edited by Michael Parkinson, who now drives around in a £23,000 Rover Sterling which goes with the job - is believed to be the first custom-built magazine.

Unique in publishing, its implications extend beyond it. It is the ultimate in consumer sovereignty, or merely a shrewd marketing ploy for targeted advertising?

Peter Knight, Austin Rover's direct marketing manager and in charge of the project at its Coventry headquarters, is enthusiastic. "*Catalyst* is free, and there are thousands of free magazines. So we decided to do something quite different. This is a long-term programme to maintain contact with our owners when they're motorists, not car buyers - they're only car buyers every three years or so. We wanted to stay in touch with junk mail and we wanted to give people what they actually want rather than something they would simply throw away. It's getting towards the ultimate in marketing. We don't want to blow our own trumpets, but no one else in the world has a programme like this."

The concept of a custom-built magazine came from Systems Market Link, a company in Marlow, Buckinghamshire, which organizes



A catalyst for real change? Michael Parkinson and his new product

and maintains the Austin Rover database of one million owners. It is also responsible for assembling the magazine: 800,000 individual letters (laser-printed in Manchester) and all the sections of the magazine (printed in Poole) are bound together (in Daventry) and then posted (from Swindon). The postage bill alone is £296,000.

Alan Coren, who edited *Punch* for 10 years and now edits the revitalized *Listener*, finds the notion of a tailor-made magazine repugnant.

"It destroys surprise, eccentricity and quirkiness - all the things that are the essence of magazines."

"It purports to be consumer-led. Actually it's advertising-led. It enables *Catalyst* to promise certain sorts of readers to advertisers in a precise way. In asking a consumer to choose in advance what he or she wants to see, it is getting him to behave as an advertising director."

He added: "I believe a magazine should be run tyrannically. Televis-

ion and newspapers may have to do market research, but a magazine should be what the editor wants. Magazines are for dipping into and finding something unexpected to read."

While it may be true that many successful titles do stem from a strong personality, it is also true that *Catalyst* is a product of increasingly specialist media.

Newspapers appear in a multitude of sections, making it easier to choose and to discard in advance. Commercial radio in Britain is expected to become increasingly targeted towards particular segments of the population, as in the United States. The new generation of satellite TV will enable viewers to choose in advance which services to subscribe to.

All of which suggests fragmentation, and far fewer shared experiences than in the past.

Even for editor Parkinson, who is making a return to the magazine world which he left more than 20 years ago after being deputy editor of the now defunct magazines *Topic* and *Topic*, the tailor-made concept lacks a certain appeal.

"It's something they've thought out. It's beyond the reasoning of any journalist. Contributors still have to be paid the same, whether they appear in the common parts or in one of the sections. Readers might receive only three sections at home, but there are still six for me to edit and commission."

"I think perhaps the choice yourself sections might just be a gimmick to get it launched."

## How newsagents can wrap up their latest problem

Could polythene covers solve the difficulties caused as the weekend papers divide into more sections?

Newsagents are beginning to dread weekends, when Saturday and Sunday papers arrive at their shops in a growing variety of sections to be fitted together. Could polythene be the answer to their problem?

Wrapping newspapers in a polythene cover is common in the United States. It not only keeps the various parts of a paper together, but also guards against the weather and any damage during distribution. Magazines, with higher cover prices to protect, are frequently wrapped in Britain,

but so far only one national newspaper, *Today*, uses polythene wrapping.

"In this country we are very slow to catch on," said Gwen Leonard, distribution director of Beds, Bucks and Herts Newspapers. She would like to use wrapping to bring a little order to the leaflets, 25 this week, inserted in the four free newspapers that her company distributes. Shrink wrapping the whole package, including the newspaper, is expensive and "would slow down the run by two or three hours". An easier method would be to

pre-wrap the leaflets in a plastic envelope.

The different methods of wrapping available include polybagging (using individual polythene bags), film and sleeve wrapping (stretching rolls of polythene over copies or bundles of a publication)

and shrink wrapping (totally encapsulating them in a cling film baked in a high intensity ultra-violet oven).

According to Alan Grice, technical director of the print wrapping specialist Pakseal, the impetus for national newspapers to wrap has diminished

now that they go by road to large wholesale depots. When they were thrown out at railway stations, covers made more sense.

Shrink wrapping is expensive in time, capital and energy. But other types may catch on, particularly in the regions. In the US and on the Continent, small rural newspapers, with runs of around 30,000, are individually wrapped for delivery to remote areas.

George Outram in Glasgow is typical of regional publishers which need to deliver

directly to newsagents. It now has a Stretchflex machine, from the Swiss manufacturer Fergal, in its production line, automatically wrapping bundles of the *Evening Times* in a cling-film type substance.

News International's *Today* wraps bundles of 125 copies of the paper at its plant in Poyle, near London. *Today*'s general manager, Liam Kane, says it gives a "firmer bind" for strapping, but wonders if even this small outlay is a necessary expense.

Michael Duncan

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## MEDIA &amp; MARKETING

## Small screen money matters

The big boys are consolidating their hold on computer magazines, one of the most lucrative niches in publishing. Next month Reed Business Publications launches its latest, *PC Tech*, a monthly aimed at 12,000 technicians who support office PC users. In May it relaunched *PC Magazine*, licensed from Ziff Davies of New York and selling 500,000 copies in the United States.

*PC Magazine* used to be published in Britain by Reed's arch rival, VNU. Bob Yeo, Reed's development manager, says Ziff Davies was not happy with the way VNU, the British subsidiary of a big Dutch company, handled the magazine. So Reed pitched for the monthly and won.

At stake is an estimated \$60 million-worth of advertising in the business computer magazines. In all, some 150 magazines distribute 534 million copies a year. Two-thirds of this circulation is accounted for by four big operators: VNU, Reed, EMAP and CW Publications.

A decade ago, Britain's fledgling computer magazine industry was dominated by whizz-kid programmers who had branched out into publishing. In 1980 VNU entered the fray, anxious to expand into English language publishing.

The battle for the market share is now intense. "This area has become much more competitive," says Graham Andrews, VNU's managing director. "Everyone moves very quickly to launch when there is an opportunity."

This week Focus Magazines was reportedly looking for buyers for its flagship monthly, *Your Computer*, where circulation has slumped from 200,000 to 40,000. VNU could be in the market. According to Andrews, it is negotiating the purchase of a further "Elm plus" title.

Andrew Lycett

## David Housham receives signals from Channel 4 in search of the culturally disinclined

The *South Bank Show*, *Omnibus* and *Arena* are three of the best known "brand names" in television. The reputations and influence of these arts programmes are undoubted and impressive, yet their audiences are relatively small.

Research by the IBA this summer referred to average ratings of 1.4 million ITV viewers for the *SBS* and 1.2 million for BBC2's *Arena* at the start of 1988.

Only a quarter of the viewers surveyed were interested in arts programming, almost half were not, and the rest had no opinion either way. In spite of this, 41 per cent said television was their main source of information about the arts, against 18 per cent for newspapers.

An initiative to build a wider



audience for the arts on television takes off next Wednesday at 9.15pm in the shape of *Signals* on Channel 4, the arts programming of which has until now given scant indication of concern for the culturally disinclined.

The editor of *Signals*, Roger Graef, initially displayed a similar lack of enthusiasm for his new job, which he says he turned down three times.

He was "begged" to do it by Andrew Holmes, whose independent production company, Holmes Associates, has won the 22-week contract in one of C4's increasingly common tendered commissions.

In the 1970s, Graef pioneered a painstaking form of fly-on-the-wall documentary making, involving many months surreptitiously coaxing political institutions into revealing their true inner nature.

Since his acclaimed and controversial apothecosis, the 1982 BBC series, *Police*, Graef has been crossing into feature film making, and had not intended diverting from a new career as a drama director, but for two distractions.

The first, last year, was the job of replacing Jeremy Isaacs as C4's chief executive. Graef, a vociferous campaigner for the setting up of C4 and a board member during its first five years on air, was one of the finalists picked by Michael Grade.

It is Graef's deep commitment to a founder's belief in C4's mission to "reach the parts other channels don't reach" that eventually persuaded him to succumb to the distraction of editing *Signals*. That and the "variables of the film world, and the chance to fill 22 hours of airtime".

Practically the first decision made



Roger Graef: Persuaded by a deep commitment to a Channel 4 founder's belief in the mission to "reach the parts other channels don't reach"

## State of the art viewing

at the onset of C4 by its commissioning editor for arts, Michael Kustow, was that he would eschew an *Arena* or *Omnibus*-style weekly arts strand.

Kustow's policy has been to concentrate on performance, often in modern and esoteric areas, and to encourage artists to participate with programme-makers in experimentation with forms of TV presentation.

He has had some critical successes, such as the excellent *Dance On 4* seasons, but his dedicated audiences, though large in arts-world terms, have sometimes verged on the insignificant in the terms of a mass medium.

Kustow's hasty counter-intuitive announcement of the weekly show

tender, within weeks of Grade's arrival, was a clear sign that the new boss (formerly a champion of the *SBS* as director of programmes at LWT) felt an up-market, mainstream audience opportunity was being missed.

The two extremes of Kustow's policy and the largely reverential, curatorial approach of the *SBS* and *Omnibus*, plus the lazy disregard for the arts and popular culture among news and current affairs shows, has resulted in a lamentable shortage (beyond BBC2) in the middle ground of weekly, informed, vigorous, topical coverage of events and issues with an enormous impact on people's lives.

Graef has his sights set on the 70 per

cent in the IBA survey who felt that "arts programmes cater for viewers who already know about the arts", and the 30 per cent who opined that "the programmes (eg. the *SBS*) tended to go over their heads".

Graef's classic *Whodunnit* 1960s BBC take-the-arts-to-the-people approach is exemplified in the planned third show in the new series in which five modern dance troupes will be performing in a closed-off back street in Leeds, with dancing competitions in nearby discos.

Other shows early on will tackle typography, the sex and TV debate, and the music of Steve Reich — the latter show based on an existing, unscheduled programme.

The channel had hoped to keep down the cost of *Signals* by using it to



stretchers shows already bought. Graef has used his influence to get a bigger budget and reduce the amount of outside material to five bought-in pieces and eight sub-commissions from other independent producers.

*Signals* will not use a regular viewer-friendly presenter, but is pinning much of its accessibility to humour, according to Graef's co-editor, John Archer, formerly the BBC's outstanding producer of arts journalism shows like *Saturday Review*, *Review* and *Did You See?*

These are among the shows that have been killed off to make way for *The Late Show*, the new BBC2 late-night, arts-led magazine on Mondays to Thursdays next year, and against which Graef and Archer stress they will not be competing.

Archer jocularly hopes *Signals* will not prove to be "the last stand before the onslaught (of the philistine satellite TV era)", but the crux of the late 1980s public service debate lies here.

Which interpretation of public service is more valuable: for example, trying to make the arts and artists "friendly" to a general audience; or encouraging new work by artists expanding the aesthetic potential of TV itself for a dedicated minority audience? ITV is currently adopting the former approach, interpreting public service in terms of broad cultural appeal rather than a programme's cultural value.

Some independent producers, seeing *Signals* eating up a third of Kustow's budget, fear that the chances of future C4 achievement in that second public service category look grim. In an ideal world there would be room for both.

## BYLINES

## NOW, the news

Actors rest, journalists freelance, and marketing men become consultants. Out-of-work television executives used to become independent producers, but nowadays they get jobs in satellite television. The latest is Paul McKee, who quit earlier this year as deputy managing director of Yorkshire Television when passed over in the succession to Paul Fox. McKee is to be chief executive of NOW News Ltd, the company set up by LBC, Crown Communications and Independent Radio News to run the £11.5 million-a-year news service for British Satellite Broadcasting.

"We have a lot of experience running a news operation at a fraction of the cost of the BBC's, and of sustaining two-hour-long news sequences," says LBC's editorial director, Peter Thornton. "But we had to convince BSB we could turn that into television, and we needed a chief executive with lots of television news experience." McKee was a senior executive at ITN before joining Yorkshire, and will be working closely with another former ITN colleague, BSB's Bob Hunter.

## Hard faction

For all the controversy the genre creates, a familiarity with "faction" at the BBC does no harm to a chap's career. The newly-appointed head of science features, Graham Massey, has been merrily mixing fact and fiction ever since he quit as editor of *Horizon* in 1985. As executive producer in BBC drama's "special features" unit he was responsible for *Threads*, set in the aftermath of a nuclear strike, and the recent reprise of Roger Bannister's triumph, *The Four Minute Mile*.

## Punch editor out

*Punch* magazine, bedevilled by declining circulation, yesterday lost its second editor this year when Mr David Taylor abruptly left. It follows the resignation of Alan Coren, who left to edit *The Listener*. Taylor had wrought changes, but had failed to appeal to younger readers. Russell Davies, Taylor's deputy, will edit *Punch* while owner United Newspapers searches for a successor.

## Reel things

The growing size and complexity of the media has defeated the production team of Channel 4's *The Media Show*. Editor Alex Graham says the programme will concentrate mainly on film and television in future. "If you try to give due weight to every medium you end up covering none properly," he says, which helps to explain why all three items in the first

edition of the new series on October 9 are about film.

## Briefing...

The Home Office has given the Independent Broadcasting Authority permission to advertise franchises for four more local radio stations, in Yeovil, the Borders, Dumfries and Milton Keynes... Daily newspaper readership was up in the first half of this year, according to the latest National Readership Survey. *The Times*, *Today* and *The Guardian* all showed a marked improvement in July over their average for the six months from February-July.

Grey Communications has bought The Taylor Partnership, with offices in Leicester, Manchester and London and billings of £20 million. Grey already owns another regional advertising agency, Newton and Godin in Tumbidge Wells, and plans to buy more... Maurice Levy, chairman of giant French agency Publicis, last week backed British reservations about EEC plans to relegate television advertising to blocks between programmes rather than "natural breaks". Roger Bolton, editor of *Thames TV's* Gibraltar programme *Death on the Rock*, is among founder members of the new Campaign for Quality Television, which is opposed to government plans to dismantle a system that has produced "reasonably good television" in favour of one the campaign says will produce "incomparably worse television".

Nick Higham

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- Establish and police a Group travel policy
- Understand business and budgets
- Liaise and co-ordinate internally
- Work well with figures, and operate a P.C.

The right candidate is:

- An administrator per excellence
- Over 25 years of age
- Likely to have a second language
- Possessed of considerable presence
- Possibly NOT presently in the travel business
- Numerate, and a good communicator.

The rewards, apart from an excellent basic salary and all the benefits of a large organisation, will also be related to effectiveness.

Reporting to the Main Board Director responsible, you should apply in writing, with a full CV and indication of current earnings, to the Group's consultants, McDonough Associates Limited, 30 Queen Anne's Gate, London SW1H 9AL. (01-222 6506, Christopher Tate).

## BILINGUAL SALES EXECUTIVES

£15-25,000 plus

Two sophisticated and ambitious Sales & Marketing Executives are required to visit companies in several European countries and England. Languages: Italian, Spanish, German or Scandinavian) a plus. Our client is a leader in the field of financial services, so previous experience in the security market preferable, equally related an advantage. Good sales experience essential.

BOYCE AGY 01-404 4434

## SALES MANAGER

Are you presently selling advertising space that lacks management opportunity?

Brian O'Connor on 01-385 7765

Return + Commission + O/R

## LADIES HIGH FASHION CO

HAVE 3 OPENINGS FOR EXPD SALES/PR TO RUN SMALL SHOWROOM IN NEW YORK, LOS ANGELES, PARIS

MUST BE SELF-MOTIVATED, NATIONALS PREFERRED. TOP SALARY PAID.

TEL: 01-747 3826



# CREATIVE, MEDIA & MARKETING APPOINTMENTS



We are an equal opportunities employer

## Policy & Planning Unit Management Section

The Policy and Planning Unit provides research, information and policy back-up to central management. The Management Section offers a service to Board of Governors and Board of Management, dealing with correspondence, servicing meetings, briefing and speech writing. Much of the work is confidential, and requires liaison throughout the BBC at the highest level. There are vacancies for a Chief Assistant, and for a Senior Assistant. In both posts there is a premium on clear thinking and a flair for writing; sound knowledge of and interest in the BBC, its management, policies and programmes, as well as of broadcasting generally, and the ability to establish good working relationships with staff throughout the BBC.

### Chief Assistant

As well as contributing to the general work of the Section, the Chief Assistant is responsible for the administrative arrangements for the General Advisory Council, and deputises as necessary for the Assistant Head of the Section. The postholder will be encouraged to develop interests and expertise in particular policy areas.  
Salary £18,662 - £23,784 (Ref. 2218/T)

### Senior Assistant

As one of a small team, the postholder plays a key role in the administrative aspects of corporate committees and also in preparing background papers, and draft replies to correspondence for the Chairman and Director-General. Particular consideration will be given to candidates who wish to apply knowledge of production work or journalism to related policy issues. This position is offered initially on a one year contract basis.  
Salary up to £22,500. (Ref. 2219/T)

Both posts based Central London, moving to White City mid 1990.  
For both posts contact Gina Kelland for application form (quote appropriate ref.) BBC, Room 810, Henry Wood House, London W1A 1AA. Tel. 01-927 4992.

## Producers News & Current Affairs, Television

**'Panorama'**  
Panorama has vacancies for first rate experienced television producers. The programme is keen to widen its range of ideas and welcomes applications from those with the right credentials, but who do not necessarily have a previous connection with Panorama.  
You must have proven ability to direct and produce programmes on PSC, and a track record in tough, authoritative journalism, covering the major national and international stories of the year.  
(This is a re-advertisement. Previous applicants need not re-apply.) (Ref. 7721/T)

**'The Money Programme'**  
We also seek producers to work on The Money Programme which is being relaunched next month. The programme will be an important element in the expansion of business, economic and financial journalism at the BBC, and you will be expected to contribute both as journalists and film makers.  
Experience in television production and direction, as well as a strong background in current affairs journalism, essential.  
(This is a re-advertisement. Previous applicants need not re-apply.) (Ref. 7722/T)

All posts based West London.  
Salaries up to £22,374 plus an allowance of £1,114 p.a.  
Contact us immediately for application form (quote appropriate ref. and enclose a.e.) BBC Corporate Recruitment Services, London W1A 1AA. Tel. 01-927 5799.

Relocation expenses considered for permanent posts.  
Published by BBC Corporate Recruitment Services, London W1A 1AA.

## THE BURLINGTON MAGAZINE

### CIRCULATION/PROMOTION MANAGER

Responsible to the General Manager for overseeing circulation administration and marketing the magazine worldwide, the person required will be expected to initiate ideas, establish budgets, write copy, liaise with designers and printers, prepare promotional literature for direct mail and inserts, prepare page advertising, attend trade fairs and analyse results.

The right candidate will be able to increase the circulation and keep the circulation administration running smoothly. He or she should be a good communicator, enthusiastic, numerate, meticulous with a good grasp of detail, literate, with some knowledge of art history and the art world. Typing is essential; languages (French/German/Italian) useful; some experience of magazine publishing or of promotional work would be an advantage.

The Burlington Magazine is a leading international magazine covering the fine and decorative arts. The successful applicant will be working as part of a small team in a friendly and informal atmosphere.

Salary according to age and experience.

Applications with CV stating present salary and the names and addresses of two referees should be sent to:

Miss Kate Trevelyan, General Manager, The Burlington Magazine,  
6 Bloomsbury Square, London WC1A 2LP. (Tel. 01 430 0481).

## MARKET RESEARCH EXECUTIVE/STATISTICIAN

Market Research experience (ideally within a newspaper), together with a numerate, analytical mind, and possibly a degree or marketing qualification, could make you a close match for this post.

Market analysis for the Southern Evening Echo is the key responsibility of this position.

You will develop market research programmes to support the editorial and commercial functions of the paper and communicate research data to clients.

We offer an excellent benefits package. Please telephone Karin Brindley on Southampton (0703) 634134 ext. 451 for an application form to be returned to the address below, or write with full CV to:

Employee Relations Department,  
Southern Newspaper PLC,  
45 Above Bar,  
Southampton SO9 7BA.

## SALES REPRESENTATIVES

Required to sell advertising for a major national company. Positions are open throughout the country for ambitious people. If you would like to earn an attractive commission package, telephone or write in first instance to:

Stella Roberts or  
Kathy Hoag  
Sillwell Quay & Co Ltd.,  
321 Redbank Road,  
Bishopscote, Blackpool,  
Tel 0253 55505.

Interviews held locally.

## SALES EXECUTIVES

required

for exciting new magazine in the expanding games market. This is a first class opportunity to join a publishing company that is committed to rapid growth. The successful applicants will already have advertisement sales experience and must be able to demonstrate real ability and determination to succeed. Salary will be based upon age and experience and a generous commission scheme will be operative. To arrange an early interview please call David Curtis on 01-278 0333 Ext. 252.

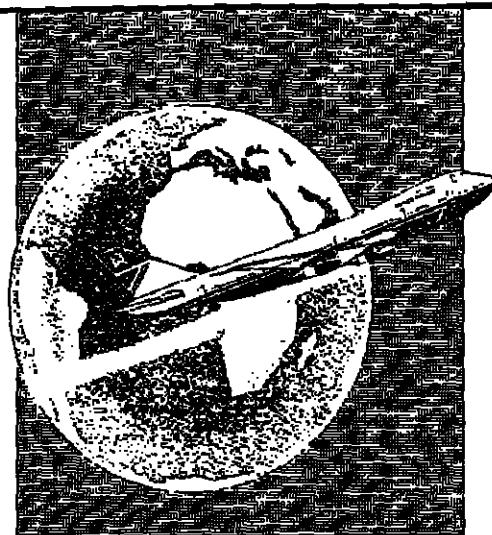
## CITY SUCCESS TO £35,000 BASIC

For the next three weeks we are initiating a Recruitment Drive on behalf of the Financial Services and Commodities Industries.

If you are 23+, have experience in sales and are determined and articulate we can introduce you to companies which provide management opportunities within the first six months to a year. If you require a high OTE and a Basic which reflects your track record plus other benefits including a car, call Genevieve Copeland or Thornton Streeter at

THE CITY DESK  
on 01-872 0000

ALEXANDER MANN  
ASSOCIATES Pte  
SPECIALISTS IN  
SALES RECRUITMENT  
231 TOTTENHAM COURT ROAD  
LONDON W1P 9AE.



Becoming one of the world's leading airlines and travel operators takes a combination of qualities. British Airways has them all. Financial strength, technological innovation and commercial expertise. And all of them have been used on the latest project, aimed at consolidating our position in the marketplace - the Customer Database Marketing System.

The countdown has already begun for this remarkable system, which comes on line in October, when it will make quite a stir in the world of database marketing. Through its sophisticated equipment, we will be able to identify and market quality products to our new and existing clients. This means we will be in contact with more individuals, agents and companies throughout the world, with more accuracy than has ever been possible before.

## SENIOR PROJECT MANAGER

A new departure in Database Marketing  
Salary c£20,000 + package

As a Senior Project Manager, you will be part of an important team which is responsible for developing links and planning campaigns using the new Customer Database Marketing System.

In order to make a significant contribution at this level, you will probably be a graduate with a business or marketing qualification. You will also need sound experience of database marketing, preferably gained in an area of financial services, product development and/or target marketing. You should also have developed a knowledge of computers and their marketing-related applications. Team work and project development will come naturally to you and your analytical skills will be above average.

In addition to a salary of c. £20,000, we can offer a generous benefits package, which includes profit sharing, holiday bonus and favourable holiday travel opportunities.

Please write with full cv, stating current salary, to Recruitment & Selection, Ref. MA/979, British Airways Plc, "Meadowbank", PO Box 59, Hounslow TW5 9QX.

BRITISH AIRWAYS

## Develop the future of TOPIC

### A Product Marketing Role in Financial Information Services

With the change to screen based trading and London's growing importance within the global investment community, the need for wider up-to-the-second financial information is greater than ever before.

TOPIC is The International Stock Exchange's comprehensive financial information service. With over 80,000 pages of information on more than 8,000 terminals worldwide, TOPIC is a vital tool for today's financial decision makers.

The world of finance never stands still and understanding and anticipating its ever-changing needs will be your responsibility. Within a small team you'll be occupying a central role, supporting the TOPIC Product Manager with a strong emphasis on the information delivered. There will be involvement in product development, packaging and liaison with technical teams, users and suppliers.

In addition there will be participation in promotional activities and business management, making this a challenge that's both technical and commercial. It will demand at least 2 years' experience of marketing, ideally within the financial information services or IT industry. Extensive knowledge of the Financial marketplace is essential.

On a personal note you must be a good time manager, numerate and capable of forming effective working relationships. Imagination, initiative, confidence and ambition are also important for this challenging and creative position, which will give you the chance to contribute your own ideas to a mature product.

An attractive package includes BUPA, pension scheme and free season ticket and there is potential for pursuing your career in a number of different directions. Find out more by sending your CV to:  
Tony Knott at The Recruitment Centre,  
The International Stock Exchange,  
Old Broad Street, London EC2N 1HP.  
Alternatively, telephone 01-920 9111 or fax career details on 01-568 8857



## GENUINE OPPORTUNITIES FOR A SALES CAREER

Cornhill Publications are leading international publishers of prestige business books. This year we shall be launching a further six major international titles dealing with finance, business and technology.

We are looking for men and women who are genuinely interested in either commencing or continuing a career in Advertising sales with a first class Publishing Company.

You will probably be between 22-35 with some sales experience, although that may not be necessary. Above all you must have drive, personality and absolute determination to succeed. Our commission structure is designed to create realistic earnings of between £22-£45K per annum.

If you are ambitious and have the confidence to present at the most senior level then call Chris Humphreys or Julian Wildman on 240 1515.

## A SALES CAREER WITH OUTSTANDING POTENTIAL.



is offered by SHROPSHIRE PUBLICATIONS, one of the UK's fastest growing specialist publishing companies.

The continued expansion of our NEW EUROPEAN TITLES necessitates our offer of genuine opportunities for those people actually seeking or maintaining a career in advertising sales.

Applicants, who must be exceptionally articulate and educated to 'A' level standard, will ideally be 25/50 years of age and possess the ability and confidence to deal at Director level.

Realistic income in excess of £25,000 during the first 12 months.

For interview, telephone the Sales Director,  
DENNIS WOOD on  
01-636 8917.



Required from 1 January 1989 or earlier

## DIRECTOR OF SHORT MANAGEMENT PROGRAMMES

Salary up to £23,000

Applicants should be appropriately qualified, experienced, able to manage and contribute to the proposed considerable expansion of short course activity.

Initially a 3-year contract, but with excellent advancement opportunities for enthusiastic and entrepreneurial candidates.

For further particulars and application form:

Assistant Director,  
Luton College of Higher Education,  
Park Square,  
Luton, Beds LU1 3JU.  
Tel: Luton (0582) 34111, extension 243.

Beds CC is an equal opportunities employer.

## WEST END ART GALLERY SPECIALISING IN CONTEMPORARY ART

REQUIRES:

Full/part-time staff. We are looking for a mature, responsible person with initiative. Administrative and WP skills desirable. Negotiable salary.

Please send full details and CV to:

124 Germain St  
London SW1Y 4UG.

## Design ADVERTISEMENT MANAGER

If you have:

- proven sales ability
- excellent management skills
- drive and determination

and can rise to the challenge of managing adsales for the leading magazine in the design field, we would like to hear from you.

We offer a salary of up to £18,200 plus other benefits.

Call Lynda Anderson on 01-839 8000 ext 4031 for further details, or write to her with cv at The Design Council

28 Haymarket  
London SW1Y 4SU

An equal opportunities employer.



## YOUNG PERSON (Aged 18-25)

required to train in high quality decorative finishes for small friendly framing company in South Kensington. No heavy work. Call Anna Hewitt on 01 584 5153.

ALL BOX NO. REPLIES SHOULD BE SENT TO:  
BOX NO. 10,  
P.O. BOX DEPT.,  
VIRGINIA STREET,  
WAPPING,  
LONDON,  
E1 9DD.



01-481 4481

## LA CRÈME DE LA CRÈME

LA CRÈME CONTINUES  
ON PAGE 32.

## GO FOR GOLD

Temping with Hobstones is an ideal way to explore the job market while earning top rates—  
to £8.00 an hour.

If you have good WP skills, particularly WANG, Multimate and Displaywrite 4 and are looking for varied and fun jobs in the City or West End, please call us now.

CITY: 247 4354  
(by Liverpool St.)WEST END: 437 6032  
(by Piccadilly Circus)HOBSTONES  
RECRUITMENT CONSULTANTS

## Partner's Secretary

LONDON (NEAR ST PAUL'S)  
CIRCA £13,000

Have you excellent audio and WP skills (and working shorthand)? Are you a quick thinker? Do you remain calm yet resourceful under pressure?

We are one of the UK's leading firms of chartered accountants and management consultants. Our insolvency practice, Cork Gully, continues to be number one in the UK.

An opportunity has arisen for a first-class secretary at partner level. Aged between 23 and 30, and educated to 'A' level standard, you will be entirely responsible for providing efficient secretarial support to one of our partners.

Our benefits package includes a subsidised staff restaurant, four weeks' holiday, interest-free season ticket loan, skills training and company pension scheme.

If you set yourself high standards, enjoy the challenge of working to tight deadlines and wish to continue working at a senior level, we would be interested in hearing from you.

Please apply in writing with full curriculum vitae to:

Susan Muir, Coopers & Lybrand, Shelley House,  
3 Noble Street, LONDON EC2V 7DQ.  
(No agencies please).

Cork Gully is the insolvency practice of Coopers &amp; Lybrand

Cork Gully

## Appreciating Consultants...

This ad is entirely specific. It is written to those who know first-hand just how much effort and energy it takes to achieve real success as a secretarial recruitment consultant.

Such success rarely comes easily. Ability, endeavour and ambition are all necessary. But confidence is essential too. And sometimes, confidence can be eroded by surroundings. Which brings us to the two questions we would like to ask.

The first concerns loyalty. In all honesty, we have yet to meet a good consultant who was not also a supreme advocate for their own employer. Professional pride in one's own set-up is admirable. Yet how often is it warranted? Is your company as uncompromising in its support of you as you are of it?

The other point concerns career progress. The professional is often the last to benefit from his own skill and expertise. In your case, you spend each day of the week advising others. But how often do you pause to consider your own career? Are you gaining in reward, respect and recognition? Are you appreciating, as well as being appreciated, as a consultant?

If not, then perhaps we should talk quite soon — off the record, informally, whenever and wherever suits you best. Telephone Carol Daniels or Marcus Dixon, in confidence on 01-493 5787 or write to us at 10, Dover Street, W1X 4LB.

GORDON YATES

Recruitment Consultants

## Poised for Success?

Package of £17,000

Do you have the presence and motivation to make your mark in top level Investment Banking? If you have excellent organisational skills and a flair for cultivating prestigious contacts, then this position as P.A. to a highly successful senior executive could be just your niche.

Although sound secretarial skills will be needed, the emphasis will be on your flair for admin, initiative and professionalism. Stylish presentation and the ability to function effectively under pressure will be essential.

Age preferred 25-35.

Please call our consultant on 01-631 0479.

## CREATIVE, MEDIA &amp; MARKETING APPOINTMENTS

EXECUTIVE MANAGER  
c. £20,000 + Share Option  
CITY OF LONDON

Select Appointments, the UK's fastest growing recruitment consultancy, are seeking a confident and ambitious manager for their City office.

Ideally applicants should be aged between 25-35, smart, enthusiastic and with the ability to communicate with people at all levels, as they will be providing a quality service to both clients and Select employees.

A high degree of salesmanship is needed as you will be dealing with potential as well as established clients.

The work is both demanding and challenging, but successful candidates will enjoy a varied and interesting career with a great future.

The rewards package includes Share Option and Profit Sharing Schemes and, in return for a strong commitment, earnings that reflect your own success.

If you feel you can make a positive contribution to our already highly successful company then please apply in writing with a curriculum vitae (including a daytime telephone number) to Angela Porterton, Select Appointments PLC, 118 Old Broad Street, London EC2N 9AR. Telephone: 01-638 1625.

select  
APPOINTMENTS PLC

## Edward Arnold

THE EDUCATIONAL, ACADEMIC AND MEDICAL PUBLISHING  
DIVISION OF HODDER & STOUGHTONrequire a  
Medical Commissioning Editor

We are seeking someone with energy and enthusiasm for medical publishing and with 1-2 years' commissioning experience in medicine, allied health or biological sciences. The successful applicant will be required to demonstrate talent for list-building and be prepared to travel widely in the search for new authors.

This is an exciting opportunity to join a dynamic, forward-thinking team where entrepreneurial flair will find scope to develop further an established, prestigious list. The position is located in our London offices and offers a competitive salary and benefits package.

To apply, please write enclosing full CV and quoting current salary to:

Mrs. Joan Mallett, Personnel Manager,  
Hodder & Stoughton, PO Box 700, Mill Road,  
Dunton Green, Sevenoaks, Kent TN13 2YA

**INDEPENDENT CONSULTING AND MANAGEMENT CO. LTD.**  
We are a fast growing subsidiary of a major PAN EUROPEAN MANAGEMENT CONSULTANCY GROUP. We now have vacancies to fill the position of:

## Delegate Consultant

The successful candidate will be over 25, well organised with a good general knowledge with the willpower to succeed and able to negotiate at a Senior level. Comprehensive training and assistance will be given. As a Delegate Consultant you are responsible for the development of business with small and medium size companies in your region.

This position offers a high income with all possibilities of fast promotion.

Brian Cannon in London on 01 541 5171  
Call today, Wednesday 28 September or  
tomorrow Thursday 29 September.

ICMC

TOWN  
SELECTION  
RECRUITMENT

## TEXTILES!

Merchant Converters of Fabrics are looking for a high calibre Sales Executive with the necessary contacts and fabric background. In return they offer a competitive salary, Co. car and possible Directorship.

## SALES EXECUTIVE

Utilise your extensive Sales Executive experience for this Business Systems Supply Firm and they will offer you an unbeatable package. Co. car, etc.

DIRECT MARKETING  
CO-ORDINATOR

Required for a computing Education Centre. Must have relevant knowledge of terminology at all levels in computing and know desk at top publishing, campaign planning etc. Competitive salary and usual perks apply.

Ring Jenni on: 01-250 1850

GRADUATE  
TRAINEE  
MERCHANDISE  
c£8,500  
NUMERATE  
GRADUATES

are required by our clients, one of Britain's leading Fashion Groups, to train for a career in merchandising. You need to be under 25, with a genuine desire for a future in the Fashion Industry, some work experience in a fashion or figures orientated environment is helpful, but not essential. Assistant Merchandiser positions also available.

For further details please phone:

PREMIER CREW  
PERSONNEL  
01-493 4053

## RETAIL APPOINTMENTS

HALCYON DAYS  
SALES ASSISTANT

An exceptional opportunity for a responsible person with top retail experience who would enjoy selling beautiful collector's items in famous Mayfair shop. Very busy happy atmosphere. Excellent salary and prospects. Please telephone

May Mitchell  
01 629 8811.  
14 Brook St, London W1Y 1AA.

EXCITING  
ENTERPRISE  
£15,000

Would you enjoy a challenging role within an expanding yet already successful organisation? Our client is a West End based property development and investment company, which has just won a highly prestigious contract to redevelop a famous London landmark.

As a P.A. to one of the two MD's who is instrumental in the progress and direction of the company, your responsibility will be to make his life run smoothly, working on both business and personal matters. Together you will also be implementing benefit schemes for employees as well as becoming involved in their recruitment programme. If this opportunity interests you, please phone us.

Age 25-35 Salary 9050

Hanover  
Square Office  
01-408 1461  
ANGELA MORRIS

## On Top

## PA/Sec.

Marketing  
£13,400 + bonus

Top calibre PA required to work at director level in this prestigious West End Company. A varied and challenging role with extensive client liaison and full secretarial and administrative support. Audio and WP.

On Top Recruitment Ltd.  
Astral House  
125/129 Middlesex Street  
London E1 7JF  
01-929 4133

SEC TO MD  
RECORD CO.  
PROPERTY/  
RESTAURANTS

Top Secretarial skills and a sense of humour necessary to cope with this hectic but fun entrepreneurial company. Excellent prospects. £3,000. Call direct now 01-225 2188 Concessa.

Negotiator required by Postcode Estate Agents. Knowledge in its residential listings department. Experience preferred together with knowledge of central London area. Good salary, plus generous commission, plus company car. Telephone 01 225 2055 Ref BD.

DIRECTOR'S  
Secretary/  
Assistant

Kensington SW7  
ESTATE AGENCY  
Terry Coe  
01 581 3623

CONSERVATIVE  
MP & JUNIOR  
MINISTER

Requires full time Secretary/P.A. Typing and shorthand essential. Work in House of Commons.  
Reply to Box H92

## AceFosterBeazley

## BI-LINGUAL DIVISION

French & German £12,000  
International Company is seeking a Marketing Assistant with sound secretarial skills, to work with a small team launching a new product.

Italian £13,000  
City based Italian Bank currently requires a highly qualified Bi-lingual Secretary to work for a Senior Director.

For further details call JONATHAN BARKER on 242 8844

23 23 RED LION STREET, LONDON WC1R 4PS  
AceFosterBeazley  
ASSOCIATES

## AceFosterBeazley

## INTERVIEWERS

**CAREER OPPORTUNITIES**  
Due to rapid expansion, we offer an unparalleled opportunity to two exceptional Recruitment Consultants. Ideally with agency experience, or a proven sales background, you will need to be career minded and self-motivated. Our demands are high, our rewards outstanding. We need interviewers for our Bi-Lingual, Commercial, Media and Temporary sections based in WC1 and W1, (a second Language would be useful) providing a full personnel service to our Clients with Secretarial requirements.

Call Verity Wheeler now for a chat in complete confidence on 242 8844.

23 23 RED LION STREET, LONDON WC1R 4PS  
AceFosterBeazley  
ASSOCIATES

## Alitalia

is looking for a  
**BILINGUAL SECRETARY  
(ENGLISH AND ITALIAN)**

To work at our Head Office in Holland Park, London W11.

The ideal candidate will be:

- Aged between 20 and 29
- Educated to "A" level standard
- Fluent in English and Italian (oral and written)
- With good typing skills (50 w.p.m.)
- Efficient, flexible, able to work on own initiative, with a pleasant personality and smart appearance
- WP and PC experience will be an advantage.

Our Offer will be:

- An initial salary of £10,000 p.a. approx.
- Concessional air travel
- Pension scheme
- All the benefits you'd expect from Europe's third largest airline

Please send a full C.V. and a passport size photograph to:

PERSONNEL DEPT.  
ALITALIA  
205, HOLLAND PARK AVENUE  
LONDON W11 4XB

Only applicants who meet all our requirements will receive a reply.

MARY  
HOLLAND  
ASSOCIATES

DEALING ROOM  
(18-22) Package to £14,000

Enter the exciting world of dealing when you join this International Merchant Bank. If you have bags of energy and would like to become more involved as you prove yourself, then this could be the job for you. Good typing (50+) W.P. experience, excellent speech and presentation are all you need to secure this job.

## STOP PRESS!

Temp - Perm Vacancy (£7.50 per hour). Opportunity for total involvement when you join this rapidly expanding training company. Start 3rd October.

Call Helen Kay or Pam Kennett  
01-726-4132/600-0284

BANKING, STOCKBROKING  
AND SECRETARIAL RECRUITMENT  
29 Mason's Avenue, Becontree Heath, London EC2V 5BT

LANGUAGE OPEN EVENING  
1992

## Book Your Passage Now!

Join us for drinks and nibbles tomorrow  
Thursday, 29th September  
from 5.00 p.m. to 7.30 p.m.

and discuss your future career whether for short or long-term assignments.

For secretaries with good skills and languages there is no shortage of work—permanent or temporary. You will also receive the remuneration this commands plus a friendly and efficient service.

College leavers or experienced - you are all welcome!

International  
Secretaries  
Recruitment Consultants  
01-491 7100

## Special Projects!

£10,000

Unique opportunity for a bright 2nd jobber to join this publishing company with a difference! Working from a converted warehouse near Sloane Square, our client publishes and writes specialist books within the food and leisure industry. A young expanding company with plenty of scope for an all-rounder where your flexibility and secretarial skills will be combined with responsibility to work on special projects with young Sales Executive. Rusty shorthand and 50 wpm typing required. If you are organised with lots of initiative call 01-409 1232 for further details.

BUSY SLOANE SQUARE  
ESTATE AGENTS

Require bright enthusiastic secretary. Must have pleasant manner and be able to deal with the general public. Good secretarial qualifications essential (No S/H). Preferred age 23+. Excellent salary and working conditions.

Tel: Fiona O'Brien  
01-730 8762 (9-5.30)

Charter Nightingale Hospital  
SENIOR SECRETARY

The Administrator of a Private Psychiatric Hospital requires an experienced, mature, confidential secretary. A good educational background together with recent processing experience is required. Confidentiality is important as is the need for initiative and discretion.

Salary is negotiable depending on experience.

Please apply to:  
The Personnel Manager  
Charter Nightingale Hospital  
11-19 Lion Court  
London NW1 6SE  
Telephone: 01-258 2828

## P.A. TO DIRECTOR

An international PLC and market leader in its field, our client is seeking a professional P.A. of the highest calibre. The Director of Human Resources at their London headquarters is an Englishman of charm and sophistication with a keen sense of humour who has earned a well-deserved reputation for dynamism. In order to maximise the potential offered in this position you will be an accomplished P.A. who has immaculate presentation together with poise and presence. Your skills will be accompanied by a calm and professional demeanour and the charisma to be at ease when dealing with the elite. Skills 90/90. Excellent benefits include in-house sports facilities and paid overtime. Age indicator 24-35.

Human  
Resources£16,500  
negMacBlain Nash  
CITY

Recruitment Consultants

Please Telephone  
01-439 6477

## La Crème

SECRETARIAL RECRUITMENT CONSULTANTS

## Ad Agency Has Baby!

This recently established offshoot of a major Advertising Agency is looking for you if you are confident and outgoing. Responsible for conference and exhibition organisation, they specialise in "roadshows", video presentations, etc.

The young M.D. needs a P.A. who can keep pace with the secretarial and administrative demands within this fast expanding, somewhat zany, but totally professional environment.

If you type at 60wpm and working in a creative West End company appeals, call Kate Henry on 01 481 1868.

Oh yes, you also get paid c£13,000 + super surroundings and progressive rewards.

OFFICIAL SPONSOR OF THE 1992 BRITISH OLYMPIC TEAM

01-491 1868

## 1992?

Outstanding opportunity for a politically-aware Secretary to gain an insight into how our client, a specialist consultancy, improves communications between Government, Parliament and the institutions of the European Community. Join a highly-motivated, elitist team as P.A. to one of their senior directors. If you are a self-starter with unflappable secretarial skills and organising flair, aged 20-28, call 01-493 5787 today.

GORDON YATES

Recruitment Consultants

## University of London

**ADMINISTRATION  
ASSISTANT EXAMINATIONS  
OFFICER**  
c £9,300 - £10,800 pa

Applications are invited for a post of Assistant Examinations Officer in Senate House. The successful applicant will be required to undertake a variety of duties and to deal with a wide range of queries connected with undergraduate examinations. Previous office experience is essential. This is a career opening and there are excellent prospects for promotion.

Applicants should preferably have a University degree or equivalent. Accurate typing and meticulous attention to detail are essential and word processing would be an advantage.

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# INFORMATION SERVICE

## Back on the Soho beat

This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed in the Review section on Saturday by a preview of the week ahead. Items should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9XN

**BOOKING KEY**  
★ Seats available  
★ Returns only  
(D) Access for disabled

### THEATRE LONDON

★ **AMERICAN EAGLE**: Hugely successful and hilarious comic book spoof with its all-American miracle hero hopelessly at sea in the modern world. Warehouse Theatre, Dingle Rd, Croydon (01-880 4060). Sat 8.15pm. Mon-Fri 7.30pm. Tues-Sat 5pm. Mat Sun 5.50-12.50.

★ **DRIVING MISS DAISY**: Wendy Hiller, Barry Foster, Clive Francis in this year's Pulitzer prizewinner: the relationship between an elderly Jewish and her black chauffeur. Eagle Theatre, Shaftesbury Ave, W1 (01-437 2653). Tue 8.30pm, Sat 5.30pm, Sun 2.30pm.

★ **EASY VICTORY**: Attractive revival of Noel Coward 1926 with Jane How scandalizing her teenage husband's friend. Shaftesbury Theatre, Shaftesbury Ave, W1 (01-437 8107). Tue 8.15pm, Sat 5.15pm, Sun 2.15pm. Tues-Sat 5.15pm and Sun 2.15pm.

★ **HAVE PINK**: Barry Kyle's fizzy production of James Shirley's 1630 comedy of romantic mix-ups with an unbearable FSC cast. The Phoenix Theatre, Silk St EC2 (01-638 8891). Tue 8.15pm, Sat 5.15pm, Sun 2.15pm. Tues-Sat 5.15pm and Sun 2.15pm.

★ **KEEPING TOM NICE**: Lucy Gannon's award-winning play, directed by Bill Blythe, the stress within a family coping with a husband's affair. Phoenix Theatre, Silk St EC2 (01-638 8891). Tue 8.15pm, Sat 5.15pm, Sun 2.15pm. Tues-Sat 5.15pm and Sun 2.15pm.

★ **LETITIA AND LOVAGE**: Maggie Smith and Margaret Tait's comedy of a woman's war against the modern world in Peter Shaffer's new comedy. Phoenix Theatre, Silk St EC2 (01-638 8891). Tue 8.15pm, Sat 5.15pm, Sun 2.15pm. Tues-Sat 5.15pm and Sun 2.15pm.

★ **PICK OF THE FRINGE**: Nine Pinter award-winners from Edinburgh each get a week's showing. Phoenix Theatre, Silk St EC2 (01-638 8891). Tue 8.15pm, Sat 5.15pm, Sun 2.15pm. Tues-Sat 5.15pm and Sun 2.15pm.

★ **THE SECRET RAPTURE**: New David Hare play in which Penelope Wilton and Jill Baker are two sisters adapting to their father's death.

**WORD WATCHING**  
Answers from page 24  
ASHET  
(a) An oval or oblong metal dish, for serving or baking, for instance a steak pie, from the French *assiette*.  
"A board of oysters or other 'riserved' food."  
PLANK  
(a) To put in a secret place, or a hidden board, or a hidden hole, from the old French *planquer*. "During the last war he planned up more gold and silver to send the Government than he did to the Bank."  
TASSIE  
(a) A cap or goblet, especially for spirits, now chiefly literary, from the French *tasse*. "Scott: 'A tass of brandy or aquavitae, or six-like creature comfort.'"  
VENNEL  
(a) A narrow alley or lane between houses, from the Old French *venelle*. "A small street, and the medieval Latin *venula*, whence a small vein: 'When he is away to hold the prayer-meeting down the venel.'"

National Theatre (Lyttelton), South Bank SE1 (01-922 2262). Tue 8.15pm, Sat 5.15pm, Sun 2.15pm. Tues-Sat 5.15pm and Sun 2.15pm.

★ **THE SNEEZE**: Michael Frayn has collected together and adapted four short stories and one one-act play by Chekhov to make an entertaining evening starring Rowan Atkinson, Timothy West and Cheryl Campbell, directed by Ronald Eyre. Apollo Theatre, Shaftesbury Ave, W1 (01-437 2653). Tue 8.15pm, Sat 5.15pm, Sun 2.15pm. Tues-Sat 5.15pm and Sun 2.15pm.

★ **THE THREE SISTERS**: Brian Cox and Harriet Walter lead the Royal Shakespeare Company in its first Baroque production. Barbican Theatre, Barbican Centre, EC2 (01-638 8891). Tue 8.15pm, Sat 5.15pm, Sun 2.15pm. Tues-Sat 5.15pm and Sun 2.15pm.

★ **LONG RUNNERS**: ★ And Then There Were None: Strand Theatre (01-836 2650). ★ Beyond the Rensselaer: Dancin' Queen's Theatre (01-734 1166). ★ Cate: New London Theatre (01-405 0072). ★ The Phantom of the Opera: Her Majesty's Theatre (01-437 2653).

★ **THE PHANTOM OF THE OPERA**: Her Majesty's Theatre (01-437 2653). ★ **THE PHANTOM OF THE OPERA**: Her Majesty's Theatre (01-437 2653).

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It might be an exaggeration to put Soho in the same hallowed league as New York's 52nd Street and there is no denying the district's central role in the history of British jazz. That link is underlined by the 10-day Soho Jazz Festival, which opens tomorrow and brings together several hundred artists in more than 40 different venues. Eschewing the star names of the international circuit, the festival puts the emphasis on less celebrated artists performing in more intimate surroundings. Among tomorrow night's highlights, for instance, is a free performance by the American saxophonist Nathan Davis at the Shakespeare's Head in Great Marlborough Street, while former Stephanie Grappelli sideman Alan Capper occupies the piano stool at Kettner's Restaurant in Romilly Street. The main concert hall event is the appearance by Courtney Pine at the Astoria Theatre on Friday. Other attractions include Tommy Chase, Larry Adler and the American promoter-cum-musician George Wein, whose New York All-Stars will be in residence at Shaftesbury, Shaftesbury Avenue until this Sunday. For connoisseurs of jazz photography, there is an exhibition of classic



All stars: Tommy Chase at the Soho Jazz Festival starting tomorrow

work by Herman Leonard, at the French Protestant Church in Soho Square. Festival details on the Le

Renoir Information Line (01-734 3972). Clive Davis

Great Train Robbery fame (102 min). Odeon Leicester Square (01-630 6111). Progs 12.40, 3.15, 6.00, 8.40, 45.

★ **COMING TO AMERICA** (15): Eddie Murphy as a pampered foreign prince who comes to America to select his own bride. A botched comic vehicle with a touch of sweetness, directed by John Landis (116 min). Cannon Fulham Rd (01-370 2636). Progs 2.15, 5.20, 8.15, 11.00. Tues-Sat 5.15pm, Sun 2.15pm.

★ **FRANTIC** (15): Roman Polanski's latest film, a comedy about a doctor whose wife disappears in Paris (120 min). Cannon Fulham Rd (01-370 2636). Progs 2.15, 5.20, 8.15, 11.00. Tues-Sat 5.15pm, Sun 2.15pm.

★ **THE LAST TEMPTATION OF CHRIST** (18): Martin Scorsese's long, controversial, stylistically jumbled version of Jesus Christ's life. With Willem Dafoe as an anguished Jesus battling between the flesh and the spirit, Harvey Keitel as Judas, and Barbara Hershey as Mary Magdalene (183 min). Cannon Fulham Rd (01-370 2636). Progs 1.40, 5.15, 8.45, 11.00. Tues-Sat 5.15pm, Sun 2.15pm.

★ **THE SECRET RAPTURE**: New David Hare play in which Penelope Wilton and Jill Baker are two sisters adapting to their father's death.

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★ **MAINLY MESSIAEN**: This programme by the City of Birmingham Symphony Orchestra has begun with Dukas's La Péri, but it's Messiaen's Turangalila Symphony that takes up most of the time. Mark Elder conducts. Festival Hall, 7.30-9.45pm, £25-55. (D)

★ **NASH NOTES**: The unstoppable "Beethoven Plus" series now has the Nash Ensemble playing Hummel's "Military" Septet Op 114. Mendelssohn's Konzertstück Op 113 and Beethoven's Septet Op 20. Queen Elizabeth Hall, South Bank, London SE1 (01-928 3191). Sat 8.15pm, Sun 2.15pm.

★ **HEAR HILL**: In another series, "Schubert and Twentieth-Century Austrians," Nigel Hill performs Rachmaninov's Piano Sonata No 1, Egon Wellesz's Sketches Op 6, Gerhard Schick's Lyrical Pieces Op 17 and Schubert's Sonata D650. Purcell Room, South Bank, London SE1 (01-928 3191). Sat 8.15pm, Sun 2.15pm.

★ **ROBERT PALMER**: The "Simply Irresistible" ex-patritee returns with a show that swings from heavy metal to bossa nova. Shaftesbury Hall, Bakers Park (0742 75395). 7.30pm, £8.50-£9.50.

★ **WIDOW'S MAJESTY**: In "The Majesty of Widow" series of organ recitals Jane Parker-Smith interprets Vidor's "Lament" and "The Majesty of Widow" (146 min). Cannon Fulham Rd (01-370 2636). Progs 1.40, 5.15, 8.45, 11.00. Tues-Sat 5.15pm, Sun 2.15pm.

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Pizza Express, 10 Dean St, London W1 (01-438 8722), 9.30pm, £6.50.  
★ **NATHAN DAVIS**: The Paris Reunion Band saxophonist appears with a quartet including drummer Idris Muhammad. The Concorde, Shaftesbury Lane, Eastleigh, Hants (0703 613969) doors open 8pm.  
★ **TED HEATH BAND**: Directed, as usual, by trombonist Don Lusher, the orchestra features Kenny Baker, Jack Parnell and Tommy Wynn. Barbican Centre, Silk St, London EC2 (01-638 8891) 7.45pm, £25-55-£11.50. (D)

★ **STAN GREGG**: The pianist leads a celebration of the art of boogie-woogie. 100 Club, 100 Oxford St, London W1 (01-638 0833) doors open 7.30pm, 25.

★ **DIE ENTFÜHRUNG AUS DEM SERAIL**: Attractively modified revival of the Royal Opera's production of Mozart's "Turkish" opera, with Jane Glover conducting. Covent Garden, London WC2 (01-240 1066), 7.30-10.20pm, £25-55. (D)

★ **TOSCA**: Noel Davies takes up the baton tonight for revival of Jonathan Miller's 1940s style production with Janice Cairns in the title role. English National Opera, Coliseum, St Martin's Lane, London WC2 (01-638 3161), 8.10-10.35pm, £25-55. (D)

★ **MADAM BUTTERFLY**: Revival of Welsh National Opera's Joachim Herz's production, with cast led by Chinese soprano Nancy Yuen. New Theatre, Cardiff (0222 934844), 7.15-10.15pm, £5-22. (D)

★ **BODY LANGUAGE**: Five works for London Contemporary Dance Theatre. Bristol Hippodrome (0272 299444), 7.30-10.10pm, £25-55. (D)

★ **CHERRY PETER**: Doreen production for Scottish Ballet with Jack Carter and Michael Corcor. Gaiety Theatre, Garrick St, Ayr (0222 264639) 7.30-10pm, £25-55. (D)

★ **I AM CURIOUS, ORANGE**: Michael Clark's latest show, music by The Fall on stage. Sadler's Wells, Rosebery Ave, London EC1 (01-278 8916) 7.30-10pm, £25-55-£12.50. (D)

★ **HEAR HILL**: In another series, "Schubert and Twentieth-Century Austrians," Nigel Hill performs Rachmaninov's Piano Sonata No 1, Egon Wellesz's Sketches Op 6, Gerhard Schick's Lyrical Pieces Op 17 and Schubert's Sonata D650. Purcell Room, South Bank, London SE1 (01-928 3191). Sat 8.15pm, Sun 2.15pm.

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MABEL LUCIE ATTWELL (1879-1964): Original paintings by the children's illustrator. Chris Beetles, 10 Ryder Street, London SW1 (01-839 7561). Daily 10am-5.30pm, free, until Oct 7.

JOCK MACFADYEN: Witty and acerbic illustrations of city life. Recent paintings and Art Gallery, Market Square, Preston, (0772-58248), Mon-Sat 10am-5pm, free, until Oct 15.

★ **WALKS**

HIDDEN INTERIORS OF BYGONE LONDON: meet Temple tube, 11am, £3.  
AN HISTORIC PUB WALK: meet Westminster tube, 7.30pm, £2.50.

PUBS, PIRATES, SMUGGLERS AND PRESSGANGS: meet Tower Hill tube, 7.20pm, £3.

TREASURES & TRIVIA OF MAYFAIR & ST JAMES'S: meet Green Park tube, 11am, £3.

★ **OTHER EVENTS**

OPEN HOUSE AT HIGHCLERE CASTLE: The week in 1988 to visit the Seat of the Earl and Countess of Carnarvon. Castle, gardens, tropical conservatories and the Egyptian treasures brought back by the Earl from his legendary excavations of the Valley of the Kings. Traditional teas for sale. Highclere Castle, Highclere near Newbury, Berkshire (0345-233210). Today until Sun 2pm-5pm. Adult £3. Children under 16 and senior citizens £2.

SHOWCASE 88: For interior decoration enthusiasts or anyone who enjoys looking at other peoples' houses. An opportunity to view an apartment completely furnished by five leading designers using merchandise from The British Design Group. All proceeds to the Muscular Dystrophy Group. 44 Egerton Gardens, Knightsbridge, London SW3. Sun-Fri 11am-7.30pm, Sat 11am-4pm. Tickets £5. Until Oct 7.

CAMBRIDGE PROVINCIAL BOOKSELLERS' FAIR: Monthly event with secondhand and antiquarian books and maps for sale. Fisher Hall, Cambridge, 10am-5pm.

BRITISH MUSEUM FILMS: *Blades and Bones*, *From the Sea to the Land*, *Prehistoric Britain*. The British Museum, Lecture Theatre, Great Russell St, London WC1 (01-636 1555). Today, tomorrow and Friday 3.30pm, free.

★ **BOOKINGS**

SADLER'S WELLS ROYAL BALLET IN *SOUTHERN SYMPHONY</*



## TELEVISION AND RADIO

Compiled by Peter Dear  
and Greta Carslaw

## BBC1

- 6.30 Olympic Breakfast Time** introduced by Steve Rider. Includes the final of the men's 200m at 7.00, and the closing stages of the team show-jumping final. National and international news at 7.05 and 8.00; regional news and weather at 6.50 and 7.55. 8.55 Regional news and weather.
- 9.00 News and weather** followed by *Olympic Grandstand* presented by Bob Wilson and Sally White. Snow-jumping, judo, hockey, tennis and boxing. Includes news and weather at 10.00.
- 10.25 Children's BBC** with Andy Crane begins with *Play School* presented by Chloe Ashcroft and Nick Mercer (r). 10.50 *The Pershires* with the voice of Leonard Rossiter (r). 10.55 *Five to Eleven*, Maya Angelou with a reading (r).
- 11.00 News and weather** followed by *Olympic Grandstand*. Further news and action from Seoul.
- 12.00 News and weather** followed by *SLD Conference*. Live coverage from Blackpool of the Social and Liberal Democrats' Conference which includes the debate on the health service. The commentators are Sir Robin Day, David Dimbleby and Vivian White. 12.55 Regional news and weather.
- 1.00 One O'Clock News** with Michael Barker. Weather. 1.30 *Neighbours*. How will Charlene and Scott break their news to their parents? And Paul's plans for Gail go awry.
- 1.50 Olympic Grandstand** with Bob Wilson and Sally White featuring tennis highlights of the men's singles semifinals 3.00 *Vetera*. American domestic comedy series starring Valerie Harper (r). 3.25 *Go for It* Family health programme presented by Robbie Vincent and Andrew Mear (r).
- 3.50 Two by Two**. The third of 15 natural history programmes introduced by Jenny Powell.

## BBC2

- 6.55 Open University: Maths - Fractions 7.20 Science - Superflow**. Ends at 7.45. 9.00 *Cee-fax*.
- 9.50 Daytime on Two**. French conversation 10.05 For the very young 10.20 A history of bread 10.40 Butterflies and moths of Scotland 11.00 Words and pictures 11.15 Learning to read 11.35 Arithmetic progressions 11.55 Science - colour 12.35 Open learning 1.20 For people with learning difficulties.
- 1.25 Pigeon Street (r)**. 1.40 *Zig Zag* (r). 2.00 News and weather followed by *Storytime* (r).
- 2.15 SLD Conference**. Live coverage from Blackpool of the Social and Liberal Democrats' Conference. News and weather at 3.00 and 3.50.
- 5.15 Thomas Carlyle Lived Here**. Malcolm Muggeridge visits Carlyle's Chelsea home (r).
- 5.30 Mission Impossible**. The agents have only 24 hours to stop top secret defence plans falling into enemy hands (r).

## ITV/LONDON

- 6.00 TV-am** begins with News and The Morning Programme. 6.35 *Teacher*. Quiz game. 6.55 *Heartbeat*. Tony Hart's guide to making better pictures. (Cee-fax)
- 7.00 News** followed by *Good Morning Britain* presented by Anne Diamond and Richard Keys. After Nine includes a discussion on fears, phobias and panic.
- 9.25 Thames News and weather** 9.30 *Runway*. Travel and general knowledge quiz. The questionmaster is Richard Madeley.
- 10.00 Donahue in London**. Phil Donahue chairs a discussion on the "promotion of homosexuality" clause in the 1988 Local Government Act. Among those taking part are Ian McEwan, Michael Cusiman, Sir Rhodes Boyson and the Rev David Rushworth-Smith 10.50 *Thames News and weather*
- 11.00 Olympics 1988** presented by Dickie Davies and Hazel Irvine. The final of the men's 400m hurdles. Other sports featured include tennis, hockey, basketball and canoeing.
- 1.00 News at One** with John Snow. 1.20 *Thames News and weather*.
- 1.30 Olympics 1988**. Further live action and highlights from Seoul.
- 2.00 A Country Practice**. The final drama series set in a remote Australian sheep township.
- 3.00 Take the High Road**. Will Carol become a fugitive from justice? And Sheila learns the hard way.
- 3.25 Thames News and weather** 3.30 *Sons and Daughters*. Australian family drama series.
- 4.00 The Raggy Dicks**. 4.10 *Tube*. 4.20 *Dogland* and the Three Musketeers (r). 4.45 *Tokyo* presented by Sandi Toksvig.
- 5.15 Olympics 1988** introduced by Nick Owen and Alison Holloway. Highlights of the day's events.
- 5.45 News** with Fiona Armstrong.

## CHANNEL 4

- 7.00 Olympics 1988** presented by Nick Owen and Alison Holloway begins with live coverage of the men's 200m final, and at 8.00 the 400m event in the decathlon.
- 9.30 Schools**. France and the French language 9.52 *The New Forest* 10.09 *Harvesting* 10.26 *Matinee*. 10.48 *Private school* pupils swap places with those from an inner-city comprehensive for a day 11.05 *Part two of The Finding* 11.22 *Part two of The Finding* 11.41 *Long-distance communication*
- 12.00 Just 4 Fun: Hand in Hand** (r). 12.30 *Business Daily*. 1.00 *Sesame Street*.
- 2.00 Channel 4 Racing** from Newmarket. Coverage of the 2.05, 2.35, 3.10, 3.40 and 4.10 races.
- 4.30 Fifteen to One**. 5.00 *Cartoon Alphabet*. Cartoons with characters beginning with the letter K.
- 5.30 Mork & Minky**. American comedy series.

## Birds of another feather

## TELEVISION CHOICE

Andy Armitage's comedy *Starlings* (BBC2, 9.30pm) combines a modern Pygmalion story with an acute analysis of social pretension. *Starlings*, one of his characters reminds us, are birds who copy other birds when it suits them to do so and almost everybody in the drama pretends at some point to be what they are not. Gary (Michael Maloney) has a humdrum job in a biscuit factory in Manchester. To their little working class terrace house, his mother imports life-size cardboard cut-outs of the royal family and assembles them in the bedroom. When Gary is made redundant, he enrolls on a training course for butlers, smooths out his northern accent and learns how to defer graciously. (oted comedy) but before Gary has assumed a rough diamond Yorkshire millionaire and his socially ambitious wife. Here he meets and falls for the lovely Eliza.



Michael Maloney as Gary, the social climbing butler with Lynsey Baxter as Elizabeth in *Starlings* (BBC2, 9.30pm)

beth (Lynsey Baxter), a London Sloane who lures Gary up for the Eliza Doolittle treatment. Predictably, perhaps, the relationship founders ("you gave me vowels, contacts and clothes and left the feelings out", Gary complains) but before Gary has assumed a rough diamond Yorkshire millionaire and his socially ambitious wife. Here he meets and falls for the lovely Eliza.

Peter Waymark

## Radio 1

**VHF stereo MW (medium wave)**  
News on the half-hour from 6.30am until 6.30pm, then at 10.00 and 12.00 midnight.

**6.30** Adrian John 7.00 Simon Mayo 8.30 Simon Bates 12.30 Newsbeat (Simon Bates) 12.45 Gary Davies 3.00 Steve Wright 3.50 Newsbeat 5.45 Brian Brooks 7.30 Liz Kershaw 10.00-12.00 John Peel

## Radio 2

**VHF stereo (except 10.00pm - 12.00 midnight)**  
MW (medium wave)  
News on the hour 4.00am Bill Berris 5.30 Chris Smith 7.30 Derek Jameson 8.30 Bob Holmes 11.00 Jimmy Young 1.05pm David Jacobs 2.00 Newsbeat (Simon Bates) 2.45 John Dunn 7.00 Jim Lloyd 8.30 Latin Quarter 9.00 Listen To The Band 10.00 Can I Take That Again? 10.15 Bob Harris 10.30 The 10.30 Hubert Gregg 11.00 Brian Matthew presents Round Midnight 1.00-4.00am Patrick Litt presents Nightline

## WORLD SERVICE

All times in GMT. Add an hour for BST.

**2.00 World News** 7.00 Twenty-four Hours 7.30 Development '88 8.00 World News 8.30 Reflections 9.30 Financial Review 9.30 Raffles 9.50 World News 10.00 Review of the British Press 10.15 The World 11.00 Development 11.00 Sports Summary 10.01 Outlook 10.30 Sportsworld 1.00 Development 1.00 Outlook, opening with World News 2.45 Report on Religion 3.00 Radio Newsbeat 3.15 Mysterio: Photography 3.30 After Henry 4.00 World News 4.05 News 4.15 Mysterio: Photography 4.45 The World 5.00 World News 5.05 Commentary 5.15 English by Radio 5.45 News 6.00 News 6.05 News 6.10 News 6.15 News 6.20 News 6.25 News 6.30 News 6.35 News 6.40 News 6.45 News 6.50 News 6.55 News 7.00 News 7.05 News 7.10 News 7.15 News 7.20 News 7.25 News 7.30 News 7.35 News 7.40 News 7.45 News 7.50 News 7.55 News 8.00 News 8.05 News 8.10 News 8.15 News 8.20 News 8.25 News 8.30 News 8.35 News 8.40 News 8.45 News 8.50 News 8.55 News 9.00 News 9.05 News 9.10 News 9.15 News 9.20 News 9.25 News 9.30 News 9.35 News 9.40 News 9.45 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**From Charles Bremner, Toronto**

● Ben Johnson how could you? asked one newscaster ●

It was a "devastating blow" based on the island of St Kitts.

Mrs Valerie Bragg, principal of the Kingshurst City Technology College in Solihull, West Midlands, surrounded by science students at the school's first open day for the press yesterday. She denied emphatically that the colleges were accepting pupils according to ability, and said: "We have a complete mix right across the ability range. There is no way that we have chosen privileged children" (Photograph: Chris Harris). "No grammar school", page 3

The results are bound to increase pressure for more key party decisions to be open to full ballots of members.

In 1990 Sunderland will begin building a new Bluebird Ballade, called the Triumph Acclaim, protesting it did not meet 80 per cent local content.

The allegations were last night denied by the Ministry of Defence.

"Today is a sad day for the Olympic movement but it is also an important day in the war against drugs. The fact that we have a meeting like this in London is a sign of the possession of steroids without a medical prescription a criminal offence. The sale of steroids has always been an

ACROSS	DOWN
1 Where detectives are convinced about the French connection (6).	1 Injured by swindle in currency (8).
4 Gave off bubbles, induced by electrical discharge (8).	2 Novice rewrites scripture without a second thought (7).
10 Who better than an artist to recount unusual story? (9).	3 Can the first to bid force an answer? Yes (3-4).
11 It got a smile from the young lady of Riga (5).	5 Twisted spire - rare sight in annals of the church (6,8).
12 Ladies who should be placed near the fire (7).	6 Artist with bronzed look from Malacca (5).
13 Star, being minor, is not shadowed (7).	7 Under a pound, say? Not so much for getting blouot! (7).
14 Great envy gnawed away at the heart (5).	8 No ceiling for assured involved in violence (6).
15 Go to the country to climb round mountain range (8).	9 Film is one in a hundred for bringing the East nearer to us (14).
18 Making black tea to take round (8).	16 Foreign nobleman has a country accent (9).
20 Sound produced by needles is brilliant (5).	17 Lent is brought forward (8).
23 Polish girl with German complaint (7).	17 The natural place to find poor Tabitha... (7).
25 Soldier rejected girl and married "swain" in Italy (7).	21 ...but not the sort of way to find Lucy? (7).
26 "I'm God", said one-eyed artist (5).	22 Old plane runs into mouth of volcano (6).
27 Scandinavian animal in charge to left and right (9).	24 Ship in river south of the Equator (5).
28 Modest about dressing (8).	
29 Wrote and put in a pound (6).	

Concise crossword, page 22

**ASHET**  
a. A metal or enamelled dish  
b. A donkey engine  
c. A crematorial urn

**PLANK**  
a. A constant  
b. A small coin  
c. To hide or a hidey-hole

**TASSIE**  
a. A piper's tassel  
b. A bonnie lass  
c. A cup or goblet

**VENNEL**  
a. An alleyway  
b. Greedy or voraciously thirsty  
c. A Scots garden herb

*Answers on page 77 column 1*

Portsmouth	1.30	5.0	1.59	5.0	only as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques.
Shoreham	1.14	6.6	1.39	6.6	
Southampton	12.47	4.8	1.72	4.8	

Portsmouth	1.30	5.0	1.59	5.0	only as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques.
Shoreham	1.14	6.6	1.39	6.6	
Southampton	12.47	4.8	1.72	4.8	

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 Ltd., Telephone 01-742 5000, and

	Bank Buy	Bank Sell
Australia \$	2.03	2.11
Austria Sch	23.85	21.85
Belgium F	60.35	60.35
Canada \$	12.51	12.05
Denmark Kr	2.126	2.019
France F	7.28	7.28
France F	11.13	10.63
Germany Dm	3.27	3.27
Germany Dm	27.82	27.82
Hong Kong \$	13.15	12.88
Ireland P	1.218	1.198
Israel S	24.45	24.45
Japan Yen	3.37	3.245
Netherlands Gld	239.5	239.5
Norway Kr	12.08	11.45
Portugal Esc	2.69	2.55
South Africa R	4.89	4.20
Sweden Kr	2.16	2.06
Sweden Kr	2.27	2.08
Switzerland Fr	1.77	1.63
USA \$	1.705	1.685
Yugoslavia Dr	95.50	48.50

Rates for small denomination bank notes only as supplied by Barclays Bank PLC. Larger rates apply to travellers' cheques.

TODAY	AM	HT	PM	HT	AM	HT	
Toronto Bridge	4.10	7.5	4.18	7.5	Australia S	6.25	2.11
Aberdeen	3.15	4.8	3.51	4.3	Australia F	21.23	6.55
Edinburgh	9.38			14.1	Canada S	2.76	2.05
Belfast	12.56	3.8	1.22	3.8	Canada F	7.19	2.19
Cardiff	9.24	13.0	9.42	13.0	Denmark M	1.72	1.51
London	8.22				Denmark F	2.13	1.23
Dover	1.01	6.9	1.19	7.1	France M	21.32	12.63
Falmouth	7.26	5.6	8.12	6.8	France F	2.27	1.11
Glasgow	3.2	3.84			France G	11.31	2.27
Harwich	2.56	4.2	2.16	4.3	Germany M	1.35	1.28
Holyhead	12.09	9.2	12.24	9.8	Germany F	2.18	1.28
Leith	4.1	8.21			Japan M	22.05	22.4
Oban	8.19	6.7	8.41	9.8	Japan F	3.65	3.50
Weston	12.19	9.7	12.34	9.7	Norway M	12.37	12.4
Leith	4.47	6.0	5.13	5.7	Norway F	2.26	1.28
Liverpool	1.15	10.3	1.38	8.7	Portugal E	2.69	2.55
Manchester	11.37	9.8			Portugal F	2.80	1.20
Margate	2.19	4.9	2.18	5.1	South Africa R	2.89	2.10
Marazion	7.15	8.21			South Africa F	3.16	3.06
Newquay	7.21	7.4	7.45	7.5	Sweden M	11.28	10.08
Oban	7.53	4.2	8.19	4.3	Switzerland F	2.37	2.77
Portsmouth	7.22	6.6	7.44	6.6	USA E	1.79	1.85
Portland	9.26	2.5	9.55	2.6	Yugoslavia F	56.50	48.50
Portsmouth	1.30	5.0	1.59	5.0			
Southampton	1.1	6.6	1.31	6.6			
Southampton	12.47	8.8	12.7	8.8			

Figures for small denomination bank notes  
 as issued by Barclays Bank PLC.  
 Different rates apply to travellers' cheques.

Information supplied by Met Office











# EEC wins legal power over non-Community producers

From Michael Dynes, Brussels

The European Court of Justice yesterday conferred on the European Commission the right to take legal action and impose fines on non-EEC companies that violated Community competition laws.

The decision is the first to grant the Community powers in the highly sensitive area of extra-territorial jurisdiction, and is regarded by legal experts as one of the most important rulings by the Luxembourg-based court — effectively giving the community global jurisdiction.

The ruling followed an appeal by a group of wood pulp producers from the US, Canada and Finland, against punitive price fixing fines levied on their exports of wood pulp products to Community manufacturers in 1984.

The producers, most of

whom are based outside the EEC, initiated legal proceedings against the Commission on the grounds that the Community had no authority to interfere in the activities of companies operating outside the EEC.

In a preliminary ruling earlier this year, Mr Marco Darmon, the Advocate General, said the Commission did have the power to take action against non-EEC companies engaged in price-fixing or market-sharing conspiracies if it believes "free competition within the Community would be affected."

The Advocate General based his opinion on the highly controversial US "effects doctrine," which grants the US authorities the power to regulate foreign companies whose activities outside the

US have a damaging impact on domestic companies.

But in what legal experts are interpreting as an attempt to avoid a potentially divisive issue of infringing the sovereignty of other nation states, yesterday's judgement made no reference to the so-called effects doctrine.

Instead, the court based its decision on the activities of foreign companies inside the Community. "The decisive factor is the place where the agreement is implemented. It is immaterial whether they had recourse to subsidiaries, agents, sub-agents or branches in the Community," the court said.

"Where wood pulp producers sell directly to the Community and engage in price competition in order to win orders from those customers,

that constitutes competition within the common market.

Observers acknowledged that the distinction between the effects of price fixing agreements and their place of implementation is little more than a legal fiction. "But it enabled the court to avoid grasping the effects doctrine nettle," one legal expert said.

The producers involved included Bowater Inc, Crown Zellerbach Corp, Federal Paper Board, Georgia-Pacific Corp, Mead Corp, Scott Paper Co and Weyerhaeuser Co, from the US, MacMillan Bloedel from Canada and Ahlstrom from Finland.

The implications are far-reaching, as the Commission can now exercise jurisdiction over the supply of all raw materials to the Community from anywhere in the world.

## Jefferson Smurfit leaps 70%

Jefferson Smurfit Group, the Dublin paper packager, has announced a 70 per cent leap in pre-tax profits to IR£109 million (£64.3 million) for the six months ending July 31 1988.

Mr Michael Smurfit, the chairman, attributed the improvement to "good volume growth, better margins and a tighter control of costs in most sections of the company."

Earnings per share are up 53 per cent to 21.7p. Sales rose by 17 per cent to IR£654 million. The profits include IR£69.4 million from group companies. There is an interim dividend of 1.3p, an increase of 10 per cent over last year.

## Director goes at Blue Arrow

Mr Mike Crosswell, a key director with Mr Tony Berry's Blue Arrow group, has resigned, and is expected to leave at the end of the week. He is leaving "to pursue other interests" although he is understood not to be taking up a new post. He is chief executive of the employment group.

## Atlantic talks

Atlantic Computers, a subsidiary of British Commonwealth Holdings, is negotiating to sell Atlantic Network Systems, its data communications unit, to Tricom Communications for an undisclosed sum.

## Package deal

Lawson Mardon's European flexible packaging division has bought the Waxed Cartons group of Dublin for an undisclosed sum. Among other items, Waxed Cartons makes ice-cream wrappers.

## Wider vision

Pilkington is to buy exclusive worldwide rights to the contact lens machinery of British-based G Nissel in a bid to broaden Pilkington Visioncare's market position for contact lens processing. The machinery will be made and marketed by Visioncare's Coburn Optical of the US.

## Needler rises

Needler Group, the Canadian building materials group that joined the USM this year, had pre-tax profits of £1.49 million (£1.26) for the first six months of 1988. There is a 3 cents a share interim dividend.

## John Menzies

John Menzies bought 66 stores from the Martin chain of newsgroups for £41 million, not the entire company as implied in the report of Menzies' results yesterday. Martin is now owned by Panfida group and Ormsby Investments.

## COMMENT David Brewerton

# Next's eroding margins leave credibility gap

Hold your horses, George Davies, you have a credibility gap. Interim figures from Next are disappointing and the balance sheet is showing signs of strain.

At first sight, Next appears to have a serious problem, and one which virtually all retailers face from time to time: eroding margins. Operating profit margins on sales are showing a steep decline. In the first half of the current year, the figure was 7.8 per cent against 10.25 per cent last time. Compared with the full year, when margins were pumped up to 11.6 per cent by a high level of Christmas trade, the decline appears alarming.

Margin erosion is, to some extent, a casualty of growth. For instance, Next has opened 46 jewellery shops, which drag down the margin all year until, a few weeks before Christmas, sales take off. Next has yet to go through a Christmas period in its jewellery shops, so it does not know quite what to expect. The children's wear operation similarly made a slow start, pulling back the group trading margin as sales failed to meet forecasts. They are now back on track, but whether the track has been recharted or the sales pattern really is picking up, is not quite clear.

But to a stock market which is only

interested in retail shares as takeover plays, the risk of diluting the winning Next women's and men's wear with ventures into children's clothing, which has beaten many a retailer before Mr Davies, and jewellery, where Gerald Ratner is king, does not seem worth taking.

In time, the market may accept that while Next was moving too fast this year and had put its balance sheet under strain — gearing is 120 per cent at the half year — by moving at a furious pace through the CES conversion plan it has laid the foundations for genuine organic growth.

The problem is, that earnings per share are set to fall in the present year, especially after providing for extra interest on the convertible, and the market is interested only in results, not promises.

That said, Next is not about to be added to the list of takeover targets and is still small enough to be a niche player in the high street. At some point it will be realized that Next is better managed than companies on higher ratings, and the shares will begin their struggle back to credibility. But first, Mr Davies has to demonstrate beyond doubt that he is as interested in his shareholders as he is in his place in the retailing hierarchy.

## Lawson's task eases a little

Britain's balance of payments position has moved from disastrous to awful in the space of just a month. Soon, if the improvement continues, the trade figures may just be very bad. That at least was the frame of mind in which the markets approached yesterday's trade figures and the result, for the moment at least, is that the Chancellor appears to be on his way to rehabilitation.

Those dreadful July trade figures, although it may not have seemed so at the time, were a blessing in disguise. After the £2.15 billion current account deficit recorded then — now officially regarded as erratic — anything under £2 billion was acceptable for the August data.

According to Giles Keating of Credit Suisse First Boston, July imports may have been swelled by industry building its stocks with the August data reflecting a return to more normal import levels.

Even so, the August current account outturn, of £1.3 billion, would have been regarded as extremely bad news even two months ago. Yesterday, it produced conditions of near euphoria in the markets.

The August figures did two things. They showed that imports can go down as well as up, something which was beginning to look a little doubtful. And they showed that the current account deterioration does not follow a steady

path. The Chancellor's task is therefore easier, and the prospect of surviving future shocks from the statistics in the coming months much better.

That said, the markets have fallen neatly into the trap of reacting too much to one month's data. The current account deficit in the latest three months was £4.5 billion, nearly double that of the previous three months. And, while the official guidance is that the August figures were closer to the trend deficit than July, there is no reason why the average of July and August should not be a better guide to the current account in the second half of the year.

The effects of the tightening of monetary policy remain difficult to gauge. The Treasury is taking comfort from signs of a slackening of demand in the housing market but the official warning about the current account being slow to respond to higher interest rates should be taken seriously.

We are back into the area of the debate where people can once again ask: does a large current account deficit matter? And the answer is that in the short-term, it only matters if it inflicts damage on sterling. The pound's rise yesterday shows that the present trade-off between high interest rates and awful trade figures is accepted in the markets. But for this state of affairs to continue, the deficit needs to narrow much more before the end of the year.

## AMP 'may put £100m into Life'

By Maria Scott

Australian Mutual Provident could inject up to £100 million of fresh capital into London Life over the next three years if their proposed merger goes ahead. Mr Ian Salmon, AMP's chief general manager, international, said yesterday.

AMP has already committed £15 million to London Life and if the merger is approved by policyholders this will be distributed in the form of a special bonus.

But Mr Salmon, who was outlining the background to AMP's desire for a marriage with London Life on the day merger documents were posted to London Life policyholders, said this was just a taste of the financial support AMP could provide.

The document also outlines plans for a management shake-up at London Life. A new board is to be set up and it will include only three of the 11 members of the board in place when the merger plan was announced in May.

Notably, it will not include the present London Life managing director, Dr John Evans, nor its appointed secretary, Mr Brendan McBride.

## Opec talks on oil slide



Price action: Dr Subroto, Opec's secretary general, at the Madrid meeting yesterday

From Harry Debelius Madrid

The price committee of the Organization of Petroleum Exporting Countries has called for an urgent joint meeting with its long-term strategy committee after two days of inconclusive sessions in Madrid. The joint meeting, expected next month, will decide

whether the slump in oil prices warrants an emergency session of the full Opec. At present, the next full meeting is scheduled for November 21 in Vienna.

Dr Subroto, Opec's Indonesian secretary general, said the purpose of such a meeting would be to work out how to stop the slide in prices.

The Madrid meeting meanwhile left traders doubtful of any short-term boost for oil prices as the world glut continues.

Prices fell yesterday by as much as 70 cents from Monday's highs, with North Sea Brent, the most widely traded crude, ending the day at about \$12.85 a barrel.

## Accounts problems hit Casket forecast

By Our City Staff

S Casket (Holdings), the clothing wholesaler and importer, yesterday unveiled a 22 per cent increase in pre-tax profits to £3.44 million for the year to June 30, on turnover up 2.2 per cent at £95.27 million.

The increase in profits came despite the discovery, announced yesterday, that accounting problems have arisen at Kingsley and Forester Group, a toy, hardware and textiles business, with which Casket merged this year. Kingsley and Forester originated as a street trader.

The company added: "It also became obvious that standards of management information and financial

management controls were unsatisfactory." The 1987 profits were accordingly restated.

As a consequence Panmure Gordon, Casket's broker, has downgraded its profit forecasts from £5.5 million to £5.1 million. The company said that it had undertaken immediate investigations and implemented proper controls. The top management of Kingsley and Forester left following the discovery.

Earnings per share during the period rose to 6.8p from a previous 5.1p.

The final dividend is 1.8p a share making 3p against last year's 2.6p.

## Molins at £3m in difficult trading

By Wolfgang Münchau

Molins, the tobacco machinery manufacturer, yesterday unveiled a 6.5 per cent increase in pre-tax profits to £3.3 million on turnover up 8.1 per cent to £54.5 million for the six months to June 30. Earnings per share after tax were 4.9p, against 5.2p. The interim dividend is 2.5p per share.

The company said that the tobacco business, where trading profits rose from £900,000 to £2.1 million, was nevertheless disappointing and below budget due to delayed customer decisions on new orders and a generally sluggish market for new machinery.

It is estimated that Saunderton, the company's tobacco

manufacturing plant, will not recover the shortfall in its budgeted sales this year, but the company said that prospects for 1989 and beyond are much better.

This is partly due to an increase in machinery orders from China since June. According to a recently-completed technology transfer agreement the Chinese have agreed to buy a large volume of machinery over the next 15 months.

Profits at the packaging and security printing machinery division have risen to £1.7 million from £1 million, but the company said that margins remained tight, although volumes are rising.

## Fair game for shoot party

Speculation is rife among the huntin', shootin' and fishin' set that Australian entrepreneur Alan Bond has indeed topped up his 7 per cent holding in Allied-Lyons, the brewing and food group, to almost 9 per cent. As Allied's shares jumped 56p to a peak of 456p on Friday — and two lines, in particular, of 12.2 million shares (1.7 per cent of the company) went through the market — the company denied stock market talk that Bond had been buying more. "If he has, we're not aware of it," a spokesman said. But, it looks as if the company may have finally become aware of "it" the next day. At a shoot in Yorkshire on Saturday — to which a number of top British industrialists had been invited — Sir Alex Alexander, deputy chairman of the said company and head of its food division, had his lunch break abruptly interrupted by his chauffeur, summoning him to an urgent call on his car telephone. Alexander took the call and then, I am reliably told, made a hurried excuse and left.

## Coining it

Forget diamonds — rare coins are an investor's best friend. They have won the top rating — beating mutual funds, gold bullion, diamonds and tax-exempt bonds — according to Schabacker's *Investment ScoreCard*, a \$15 a month advisory publication in America. Rare coins have gained 39.1 per cent in the past three

## THE TIMES CITY DIARY Burns' day at Abaco

Abaco Investments, one of the jewels in British & Commonwealth's crown, has lost one of its leading lights. Cameron Brown, who helped Peter Goldie nurture Abaco to its present position, is resigning from his job as chief executive to "pursue his private interests." After five years of hard slog he feels it is time for

a change. "We've bought 40 or 50 companies in the last few years. Now it is time to consolidate, so it seems like a good time to hand over to new management," Brown tells me. "I don't think I'll be coming back into the City." His place is being taken by Ian Burns, hitherto managing director of Abaco.

months. During the past five years they have increased in value by 27 per cent a year — making them the number two investment during that period, behind Japanese stocks. ScoreCard predicts that rare coins will continue to prosper, with those dated before 1933 being the ones to save.



## Victory slick

Shrewd stock market investors have reaped rich profits from playing past presidential elections in the United States. This time, however, Wall Street analysts say it is not going to be so easy. No matter who wins, nothing much is expected to happen straight away. Steven Einhorn, investment manager at Goldman Sachs, says: "Bush and Dukakis are technocrats. They will both enter office cautiously and do very little fiscally in their first year." While victory for George Bush is expected to be good news for Wall Street, the one industry likely to benefit more than most from his Administration is oil. That is because Bush is a former oil man and will, it is presumed, be sympathetic to its needs. But almost every analyst in the US picks one sector to avoid even if Bush does win: defence contractors.

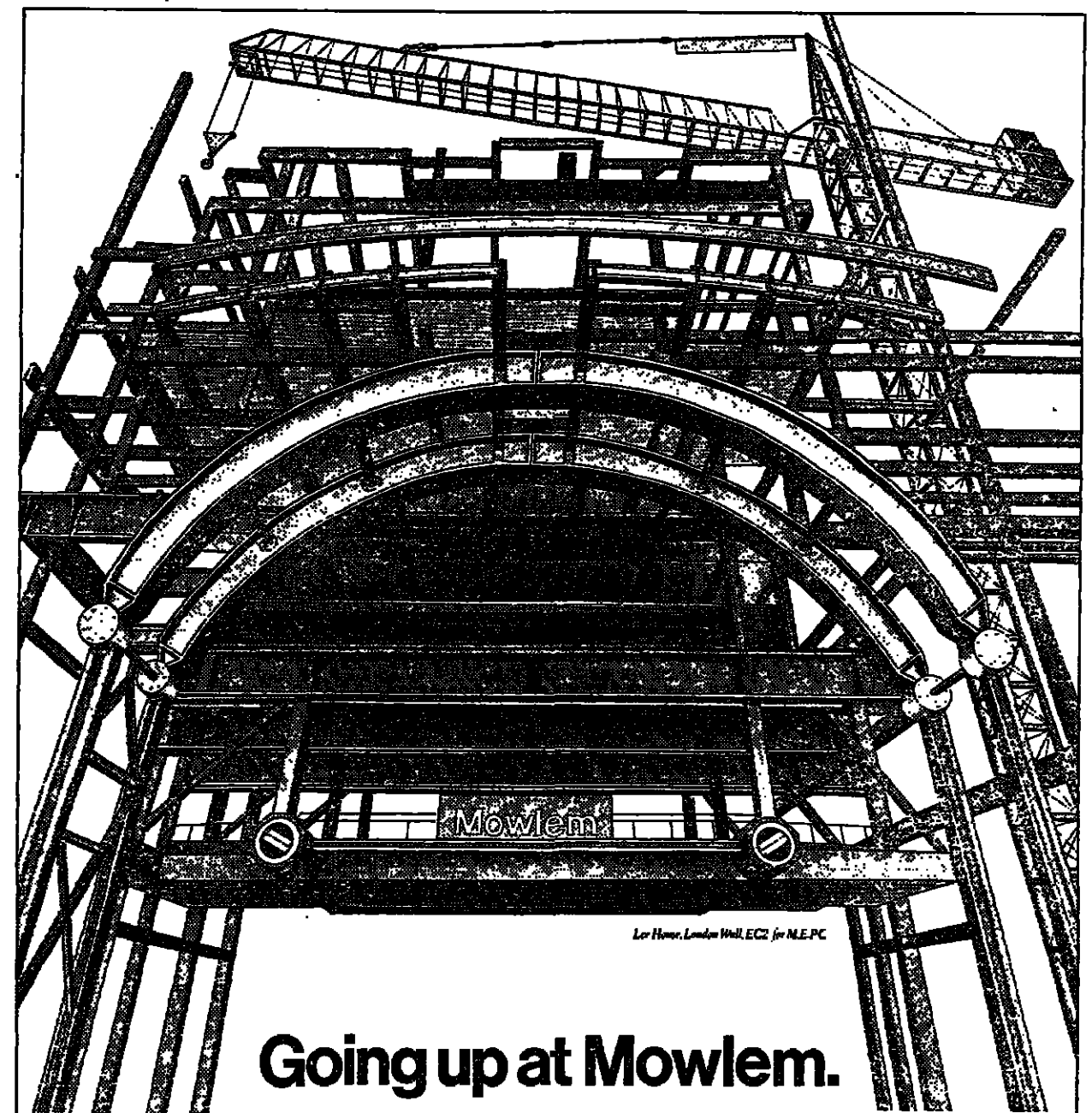
## Admirable employer

The latest craze among the status-conscious Wall Street set — to employ an English butler — seems to be spreading to the East. Ivor Spencer, who runs the Ivor Spencer International School for Butlers, in London, is at the Mandarin Hotel, in Hong Kong, as the toastmaster for the hotel's 25th anniversary party. He has been beset with requests from Australian and Hong Kong businessmen to supply them with butlers. Describing these potential employers, however, as "new money," he has, in his spare time, been teaching them exactly how to use such an employee. "Couples who want to employ one of my butlers take a suite here for one long day, from 7am till 11pm, and the butler and I show them exactly what his duties are," says Ivor. With most of his butlers going to the US, this Far Eastern interest is something new. "Australia and Hong Kong seem to be opening up."

## A likely line

More translations of the pet sayings of equity salesmen: "We've just seen the company," means: "I met a non-executive director at a party last night." "If a fund manager says: 'I'll give you the booking later,' what he is really thinking is: 'If they go up during the day I'm having 10,000 for myself.' And 'I can offer you the last 50,000 of a line of 1 million,' only works when 19 of his colleagues are saying it at the same time..."

Carol Leonard



## Going up at Mowlem.

Construction, Housebuilding, Property Development, Scaffolding and Building Services have achieved a substantial increase in profits over the comparable period.

Half Year Results (Unaudited)	6 months to 30th June 1988	6 months to 30th June 1987	% Change
Turnover	£451.0m	£359.0m	+26%
Profit before tax	£21.0m	£15.0m	+40%
Earnings per share	15.7p	11.1p	+41%
Dividend	5.25p	4.75p	+10%

For a copy of our interim statement write to James Ward, Company Secretary, John Mowlem & Company PLC, Westgate House, Ealing Road, Brentford, Middlesex.

**John Mowlem**

The contents of this statement have been approved for the purposes of Section 27 of the Financial Services Act by Paul Marwick McLennan, which is authorised to carry on investment business by the ICAEW. Past performance is not necessarily an indication of future performance.







23	Adrian Yeh	228	242	185	...	...	...	...
24	Angela Lee	182	182	185	...	47	25	32
25	Archie	182	182	185	...	...	...	38.9
26	Assistant (Barry)	182	182	185	...	...	...	...
27	Barry	182	182	185	...	...	...	...
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87	Barry	182	182	185	...	...	...	...

ELECTRICALS							
7	320	ABE Basic	415	62	18.5	44	17.5
10	270	ABE Alt	73	02	-1	4.0	5.5
17	67	Agner's Alg	126	133	+2	2.0	2.3
21	107	Agner's Alg	126	133	+2	2.0	2.3
27	67	Agner's Alg	126	133	+2	2.0	2.3
31	67	Agner's Alg	126	133	+2	2.0	2.3
37	67	Agner's Alg	126	133	+2	2.0	2.3
41	112	Aminal (Am)	216	216	+1	4.7	1.9
47	112	Aminal (Am)	216	216	+1	4.7	1.9
51	112	Aminal (Am)	216	216	+1	4.7	1.9
57	112	Aminal (Am)	216	216	+1	4.7	1.9
61	112	Aminal (Am)	216	216	+1	4.7	1.9
67	112	Aminal (Am)	216	216	+1	4.7	1.9
71	112	Aminal (Am)	216	216	+1	4.7	1.9
77	112	Aminal (Am)	216	216	+1	4.7	1.9
81	112	Aminal (Am)	216	216	+1	4.7	1.9
87	112	Aminal (Am)	216	216	+1	4.7	1.9
91	112	Aminal (Am)	216	216	+1	4.7	1.9
97	112	Aminal (Am)	216	216	+1	4.7	1.9
101	112	Aminal (Am)	216	216	+1	4.7	1.9
107	112	Aminal (Am)	216	216	+1	4.7	1.9
111	112	Aminal (Am)	216	216	+1	4.7	1.9
117	112	Aminal (Am)	216	216	+1	4.7	1.9
121	112	Aminal (Am)	216	216	+1	4.7	1.9
127	112	Aminal (Am)	216	216	+1	4.7	1.9
131	112	Aminal (Am)	216	216	+1	4.7	1.9
137	112	Aminal (Am)	216	216	+1	4.7	1.9
141	112	Aminal (Am)	216	216	+1	4.7	1.9
147	112	Aminal (Am)	216	216	+1	4.7	1.9
151	112	Aminal (Am)	216	216	+1	4.7	1.9
157	112	Aminal (Am)	216	216	+1	4.7	1.9
161	112	Aminal (Am)	216	216	+1	4.7	1.9
167	112	Aminal (Am)	216	216	+1	4.7	1.9
171	112	Aminal (Am)	216	216	+1	4.7	1.9
177	112	Aminal (Am)	216	216	+1	4.7	1.9
181	112	Aminal (Am)	216	216	+1	4.7	1.9
187	112	Aminal (Am)	216	216	+1	4.7	1.9
191	112	Aminal (Am)	216	216	+1	4.7	1.9
197	112	Aminal (Am)	216	216	+1	4.7	1.9
201	112	Aminal (Am)	216	216	+1	4.7	1.9
207	112	Aminal (Am)	216	216	+1	4.7	1.9
211	112	Aminal (Am)	216	216	+1	4.7	1.9
217	112	Aminal (Am)	216	216	+1	4.7	1.9
221	112	Aminal (Am)	216	216	+1	4.7	1.9
227	112	Aminal (Am)	216	216	+1	4.7	1.9
231	112	Aminal (Am)	216	216	+1	4.7	1.9
237	112	Aminal (Am)	216	216	+1	4.7	1.9
241	112	Aminal (Am)	216	216	+1	4.7	1.9
247	112	Aminal (Am)	216	216	+1	4.7	1.9
251	112	Aminal (Am)	216	216	+1	4.7	1.9
257	112	Aminal (Am)	216	216	+1	4.7	1.9
261	112	Aminal (Am)	216	216	+1	4.7	1.9
267	112	Aminal (Am)	216	216	+1	4.7	1.9
271	112	Aminal (Am)	216	216	+1	4.7	1.9
277	112	Aminal (Am)	216	216	+1	4.7	1.9
281	112	Aminal (Am)	216	216	+1	4.7	1.9
287	112	Aminal (Am)	216	216	+1	4.7	1.9
291	112	Aminal (Am)	216	216	+1	4.7	1.9
297	112	Aminal (Am)	216	216	+1	4.7	1.9
301	112	Aminal (Am)	216	216	+1	4.7	1.9
307	112	Aminal (Am)	216	216	+1	4.7	1.9
311	112	Aminal (Am)	216	216	+1	4.7	1.9
317	112	Aminal (Am)	216	216	+1	4.7	1.9
321	112	Aminal (Am)	216	216	+1	4.7	1.9
327	112	Aminal (Am)	216	216	+1	4.7	1.9
331	112	Aminal (Am)	216	216	+1	4.7	1.9
337	112	Aminal (Am)	216	216	+1	4.7	1.9
341	112	Aminal (Am)	216	216	+1	4.7	1.9
347	112	Aminal (Am)	216	216	+1	4.7	1.9
351	112	Aminal (Am)	216	216	+1	4.7	1.9
357	112	Aminal (Am)	216	216	+1	4.7	1.9
361	112	Aminal (Am)	216	216	+1	4.7	1.9
367	112	Aminal (Am)	216	216	+1	4.7	1.9
371	112	Aminal (Am)	216	216	+1	4.7	1.9
377	112	Aminal (Am)	216	216	+1	4.7	1.9
381	112	Aminal (Am)	216	216	+1	4.7	1.9
387	112	Aminal (Am)	216	216	+1	4.7	1.9
391	112	Aminal (Am)	216	216	+1	4.7	1.9
397	112	Aminal (Am)	216	216	+1	4.7	1.9
401	112	Aminal (Am)	216	216	+1	4.7	1.9
407	112	Aminal (Am)	216	216	+1	4.7	1.9
411	112	Aminal (Am)	216	216	+1	4.7	1.9
417	112	Aminal (Am)	216	216	+1	4.7	1.9
421	112	Aminal (Am)	216	216	+1	4.7	1.9
427	112	Aminal (Am)	216	216	+1	4.7	1.9
431	112	Aminal (Am)	216	216	+1	4.7	1.9
437	112	Aminal (Am)	216	216	+1	4.7	1.9
441	112	Aminal (Am)	216	216	+1	4.7	1.9
447	112	Aminal (Am)	216	216	+1	4.7	1.9
451	112	Aminal (Am)	216	216	+1	4.7	1.9
457	112	Aminal (Am)	216	216	+1	4.7	1.9
461	112	Aminal (Am)	216	216	+1	4.7	1.9
467	112	Aminal (Am)	216	216	+1	4.7	1.9
471	112	Aminal (Am)	216	216	+1	4.7	1.9
477	112	Aminal (Am)	216	216	+1	4.7	1.9
481	112	Aminal (Am)	216	216	+1	4.7	1.9
487	112	Aminal (Am)	216	216	+1	4.7	1.9
491	112	Aminal (Am)	216	216	+1	4.7	1.9
497	112	Aminal (Am)	216	216	+1	4.7	1.9
501	112	Aminal (Am)	216	216	+1	4.7	1.9
507	112	Aminal (Am)	216	216	+1	4.7	1.9
511	112	Aminal (Am)	216	216	+1	4.7	1.9
517	112	Aminal (Am)	216	216	+1	4.7	1.9
521	112	Aminal (Am)	216	216	+1	4.7	1.9
527	112	Aminal (Am)	216	216	+1	4.7	1.9
531	112	Aminal (Am)	216	216	+1	4.7	1.9
537	112	Aminal (Am)	216	216	+1	4.7	1.9
541	112	Aminal (Am)	216	216	+1	4.7	1.9
547	112	Aminal (Am)	216	216	+1	4.7	1.9
551	112	Aminal (Am)	216	216	+1	4.7	1.9
557	112	Aminal (Am)	216	216	+1	4.7	1.9
561	112	Aminal (Am)	216	216	+1	4.7	1.9
567	112	Aminal (Am)	216	216	+1	4.7	1.9
571	112	Aminal (Am)	216	216	+1	4.7	1.9
577	112	Aminal (Am)	216	216	+1	4.7	1.9
581	112	Aminal (Am)	216	216	+1	4.7	1.9
587	112	Aminal (Am)	216	216	+1	4.7	1.9
591	112	Aminal (Am)	216	216	+1	4.7	1.9
597	112	Aminal (Am)	216	216	+1	4.7	1.9
601	112	Aminal (Am)	216	216	+1	4.7	1.9
607	112	Aminal (Am)	216	216	+1	4.7	1.9
611	112	Aminal (Am)	216	216	+1	4.7	1.9
617	112	Aminal (Am)	216	216	+1	4.7	1.9
621	112	Aminal (Am)	216	216	+1	4.7	1.9
627	112	Aminal (Am)	216	216	+1	4.7	1.9
631	112	Aminal (Am)	216	216	+1	4.7	1.9
637	112	Aminal (Am)	216	216	+1	4.7	1.9
641	112	Aminal (Am)	216	216	+1	4.7	1.9
647	112	Aminal (Am)	216	216	+1	4.7	1.9
651	112	Aminal (Am)	216	216	+1	4.7	1.9
657	112	Aminal (Am)	216	216	+1	4.7	1.9
661	112	Aminal (Am)	216	216	+1	4.7	1.9
667	112	Aminal (Am)	216	216	+1	4.7	1.9
671	112	Aminal (Am)	216	216	+1	4.7	1.9
677	112	Aminal (Am)	216	216	+1	4.7	1.9
681	112	Aminal (Am)	216	216	+1	4.7	1.9
687	112	Aminal (Am)	216	216	+1	4.7	1.9
691	112	Aminal (Am)	216	216	+1	4.7	1.9
697	112	Aminal (Am)	216	216	+1	4.7	1.9
701	112	Aminal (Am)	216	216	+1	4.7	1.9
707	112	Aminal (Am)	216	216	+1	4.7	1.9
711	112	Aminal (Am)	216	216	+1	4.7	1.9
717	112	Aminal (Am)	216	216	+1	4.7	1.9
721	112	Aminal (Am)	216	216	+1	4.7	1.9
727	112	Aminal (Am)	216	216	+1	4.7	1.9
731	112	Aminal (Am)	216	216	+1	4.7	1.9
737	112	Aminal (Am)	216	216	+1	4.7	1.9
741	112	Aminal (Am)	216	216	+1	4.7	1.9
747	112	Aminal (Am)	216	216	+1	4.7	1.9
751	112	Aminal (Am)	216	216	+1	4.7	1.9
757	112	Aminal (Am)	216	216	+1	4.7	1.9
761	112	Aminal (Am)	216	216	+1	4.7	1.9
767	112	Aminal (Am)	216	216	+1	4.7	1.9
771	112	Aminal (Am)	216	216	+1	4.7	1.9
777	112	Aminal (Am)	216	216	+1	4.7	1.9
781	112	Aminal (Am)	216	216	+1	4.7	1.9
787	112	Aminal (Am)	216	216	+1	4.7	1.9
791	112	Aminal (Am)	216	216	+1	4.7	1.9
797	112	Aminal (Am)	216	216	+1	4.7	1.9
801	112	Aminal (Am)	216	216	+1	4.7	1.9
807	112	Aminal (Am)	216	216	+1	4.7	1.9
811	112	Aminal (Am)	216	216	+1	4.7	1.9
817	112	Aminal (Am)	216	216	+1	4.7	1.9
821	112	Aminal (Am)	216	216	+1	4.7	1.9
827	112	Aminal (Am)	216	216	+1	4.7	1.9
831	112	Aminal (Am)	216	216	+1	4.7	1.9
837	112	Aminal (Am)	216	216	+1	4.7	1.9
841	112	Aminal (Am)	216	216	+1	4.7	1.9
847	112	Aminal (Am)	216	216	+1	4.7	1.9
851	112	Aminal (Am)	216	216	+1	4.7	1.9
857	112	Aminal (Am)	216	216	+1	4.7	1.9
861	112	Aminal (Am)	216	216	+1	4.7	1.9
867	112	Aminal (Am)	216	216	+1	4.7	1.9
871	112	Aminal (Am)	216	216	+1	4.7	1.9
877	112	Aminal (Am)	216	216	+1	4.7	1.9
881	112	Aminal (Am)	216	216	+1	4.7	1.9
887	112	Aminal (Am)	216	216	+1	4.7	1.9
891	112	Aminal (Am)	216	216	+1	4.7	1.9
897	112	Aminal (Am)	216	216	+1	4.7	1.9
901	112	Aminal (Am)	216	216	+1	4.7	1.9
907	112	Aminal (Am)	216	216	+1	4.7	1.9
911	112	Aminal (Am)	216	216	+1	4.7	1.9
917	112	Aminal (Am)	216	216	+1	4.7	1.9
921	112	Aminal (Am)	216	216	+1	4.7	1.9
927	112	Aminal (Am)	216	216	+1	4.7	1.9</

52	Engr	27	77	77	77	33	43	23	23
53	Engr	27	77	77	77	33	43	23	23
54	Engr	27	77	77	77	33	43	23	23
55	Engr	27	77	77	77	33	43	23	23
56	Engr	27	77	77	77	33	43	23	23
57	Engr	27	77	77	77	33	43	23	23
58	Engr	27	77	77	77	33	43	23	23
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61	Engr	27	77	77	77	33	43	23	23
62	Engr	27	77	77	77	33	43	23	23
63	Engr	27	77	77	77	33	43	23	23
64	Engr	27	77	77	77	33	43	23	23
65	Engr	27	77	77	77	33	43	23	23
66	Engr	27	77	77	77	33	43	23	23
67	Engr	27	77	77	77	33	43	23	23
68	Engr	27	77	77	77	33	43	23	23
69	Engr	27	77	77	77	33	43	23	23
70	Engr	27	77	77	77	33	43	23	23
71	Engr	27	77	77	77	33	43	23	23
72	Engr	27	77	77	77	33	43	23	23
73	Engr	27	77	77	77	33	43	23	23
74	Engr	27	77	77	77	33	43	23	23
75	Engr	27	77	77	77	33	43	23	23
76	Engr	27	77	77	77	33	43	23	23
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78	Engr	27	77	77	77	33	43	23	23
79	Engr	27	77	77	77	33	43	23	23
80	Engr	27	77	77	77	33	43	23	23
81	Engr	27	77	77	77	33	43	23	23
82	Engr	27	77	77	77	33	43	23	23
83	Engr	27	77	77	77	33	43	23	23
84	Engr	27	77	77	77	33	43	23	23
85	Engr	27	77	77	77	33	43	23	23
86	Engr	27	77	77	77	33	43	23	23
87	Engr	27	77	77	77	33	43	23	23
88	Engr	27	77	77	77	33	43	23	23
89	Engr	27	77	77	77	33	43	23	23
90	Engr	27	77	77	77	33	43	23	23
91	Engr	27	77	77	77	33	43	23	23
92	Engr	27	77	77	77	33	43	23	23
93	Engr	27	77	77	77	33	43	23	23
94	Engr	27	77	77	77	33	43	23	23
95	Engr	27	77	77	77	33	43	23	23
96	Engr	27	77	77	77	33	43	23	23
97	Engr	27	77	77	77	33	43	23	23
98	Engr	27	77	77	77	33	43	23	23
99	Engr	27	77	77	77	33	43	23	23
100	Engr	27	77	77	77	33	43	23	23

[illegible]

	492	496	-10	26.0	6.4	11.3
<b>OILS, GAS</b>						
Amp Energy	63	55	-1			65.3
Amstar Resources	27	27				
Asa Oil & Gas	27	27				
Bea	7	7				
BOM	7	7				50.0
Oil (20)	65	75				
BP	188	188				18.5
British Gas plc	307	307				6.3
BP Petroleum Intl	247	247				15.3
BP Petroleum	247	247				11.9
Burmah Oil	524	527	+3	23.3	4.7	12.0
Castrol	189	189				43.0
Castrol	189	189	-2	3.7	3.0	70.0
Castrol Oil	83	86				
Castrol	86	87		8.0	4.9	14.6
Chryl Inc	124	126		1.3	1.0	61.9
Conoco	161	161				26.0
Exxon	154	154		-2	1.5	26.0
Exxon Ref	162	162				4.0
Exxon Ref	162	162				4.0
Western P S	173	173	+3	12.0	7.1	10.0
Woolf Drilling	18	17				4.2

TOBACCO									
483	350	B&T (m)	436	438	+ + 4	24.0	5.5	9.0	
150	150	Camel	130	145	-	13.3	3.0	9.6	
454	365	Autumn's g (m)	441	443	-				

● Ex dividend ● Price at B forecast dividend ● Interim payment passed I Ex at suspension g Dividend and yield exclude a special payment I Pre-merger figures ● Forecast earnings ● Ex other ● Ex nights ● Ex scorp or share split I Tax-free .. No significant data.



# Mecca expected to increase £600m bid for Pleasurama

There was mounting speculation in the City last night that Mecca Leisure is poised to increase its hostile £600 million bid for Pleasurama, the casinos-to-hotels group.

Shares of Mr Michael Guthrie's Mecca rose 6p to 174p amid talk that he is prepared to improve the terms by offering a partial cash alternative to the current all-paper offer.

But Pleasurama failed to respond and closed unchanged at 212.5p. Some dealers say that Mecca is unlikely to make its move before Pleasurama's defence forecast is issued. The deadline for this is Saturday.

Analysts have been pouring cold water on suggestions that Mecca increased its bid for Pleasurama, its earnings would be diluted.

However, dealers were last night bracing themselves for an increased offer of at least 260p a share.

Meanwhile, the City breathed a sigh of relief at the latest trade figures which showed a deficit of £1.3 billion compared with the record £2.15 billion shortfall in July. This was lower than some analysts had been looking for and dealers responded by marking share prices sharply higher.

The FT-SE 100 closed back an early 13 point fall to finish above the 1,800 level with a rise of 15.3 points at 1,808.0. The narrower FT index of 30 shares also recovered a fall of 11.6 to end 12.6 up at 1,459.1. But dealers said that the market was not reflected in the levels of demand with prices closing below their best after a dull start to trading on Wall Street.

Government securities achieved gains of up to 2% at the longer end with brokers claiming that the trade figures had ruled out the prospect of another early rise in base rates.

The brewery sector continued to attract support — but this time the spotlight shifted from Allied-Lyons to its rival, Bass. The Allied price surged 36p on Friday, with a massive 43 million shares traded, on suggestions that Mr Alan Bond, the Australian brewer, had increased his holding from 7 to just under 9 per cent. The price lost an early lead to close 1p lower at 448p as a

further 4 million shares were traded. By contrast, Bass hardened 19p to 775p, after 780p, as several brokers urged clients to take profits in Allied and switch to Bass.

There is a line of thought which suggests that Mr Bond has no intention of bidding for Allied. Instead, it is suggested that he would be happy to raise his stake to 10 per cent as a bargaining ploy. His Swan and Castleman XXXX lagers are already sold through Allied public houses. But it is believed that Mr Bond wants a bigger say in how the business is run.

Meyer International, the timber group, has stepped up the pressure in its battle for control of Travis & Arnold, which has already agreed a

Northern Engineering Industries firm another 2p to 99p with dealers hoping for some good news soon.

Whisper in the market claim that the company is about to be awarded a power station contract by the Central Electricity Generating Board, worth about £400 million.

£139 million merger with rival Sandell Perkins. It has bought a total of 1.8 million shares, or 5.1 per cent, in the market-

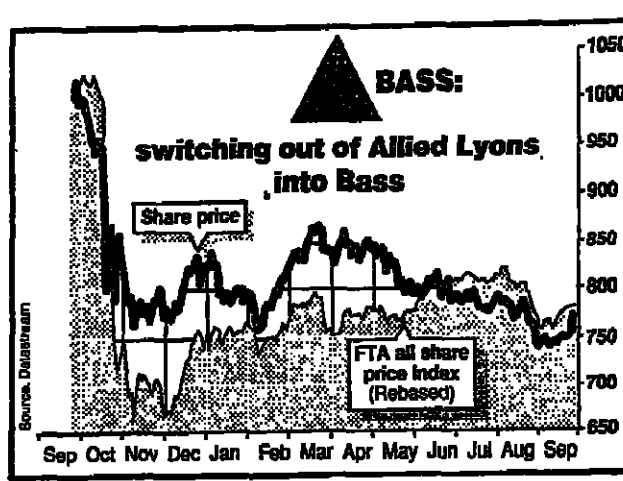
Meyer's bid, worth £176 million, values Travis at 500p a share — substantially higher than the terms arranged between Sandell and Travis. The controlling Travis family is now faced with the task of convincing other shareholders to vote for the merger with Sandell.

Meyer rose 5p to 371p, while Travis was unchanged at 501p.

Shares of Camford Engineering, the Stevenage, Hertfordshire, motor components supplier, jumped 8p to 201p.

Markheath Securities, the British vehicle of Mr John Spalvin, the Australian entrepreneur, which owns a 10 per cent stake in the company, is said to be on the verge of bidding 250p a share.

Myson, the heating engineer, rose 5p to 171p on revived takeover speculation. Talk in the market is that BICC, the cable-maker and



electrical engineer, is now ready to make a move after running its slide-rule over the company in the past couple of months. An opening shot of about 225p is expected.

Hickson International, the chemicals group, firmed up to 222p on the news that Allied Commercial Exporters, a private company, has picked up another 835,000 shares, taking its total holding to 8.37 million, or 10.04 per cent.

Arley Holdings, the loss-making camera equipment manufacturer which used to trade under the name of Photax, held steady at 103p. Institutions have agreed to take up the entitlements of three directors — 2.1 million shares — following the group's rights issue. This is 48.62 per

cent of the 4.33 million new shares issued. Other shareholders have taken up a further 446,558 shares (10.29 per cent).

James Neill, Britain's biggest manufacturer of hand and garden tools, soared 30p to 230.5p after the news that BM Group had acquired a near 5 per cent stake.

Hopes are high that BM will either seek to increase its stake or use it as a launch pad for a bid.

Dealers say that Neill now looks vulnerable to a takeover after reporting a drop in pre-tax profits last week from £3.82 million to £2.71 million. Mr Peter Bullock, the chief executive, gave a warning that full-year results were unlikely to match 1987.

Analysts had forecast a figure more in the region of £3.6 million to £3.8 million and they immediately downgraded their estimates for the full year. This prompted widespread selling.

Other stores fell in sympathy with Burton losing 5p to 190p, Katers 5p to 205.5p and Storehouse 2p to 184p.

Ward White, the Payless do-it-yourself, AG Stanley and Halfords group run by Mr Philip Birch, provided a firm contrast, closing 10p higher at 295.5p, after 298p.

The appearance of a sizeable stake-building speculation. One dealer pointed out that the shares have now risen from 250p since the results a fortnight ago and this could be because of one big buyer.

Michael Clark and Geoffrey Foster

STOCK MARKETS

Vol 1000

Vol 1000

Vol 1000

Vol 1000

Vol 1000

Vol 1000

Vol 1000

Vol 1000

Vol 1000

Vol 1000

Vol 1000

Vol 1000

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Vol 1000

Vol 1000

About 2 million British Aerospace shares changed hands as it extended its recent strong run with a jump of 8p to 482p.

Sentiment was given a fillip by news that the British and Malaysian governments had signed an agreement covering the supply of British defence equipment to the Malaysian Armed Forces. BAE's share is expected to be about £1.3 billion.

Last week, Professor Roland Smith, BAE's chairman, revealed record interim figures, showing profits of £95 million — a rise of 34 per cent.

Next, the high street retailer headed by Mr George Davies, dropped 18p to 182p, on news of the interim profits standstill — £30.9 million against £30.8

Costs Viyella, which last week shocked the City with its share price falling from 281 million to £76 million, firmed up to 171p.

On Monday, the group met a number of fund managers at a presentation arranged by Kitcat & Aitken, the broker, but it had few words of comfort to offer.

Falls were led by bank, retail, pharmaceutical, food, pulp/paper, food, trading house, non-life insurance and some manufacturing stocks.

Market participation was broader, with institutions coming back in greater numbers.

Properties ahead in sluggish day

(Reuter) — Shares closed slightly firmer yesterday after another sluggish day with property prices taking most of the gains. The Hang Seng index ended at the day's high, adding 11.89 points to 2,466.27. The broader-based Hong Kong index rose 7.49 to 1,624.08. Shares worth HK\$309.20 million (£23.7 million) changed hands compared with HK\$311.81 million on Friday.

Sun Hung Kai Properties rose 40 cents to HK\$10.70 and also topped the most active list.

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HONG KONG

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Shares generally continued to show little change in slow, early trading yesterday. They rose slightly at the opening, mostly on small futures-related buying. But when the buying was over, they reverted to wandering in a narrow range with bonds.

The Dow Jones industrial average was 4 points lower at 2,081.17 after being 4 points higher. Rising shares narrowly outnumbered falling issues. IBM, a blue chip leader, was off 1/2 at 111 1/2.

On Monday, the Dow average closed 5.51 down at 2,085.17.

WALL STREET

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## TOKYO

## Nikkei up 165 points on brisk turnover

(Reuter) — The Nikkei index closed 165.81 points, or 0.61 per cent, to 27,499.56. It lost 56.37 points on Monday. Turnover was a heavy 1.8 billion shares — the highest since mid-July. 2 billion shares changed hands on July 15.

Declining shares outnumbered rises by six to five. Issues heavily weighted in the index were among the rising ones which accounts for the fact that the index was higher at the same time that declining issues outnumbered falls.

Advances were led by securities houses, railway/bus, communications, gas, property, shipbuilding, oil, airline, steel and road transport stocks.

Falls were led by bank, retail, pharmaceutical, food, pulp/paper, food, trading house, non-life insurance and some manufacturing stocks.

Market participation was broader, with institutions coming back in greater numbers.

Properties ahead in sluggish day

(Reuter) — Shares closed slightly firmer yesterday after another sluggish day with property prices taking most of the gains. The Hang Seng index ended at the day's high, adding 11.89 points to 2,466.27. The broader-based Hong Kong index rose 7.49 to 1,624.08. Shares worth HK\$309.20 million (£23.7 million) changed hands compared with HK\$311.81 million on Friday.

Sun Hung Kai Properties rose 40 cents to HK\$10.70 and also topped the most active list.

Michael Clark and Geoffrey Foster

HONG KONG

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## NEW YORK

## Dow fails to keep opening strength

(Reuter) — Shares generally continued to show little change in slow, early trading yesterday. They rose slightly at the opening, mostly on small futures-related buying. But when the buying was over, they reverted to wandering in a narrow range with bonds.

The Dow Jones industrial average was 4 points lower at 2,081.17 after being 4 points higher. Rising shares narrowly outnumbered falling issues. IBM, a blue chip leader, was off 1/2 at 111 1/2.

On Monday, the Dow average closed 5.51 down at 2,085.17.

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At the close of floor trading, the All-Ordinaries Index was virtually unchanged from Monday at 1,543.3 against 1,543.3. The gold market gained 17.6 points, or 1.1 per cent, to 1,609.5 and the All-Resource Index 4.5 to 785.6. The All-Industries fell 6.9 to 2,554.6.

The market drifted off the day's highs to close steady in thin trading. There was little institutional activity ahead of today's release of the balance of payments figures for August.

On Monday, the Dow average closed 5.51 down at 2,085.17.

WALL STREET

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LA CREME ALSO  
APPEARS ON PAGE 21.

## LA CRÈME DE LA CRÈME

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TEMPORARY CHALLENGE?

Taking a break from permanent work? Long term plans uncertain? Looking for flexibility and variety? Whatever your reasons, as a professional secretary doing temporary work your requirements will be as carefully considered by Senior Secretaries as when you are seeking a permanent position. You deserve as much job satisfaction - the security of a well paid, interesting and challenging post appropriate to your skills and experience. We can offer you work in a variety

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SENIOR SECRETARIES

THE RIGHT PEOPLE FOR THE RIGHT PEOPLE

£16,000 PACKAGE - A REWARD FOR  
INITIATIVE AND COMMITMENT

Previous similar experience is desirable for this interesting secretarial position within a small but well-established merchant bank.

A high degree of W.P. work is involved but it is an area where you can use your skills (s/h an advantage) and work happily as part of a team.

Your interest in Information

Technology/Research & Development together with your excellent presentation and confidence is essential as is your high degree of accuracy and numeracy. Age 23-32. Salary package includes mortgage, medical & pension scheme + bonus. Telephone: 01-606 1611 3-6 Trump Street, EC2V 8DA

SENIOR SECRETARIES

THE RIGHT PEOPLE FOR THE RIGHT PEOPLE

KATIE  
BARDPERSONAL SECRETARY  
TO THE GROUP  
MANAGING DIRECTOR

Coventry Area

Up to £16,000

A personal secretary of the highest calibre is required by the Managing Director of one of the UK's largest and most prestigious public companies. An organisation of this size needs someone who fully recognises the responsibility of this position and are able to cope confidentially and competently with a variety of duties.

To succeed in this demanding role you will need impeccable secretarial skills and considerable experience at a senior level. You will have the maturity and commitment to cope with the heavy work load, assess priorities, liaise effectively within the organisation and deal efficiently with routine matters during the MD's absence.

The hours can be quite demanding but this is reflected in the remuneration package. If you are 30-50 and believe that your background experience and personal qualities make you the right candidate for the job then please contact:

Katie Bard Executive Secretaries,  
Albany House, Hunt St Birmingham B5 4HD.  
Tel: 021-622 3711/622 3341.

Kb

CHAIRMAN'S PA WITH A  
DIFFERENCE  
To £14,000

50% trouble shooting, minimal use of secretarial skills (80/50 tho' please!) Are you an organiser who can cook, drive and generally turn your hand to anything asked? A job with a difference for a PA who has experience working for a demanding senior level entrepreneurial boss. The company is a small finance co. with diverse interests. Preferred age 30's/40's.

HODGE  
RECRUITMENT  
CONSULTANTS

01-629 8863

## RECEPTION £11,000

Elite American Co based near to Covent Garden requires a professional, experienced receptionist/secretary to head up their new reception. The ideal candidate will appreciate the importance of the approach and style appropriate for this role and be able to type 35 wpm.

HODGE  
RECRUITMENT  
CONSULTANTS

01-629 8863

MARKETING SEC  
£11,000 + Benefits

As a secretary you are looking for a position offering more scope to participate in a marketing function? Within this large fashion retail group this small department performs an advisory/research role on subjects like space allocation, style of fittings etc. The position requires a flexible independent type who can learn to cope with some own projects, analysis and spreadsheets. 55 wpm typing.

HODGE  
RECRUITMENT  
CONSULTANTS

01-629 8863

GRADUATE  
SECRETARIES

Applications are invited from British nationals, preferably science graduates, age 23-28 years, for appointment as secretaries to work in the London office of the Bank of Credit and Commerce Foundation for the Promotion of New and Emerging Sciences & Technologies (NEST).

Applicants should have some office experience, sound secretarial skills (typing 50wpm) and be dedicated to the cause of socio-economic development in Third World countries.

Successful candidates will be offered generous salaries, £10,000-12,000 sep + excellent benefits, according to qualifications and experience.

Applications should reach the Foundation no later than 10th October 1988.

Secretary General  
BCCI Foundation for the Promotion of  
New and Emerging Sciences & Technologies  
51 Bury Street  
London EC3A 5NQ

01-581 4787  
TM  
01-584 3222DIRECTOR'S SECRETARY  
U.S. COMPANY  
£17,000

A dynamic Director heading up a team of young MBA graduates is looking for an energetic young secretary who must enjoy working under pressure within an international environment, and be able to sort out a panic situation anywhere in Europe. The job is 50% secretarial and the faster you type, the more you will enjoy the organising side of the job. Age 20-24. Speeds 80/60.

Please call us for an interview until 6.00pm.  
LONDON BRUSSELS

## JAMES ALLEN'S GIRLS' SCHOOL.

Cheerful, adaptable Secretary/Receptionist with audio required for very busy office at the hub of the school. Interest in people essential. Knowledge of WP and advantage. Full-time, but most school holidays. Salary at least £6,500 pro rata according to age and experience.

Please apply in writing to the Headmistress, James Allen's Girls' School, East Dulwich Grove, London SE22 8TE including a daytime telephone number or please 01 693 1181.

SECRETARY/PA  
required for Director of West  
End Property Investment and  
Development Company.  
Duties include audio - w/p,  
keeping diary and running an  
army work. Salary  
£11,000 plus other benefits.

Phone Bridget  
01-499 5432.

PERSON  
REQUIRED  
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small shop selling  
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Tel: 01 408 1638

Business  
Development  
Manager  
Recruitment

Established since 1982, CPL is a well known and highly respected recruitment consultancy, providing a professional recruitment service to local job seekers and companies.

To achieve our projected growth, we wish to appoint an energetic and talented individual to take overall responsibility for the successful management and expansion of our Dorking operation.

Your brief will be wide and stimulating and will include the control of advertising, budgets, and staff training. In addition you will be involved in major sales and marketing initiatives so an innovative and creative approach is essential.

Probably aged around thirty with a background in personnel or recruitment, you will need to demonstrate a record of achievement in a demanding and dynamic environment.

Salary and benefits will reflect your experience and ability, and will include a company car, private health insurance, etc. Career prospects are excellent.

All discussions will of course be conducted on a strictly confidential basis. Call Barbara Crewdon on (0306) 884499 during the day, or alternatively, (0306) 889497 after 7pm and weekends.

CPL CONTACT PERSONNEL LIMITED  
RECRUITMENT CONSULTANTS  
119 High Street, Dorking, Surrey RH4 1AL.  
Telephone: (0306) 884499.PROPERTY  
COMPANY

Situated in London W1 requires a person to deal with all accounting and administration requirements of their property management. Duties will include the responsibility for all accounting records for both a company and a partnership and also liaison with managing agents and control of rental income and outgoing. Over a period of time it is intended for the company and partnership to assume full control of property management aspects and to implement a computer system for this purpose.

Suitable applicants will be aged 25+ and preferably have had some experience in property management and book keeping. Salary £15,000. To apply please write enclosing cv to

WILSON GREEN GIBB  
5 SOUTHAMPTON PLACE  
LONDON WC1A 2DA.

RW/5135.

LEISURE PR  
£15,000

The press office of an international company with diverse leisure interests is looking for a senior secretary ideally with media or related experience. Extremely successful for a number of years, the group consistently attracts favourable media reports through diversification, unexpected acquisitions and sponsorship of the arts.

As part of a high octane team, you will be successful and create opportunities for yourself. You will be responsible for all administrative and clerical work, and above all your enthusiasm. In addition to running an office and supervising a junior secretary you will be asked to represent the company at major theatre and other sponsored events.

Age 25-35 Skills 80/50  
Piccadilly  
Office  
629 9686  
ANGELA MORTIMER

JUMP AHEAD  
£14,000

Match your sense of humour and enthusiasm to that of the Managing Director of this international company in Victoria. Watch your day by day as you organise worldwide travel and meetings, especially in America, deal with clients and candidates and provide vital secretarial support to this busy man. (Skills 90/50/WP/Audio). When you join this expanding multinational company you will benefit from 23 days holiday, BUPA, STL, Christmas bonus and a super boss! Call Lynne for an immediate interview.

We have lots of other exciting job opportunities available - so give us a call.

434 - 4512

Crone Corkill  
RECRUITMENT CONSULTANTS

## PROPERTY £12,000

Rapidly expanding company require a Secretary with computer knowledge to become involved in all aspects of marketing. Excellent career prospects.

## P.R. £11,500

Ideal opportunity for an excellent secretary, a European language an asset, to join this small prestigious company. Good organisational skills required.

## PUBLISHING £12,000

Secretary with excellent skills required to work with the Operations Director of a large City based company. Lots of administration. Ability to cope under pressure.

Susan Beck RECRUITMENT  
01-584 6242  
10 BEAUCHAMP PLACE, LONDON SW3 1ND

Work with the Chairman of  
fast-moving International  
Executive Search firm

Top Secretary needed with good shorthand / typing / audio and the ability to work at a high level. This is a busy, varied and challenging position in Central London. Salary £15,000, depending on age and experience. Liberty age 25-35.

Details from Carol Smith,  
01-930 9090  
(No Agencies)

DESIGN  
ANGELS

FASHION ADMIN SEC  
£11,000 + big bonus  
With such a big share of the fashion market, this company needs no introduction! Set the trend or Oxford Circus tube - you'll share in its success & deal with its share holders, work on properties & talk to directors. For someone simply friendly, with 80/50wpm, there couldn't be a nicer way to spend the day.

ARCHITECT'S SECRETARY to £12,000  
Draw on good w/p & WP to join this team of interior designers & architects in the heart of the West End. Delegation to a junior enables you to prioritise your workload & get fully involved in a responsible role, working on overseas projects. Suit co-operative, conscientious person of 23+.

Call CAROLINE MARSHALL, 01 629 0777

Office  
Angels  
RECRUITMENT  
CONSULTANTSScope for Development?  
Shepherds Bush £15,000+

Are you looking for a progressive and involved role in which you can utilise your knowledge of admin and senior-level secretarial experience? Our client is a successful architectural design company and they are seeking a PNO/Office Administrator to join their new property division. A flexible team-spirited position in this small set-up, where you will play an integral part as PA to the Director and pursue other areas such as: researching properties, telephone enquiries and assist on research for client presentations. Short-hand useful, good typing and WP skills. Age 25-35? Call 01-409 1232 for excellent prospects.

Recruitment Consultants  
to the Communications Industry

La Creme  
SECRETARIAL RECRUITMENT CONSULTANTSPERFECT GENTLEMEN'S PA  
£16,000 aae

Traditional secretarial skills and the 'one-on-one' boss/PA relationship may have been forced to take a back seat with the age of new technology. Yet, here's a thoroughly modern businessman, Senior Partner of a leading West End Firm, who will pay you the compliment of expecting you to take on organisational responsibility, and desperately needs your PA flair to bring order to his hazy chaos. Call Lisa Below for more information on 01-491-1888.

OFFICIAL SPONSOR OF THE 1992 BRITISH OLYMPIC TEAM  
01-491 1888

EXECUTIVE SECRETARY  
£15,000 + mortgage

International bank unit needs a calm, flexible secretary/secretary for an executive department, pleasant in manner, efficient, conscientious, pleasant, outgoing, able to work on own initiative and under pressure. 3 years experience at senior level required (need not be banking). SH 100/50 typing + WP essential. Flexibility for occasional overtime. 10% bonus + full banking benefits. Tel: 070 8944 (Rosa Cross)

Call Mrs J Wiley  
01-622 3885  
88 Cannon St  
London EC4

GALE ASSOCS

DANISH BANK  
£16,500  
package

The MD of this rapidly expanding London based branch is seeking an excellent PA plus. He is a man who has successfully set up the London bank, and is currently watching it expand. He is the focus for client contact and international liaison and relies heavily on his PA to organise him, run the premises, help with personnel and to sort all general administration. You will have excellent secretarial skills, an aptitude for administration and the ability to handle varied responsibilities. Your role will develop as personnel numbers increase.

AGE 23-33 SKILLS 80/50  
City Office  
600 0286  
ANGELA MORTIMER

## £16,000

An Executive Administrator with 3 well proven secretarial packages aims to be part of it is sought by the Chairman of an innovative and pioneering private company based in Knightsbridge.

A blend of features incorporating fluent French and good Spanish an excellent mix of European business style and a modern, efficient, self-motivated person who provides an opportunity to focus on France as the Chairman is in the launch of an exciting new venture. The role will be a direct reflection of this high culture career challenge.

SHEILA CHILDS  
RECRUITMENT  
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URGENTLY  
REQUIRED  
PA/ADMINISTRATOR

First-class secretarial and/or administrative skills required for national consumer organisation. To assist with day-to-day correspondence and members enquiries. Ability to work on own initiative essential. Young, exciting, high-spirited, enthusiastic. Competitive salary. Send C.V. to:

Barbara Coates, Personnel,  
The Householders  
Association, Shilbury House,  
3rd Floor, 25/27 Camden  
Road, London NW1 5LR  
01-482 4411

## TRAVEL

Specialist ski/summer  
tour operator in  
Kensington seeks  
young, enthusiastic  
Secretary/Receptionist.  
College Leaver Ideal.  
Salary £20,000 + excellent  
holiday benefits.  
Please call Nikki Scott on  
01-537 4832.

Mark Warner

Cameron, Choat & Partners  
Public Relations and Marketing Consultants

## PR SECRETARIES

We are a young fast growing PR company currently looking for two lively Secretaries to work for our Managing Director and Account Director. You must have fast, accurate typing and good organisational skills, a pleasant telephone manner and the confidence to deal with client, press, radio and TV queries. Both positions offer responsibility, variety and a happy but hectic working environment.

Salaries: £10,750 and £10,000 pa + 2 bonuses + BUPA.

Apply in writing with CV or telephone:

Ms Giselle Carbone  
House Manager  
Cameron, Choat & Partners  
Bury House, 126-128 Cromwell Road  
London SW7 4ET  
01-373 4937  
NO AGENCIES

PA to MD  
£12,500

A confident, self-reliant PA sought by the Managing Director of this city-based advertising agency. A rapidly expanding concern operating in the financial PR sector, they are a major force to be reckoned with in advertising. You are capable and exceedingly well-organised with the ability to prioritise effectively. Your role will be a varied one as you organise two other members of this small dynamic team and ensure their department runs smoothly. Innovative and creative environment to suit an efficient and highly-motivated individual. Excellent skills (90/50). Age 20-30. For further details call 01-493 5787.

GORDON YATES  
Recruitment Consultants

## ITALIAN CONFERENCES

£14,500 + bank benefits  
Conference department of US bank needs a well-organised, travelling team player with fluent Italian. In return for high commitment and long hours, a fascinating career is offered. Essential - 1st class presentation and typing of own correspondence. German & French an advantage. Age mid 20's.

PART-TIME ADMIN  
£6,500 neg

Three days a week of the most interesting part-time work in Town! Office and accounts expertise necessary. Would suit older person with excellent 'phone manner.

JIGSAW  
RECRUITMENT  
01-631 0902  
CIRCUS



## 45 Minutes with

## DRAKE PERSONNEL

## PROMOTE YOURSELF

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As PA to the Sales & Marketing Director of this well known company you'll find yourself surrounded by successful sales people who will rely on your excellent organisational ability to keep them on the move. Your excellent WP skills will ensure you handle the correspondence and reports with ease, whilst leaving you plenty of time to enjoy the more sociable aspects of your role. The benefits offered by this company are many and well worth having. So if you would like to hear more

Call Alison Kerry on 01-834 8388.

## HIGH SOCIETY

£15,000

Your style and poise will grace these exquisite offices, housing superb restaurant, social, shopping and sports facilities. As PA to the Chairman of this magnificent Blue Chip company, charm, visiting VIP's, organise executive meetings, arrange entertainment, liaise with top Directors, handle delegated administration and provide a comprehensive service. A sense of humour and social awareness are crucial ingredients for your success.

Call Nicola Grant on 01-623 1226.

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A truly fabulous PA position awaits your extrovert, fast thinking personality! Assisting the Managing Director, you will utilise your knowledge of export or trading environments whilst training to eventually move away from the short hand secretarial role. Your communication skills coupled with an "ambitious streak" will ensure success.

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## PLENTY OF INITIATIVE

£12,000

The opportunity to take the initiative in all you do, whilst becoming totally involved with your role as PA to the Chairman will mean a real challenge. This Publishing company operate from very relaxed premises where everyone is very friendly, and very committed. Your good audio typing and rusty shorthand will ensure you handle the correspondence and reports with ease - leaving plenty of time to handle the other aspects of your day.

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## PA TO MD

£12,000

Do you enjoy lots of client liaison? Do you thrive on organising client events? The MD of this international company needs a PA with charm and confidence to entrust with his most important clients as well as handling all his travel arrangements and correspondence. This is a super role where your sense of humour will win you as many accolades as your excellent audio/WP skills. The company offer a generous benefits package which includes an annual weekend trip overseas. If you would like to discuss this opportunity further

Call Sue Carter on 01-831 0666.

Change your life today!



## P.A./SECRETARY INTERNATIONAL ORGANISATION TO £14,000 p.a. + BENEFITS WEST LONDON

Our client, an International Trade Association based at a pleasant riverside location in West London, is seeking an experienced multilingual P.A./Secretary to work with the senior executive team.

You will be dealing with top managers from some of the world's largest companies, assisting with meetings and conferences in the U.K. and abroad and providing first-class secretarial and administrative support.

Bright, enthusiastic and confident, you should have excellent communication skills, at least one European language in addition to English (ideally Italian but French or Portuguese also acceptable) and extensive secretarial experience.

If you consider you have the necessary qualities and background for this exciting opportunity, and would enjoy the challenge of working in a small, friendly and professional team, please write or telephone for further details and an application form to:

GAME, CARPENTER AND ASSOCIATES, HUMAN RESOURCE CONSULTANTS, Saville Court, 11 Saville Place, Clifton, Bristol BS8 4EJ. Tel: (0272) 237594

## Executive Secretary to the Managing Director

The Executive Secretary is vital to the effective support of management. Using the same sophisticated technology that is used to recruit senior managers, Distaff has identified characteristics which qualify candidates for this significant role.

Distaff only recruit at senior secretarial level for clients for whom the match of secretary to client is vital.

We have been asked by the Managing Director of a high-growth company within a large established group to recruit an experienced P.A.

If you feel you have these skills and qualities, please apply for a career review form. If this location is not convenient, we may have other opportunities which would suit you.

DISTAFF

## They offer you

Earnings circa £14,000.

Modern offices in a pleasant Hampshire location. The scope to make the job big enough to reflect your strengths, skills and aspirations.

## You should offer

Outstanding professionalism and interpersonal skills.

Confidence that you can make a contribution to the success of the management team.

The presence, personality and diplomacy to act as ambassador for the company.

Excellent administrative and secretarial skills.

Julie Tennant, Distaff, 12 Norwood Court, The Broadway, Old Amersham, Bucks HP7 0HW 0494 724945 (Res. Conn.)

## SENIOR PA/ SECRETARY

£15,000

We are seeking an excellent PA/Secretary with charm and professionalism for this challenging 50/50 role. Working for the young Chairman of a small Investment Company based in the City, you will be expected to use your initiative and become fully involved in all aspects of a diversified business. Rapid expansion is underway and a flexible personality is essential. Your contribution and commitment to the success of the company will be both recognised and fully rewarded. Skills 50/50. Age 23-35.

## RECEPTION

The company mentioned above also require a calm, collected individual to operate their switchboard and help with a little typing and general admin. The ability to decipher unusual names is vital as you will be receiving a lot of overseas calls. Good salary and promotion prospects for the right person.

RING 580 4766

Recruitment Consultants

CROSS SELECTION

## Publishing PA To £15,000

Brilliant opportunity to run the show as PA to the MD and Editorial Director of fast-moving expanding publishing house. Using your sense of style and organisation you will arrange events and deal with celebrities. On a day-to-day basis, act as a positive filter between them, the clients and the rest of the company. Stunning offices and young, professional yet informal atmosphere. Skills, typing and rusty shorthand. Call 01-409 1232 for further information.

Recruitment Consultants to the Communications Industry

## PA/SECRETARY

FINANCIAL/ADMINISTRATION DIRECTOR

25-40 yrs £14,000

Join a successful and expanding Consultancy, specialising in International Executive Search in luxurious W1 offices.

A varied role: It combines a busy PA/Secretarial job with the additional responsibility for the smooth day to day management of a dynamic company, with 20 staff:

- Office management and administration
- Personnel responsibilities
- PA/Secretarial work for the Director
- Co-ordinating monthly accounts and analyses

Your skills:
 

- Intelligence
- real organising ability
- calm, unfappable personality
- secretarial training
- strong numerate capability
- good, relevant experience
- seeking a busy, challenging and responsible job

To learn more phone: Ruth Shelley (Director) 388 2051.

## Banking with French

c £13,000 + Mort + Benefits

This successful, high profile company requires a secretary with good conversational French to join its small friendly team based near Liverpool Street. You will become involved in the exciting world of mergers and acquisitions and must be able to work under pressure and have a flexible and enthusiastic outlook. If you enjoy using your keyboard skills (80/50+) and would like to take advantage of great City benefits please call us.

Age to 35.

THE BOARDROOM Recruitment Consultants 629-5466

## BRITAIN'S LEADING BUSINESS CENTRE

Requires an ambitious secretary (22-28 maximum) with excellent skills (WP Wordstar, shorthand, etc) to join their existing team of secretaries. Applicants must be well spoken, well groomed and cheerful. Salary £11,000-£12,000 and personal car + PP and clothes allowance.

RING : 629 6116 Ref LGW/MG

## SECRETARIES Westminster

Municipal Mutual Insurance have vacancies for experienced, bright and enthusiastic secretaries with sound secretarial skills as follows:-

1. Secretary to the Investment Manager - an interesting position for someone with good audio/copy typing skills who enjoys organising.
2. Secretary to the Managers of our Business Development and Marketing departments. This position is varied and interesting, requiring good audio typing skills and experience of word processing.

We offer an excellent salary and benefits package, including Season Ticket Loan, flextime and private medical insurance. If you would like to be considered for either of the above posts and are aged 22+, please write giving full career details, including current salary to:-

Miss Kathy Sambrook Personnel Officer Municipal Mutual Insurance Ltd 25/27 Old Queen Street, Westminster SW1H 9HN

We are an equal opportunity employer.

## CENTRES OF POWER

Take your pick at c.£14,000 p.a.

SW1 High into H's of P

Small HQ of mighty industrial group - defence and aircraft systems - in prestigious offices. MD of same needs career-minded PA. 35+, with excellent job record. Sec let 50% typing only. SH not necessary. PA coping with anything going - organisation, paper mountains, necessary but for lively, flexible, self-starting, broad interests only.

CITY

Big money side

Sec/PA for Chairman (40+) of acquisitive leisure industries enterprising, director of various other companies. Shipyard, but not a lot. Secretarial attributes: 20+, well spoken, intelligent, strong personality, reasonable salary, willing to drive Chairman's car, able to cook occasional simple meal - a crisp, organised organiser.

If either is your ring now.

M. VERTON

35 PICCADILLY, LONDON W1V 9PB TELEPHONE 01-734 7262

## A True PA? ...

£12,500+

Our client, a young and enterprising PR firm, are seeking an exceptional PA with a mature and conscientious outlook to organise an account's team. Working from a delightful news house in Holland Park they specialise in consumer PR with an emphasis on health and beauty products. A close-knit but relaxed atmosphere provides the background for your role within the company, looking after a team of 3 and utilising competent secretarial skills, you will work on your own initiative and have plenty of client contact. Mail merge experience useful as is some knowledge of PR. Age 27+. Accurate typing, WP skills. Call 01-493 0713.

MERRYWEATHER ADVERTISING &amp; SELECTION

MERRYWEATHER

## PARIS SECRETARY P.A. TO MANAGING DIRECTOR

If you are a great organiser, self-motivated, with excellent secretarial skills, and if your French is almost as good as your English, here is an opportunity to live and work in Paris.

We are an international real estate firm and our English Managing Director needs you. Prior to interview in London please mail complete C.V. to:

G.C.I. Générale Continentale Investissements 43, av. de Friedland 75008 Paris, France.

## POLITICAL CONSULTANCY

Well-presented and intelligent secretary required for Westminster-based political consultants and analysts. WordStar Professional and s/s (50/100).

Common sense, accuracy and good background are the main criteria. Interest in politics desirable but not essential. Suit legal secretary. Dress allowance, free meals, pension scheme, profit share. £13,000. Contact Joanna Morgan-Greenville on 01-826 6088.

## EXPRESS INTO EUROPE

£11,500

Re-living the bygone days of luxury and style, this is a rare opportunity to work for one of the most prestigious names in European Travel. Working for two highly successful, senior executives, you will be involved in everything from promotional and itinerary planning to occasional check-in duties. There will also be some travel in Europe so a knowledge of French or German would be helpful. You will probably be a versatile and conscientious 2nd/3rd officer, looking to develop your career, this could be the opening you need.

100/50 Piccadilly Office 629 9686

ANGELA MORTIMER

## KENSINGTON ADMIN WITH A DIFFERENCE

Canning runs communication and English language seminars for international business and professional people in London, Bath, Milan and Tokyo.

In the Tailored course department our trainers travel all over Europe to run short courses. We are looking for someone to conduct telephone interviews with course candidates, talk to clients and trainers about the content, practical organisation and travel arrangements, and type up course reports.

This is an unusual and challenging job which calls for commitment and responsibility. Our administrator needs to be well organised, put clients at their ease on the phone, and to take a genuine interest in their business activities.

Some language skills, practical admin experience and good typing speeds are needed.

Salary: £12,600 pa rising on confirmation. Age range 25 to 45. We offer 7 weeks holiday, pension and profit sharing scheme.

Ring Anita between 2 and 4 pm any afternoon on 01 937 9044.

## SECRETARY

£9,500. W1

Excellent post for 2nd jobber with accurate and fast typing. If you have a flair for organising call now for immediate interview.

## SHORTHAND SECRETARY

£12,000. Interesting and varied position assisting architect and designer. Super offices and perks. W1.

## AUDIO SECRETARY

£11,500. Assist partners of established C/Ps with their very busy day. Plush offices. W1.

01 434 9343

CLAYMAN

9-15 OXFORD STREET W1

## HOTEL SALES OFFICE

Hotel sales office secretary/reservations/administrator.

Small prestigious Hotel Company Headquarters in South Bank, close to Waterloo and Blackfriars tube stations. Ideal for versatile person with excellent secretarial skills, WP and audio. Salary to £10,000. Please send C.V. to:

C. Weiss, Audio Sales and Marketing Ltd, 3 Grosvenor Gardens, London, SW1W 0BD.

## MARKETING ASSISTANT

Knightsbridge based tour operator, Supermarket and tea team. Challenging position. Bright, lively assistant with WP skills to work on their S&L Summer programme. Some marketing experience an advantage. Love of selling and a sense of humour essential. Age 21+.

Call Lizette Norton on 01-589 5161.

## BUSY WEST END ESTATE AGENTS

Require shorthand Secretary. Must have good telephone manner and accurate typing. Age c23. Salary c£14,000. Call 01-723 7696.

## £13,000 to £15,000 + BENEFITS

International Bank is looking for senior secretary to work for head of Capital Markets and his team. Challenging position. Good shorthand/audiotyping. A level education, aged 25 to 40. Interested call Montague at

Select Secretarial Recruitment on 628 4200.

## PA/SECRETARY TO CHAIRMAN PUBLIC RELATIONS

£12,000 p.a. + LVS.

Full secretarial qualifications and good education, with at least 2 years work experience, preferably in public relations. Accuracy, organising ability, good telephone manner and smart appearance essential. Good knowledge of French and/or German an advantage. Philips 8040 word processor.

CV to Mr. T. Moriarty, Thomas Moriarty Associates Limited, 53, Fleet Street, London, EC4Y (No Agencies)

## POLITICS &amp; PR IN EUROPE

Graduate Research Assistant required. Must be able to write well, speak a foreign language, type and take dictation, be free to travel and have at least 2 years work experience. Salary negotiable.

Send C.V. to M.E.P. Research Services, 23, Golden Square, London W1R 3PA.

BRISTOL  
22 Baldwin Street  
Bristol BS1 1SE  
0272-299998

EDINBURGH  
29 Frederick Street  
Edinburgh EH2 2ND  
031-226 5951

GLASGOW  
21 West Nile Street  
Glasgow G1 2PS  
041-226 5888

CRAWLEY  
40 The Boulevard  
Crawley RH10 1XP  
0293-540521

STRATFORD  
72 The Broadway  
Stratford E15  
01-519 6343

HOLBORN  
96 High Holborn  
London WC1  
01-831 0666

WEMBLEY  
11 Park Lane  
Wembley  
01-903 4901

VICTORIA  
150 Victoria Street  
London SW1  
01-834 0388

WEST END  
225 Regent Street  
London W1  
01-734 0911

KENSINGTON  
10 Pembridge Road  
London W11  
01-221 5072

BOND STREET  
72 New Bond Street  
London W1  
01-355 4878

CROYDON  
6 Suffolk House  
George Street  
Croydon, Surrey  
01-688 5698

CITY  
Plantation House  
31-35 Fenchurch St.  
London EC3  
01-623 1226

HAMMERSMITH  
14 The Broadway  
Hammersmith W6  
01-846 9787

GENEVA  
2 Rue Verdaine  
Case Postale 604  
1211 Geneva 3-Rive

ZURICH  
Kasernenstrasse 11  
Postfach  
8021 Zurich

DRAKE DRAKE DRAKE



01-481 4481

## LA CRÈME DE LA CRÈME

01-481 4481

## GENEROUS PROFIT SHARES.

£14,000 neg

This Executive PA position offers you the opportunity to become involved with important decisions about running the company, personnel administration, board responsibility and you will lead a busy team. Top position, plush offices, social atmosphere and generous profit sharing.

Interested Call 434 0030.

**HODGE**  
RECRUITMENT CONSULTANTS  
01-629 8863

## FASHION DESIGNER'S PA

£14,000

How would you like to run the office of a group of Britain's top designers, putting on shows and exhibitions? This is a job for a person with a good office background and an interest in clothes. Lots of visits and BIG DISCOUNTS. Great eg?

Phone 434 0030.

**HODGE**  
RECRUITMENT CONSULTANTS  
01-629 8863

## SENIOR SEC

£13,500 + bonus

Our client, a leading Design Consultancy, has several vacancies for top notch Secretaries. The ideal candidates will have good interpersonal skills and the ability to work in a fast paced environment. Duties include liaising with clients, coordinating projects and using your skills to the full.

CITY: 01 481 2345  
WEST END: 01 481 2264  
VICTORIA: 01 834 7707

## CAREER MOVE

£13,000

A challenging and highly responsible position for a well qualified Secretary to join the successful Executive Search Co and manage the office. A confident approach and a professional manner is needed to deal with a wide range of duties. Excellent prospects.

CITY: 01 481 2345  
WEST END: 01 481 2264  
VICTORIA: 01 834 7707

## DESIGN

£12,000

An outstanding opportunity with very broad scope exists in this young & informal Design Co. This lively Director is seeking a personable Sec who is able to deal with clients & visitors and ensure the office is run smoothly. A full and varied role with prospects for advancement.

CITY: 01 481 2345  
WEST END: 01 481 2264  
VICTORIA: 01 834 7707

## VARIETY PLUS

£12,500

A chance to broaden your experience and utilise your communication skills to the full in this world renowned Co. This is a newly created position which will develop into a Sec PA role. Excellent opportunity with unrivalled career prospects.

CITY: 01 481 2345  
WEST END: 01 481 2264  
VICTORIA: 01 834 7707

## SHIPPING

£12,500

If you are seeking involvement, job satisfaction and the chance to be part of the team in this world renowned Co. This is a newly created position which will develop into a Sec PA role. Excellent opportunity with unrivalled career prospects.

CITY: 01 481 2345  
WEST END: 01 481 2264  
VICTORIA: 01 834 7707

## ADMINISTRATOR

£11,000

A pure administrative role in a fast moving and rapidly expanding Co. for an energetic person with sound administrative & communication skills. The duties are diverse dealing with a wide range of projects. Excellent career prospects. The bonus on 01-481-2345

CITY: 01 481 2345  
WEST END: 01 481 2264  
VICTORIA: 01 834 7707

abbatt abbatt abbatt abbatt abbatt abbatt

## COLLEGE LEAVERS

Property W1 - £9,000

Small friendly firm of surveyors needs a secretary/receptionist with a ready smile to greet visitors, answer the telephone and help out in their busy estate agency department. Your days will be very varied helping to prepare homes and offices for sale or rental, arranging appointments and keeping your busy boss under control! If you have lots of initiative and accurate typing you will enjoy this lively introduction to the working world. Please call Jacky now on 434 4512.

Kings Road - £10,000

Indulge your interest in food by joining this publishing company which researches, collates and publishes food guides. As part of a small team, you will help in all aspects of the working day, liaising with restaurants, arranging meetings, looking after diaries and typing reviews. If you are well organised, enthusiastic and have skills of 80/50/WP - please call Virginia now on 434 4512.

**Crone Corkill**  
RECRUITMENT CONSULTANTS

## PA: Public Affairs to £15,000

This is a high profile position working for the Head of Public Affairs of a major public company. Very varied admin/organisational responsibilities in addition to providing secretarial support. Previous PR/advertising experience essential together with good shorthand/wp skills.

## PA: City to £15,000

Senior Partner of a major international property firm needs a high calibre PA/senior secretary with excellent shorthand and wp skills. He sees the role growing into 70% admin/50% secretarial. Ideal age profile: 25-38. The company is based close to St Pauls and Cannon Street and offers a range of employee benefits.

## Secretarial/Research Asst. c. £12,000

Graduate (preferably) with aptitude for computers and fast typing skills is needed to join vibrant young management consultancy. You will definitely need to thrive on hard work and pressure but at the same time you'll be gaining invaluable insight into business.

**GRADUATE APPOINTMENTS**  
7 HANCOCK STREET, W.1. 01-629 7252

## ADVERTISING CHALLENGING OPPORTUNITIES to £11K

We are a leading International Advertising Agency in Mornington Crescent seeking secretaries for our Client Service Department. This Department is the contact point between ourselves and the many famous-name Clients for whom we produce advertising campaigns. It's fast-moving, exciting, challenging.

If you are a well-educated secretary with excellent skills and at least three years working experience and feel you would enjoy being a part of this dynamic department, we'd like to hear from you.

We are acknowledged as a caring and generous employer and offer 4 weeks' notice. SFL and a super new gymnasium and in-house restaurant/bar.

For further details please call me or pop your CV in the post today.

Y&amp;R

Jacqui Granville-Abbott. Tel: 01-387 9366  
Young & Rubicam, Greater London House,  
Hampstead Road, London NW1 7QP.

From £14,000  
Top Director, Int Marketing Co distributing tapes & videos looks for a highly organised person 20s - 30s with business acumen capable of keeping pace with him and producing good shorthand typing as required. W4. Staff parking.

£14,000  
Mayfair Property Co seeks an exceptional person. Workstar experienced, who will join small supportive team in overall activities and to handle all necessary typing as it arises. Free lunch & super perks.

£14,000  
South Ken Sec Sch invites an experienced PA to join their Chairman. Well educated, able to provide secretarial backup, handle admin and deal sympathetically with parents, students and lecturers.

£9,500  
Knightsbridge Press Officer needs a well turned out attractive personality with min 1 year exp to handle telephone enquiries and keep an eye on press, magazines and reference library. Good typing and kn WP. Free lunch & super perks.

01-589 8807  
**JOYCE GUINNESS**  
21 BROMPTON ARCADE, LONDON SW7 2EJ  
RECRUITMENT CONSULTANTS

## \*PERSONNEL ASSISTANT\* \$/H

\*ADVERTISING CO\*  
\*£15,000\*

Well known advertising agency requires a top PA to work for two senior Directors. A high degree of organizational ability is needed for this varied and involved position. Along with normal secretarial and administrative duties you will be assisting the Planning Director with marketing and research. There will be extensive client liaison so excellent presentation and communication skills are vital. Must have a sense of humour and an outgoing personality as well as a good educational background. This position requires a dedicated person who wishes to grow with the agency. First class s/h and w/p skills are essential, will cross train on ad. Must have previous advertising experience. Excellent benefits.

For further information call Elaine on 636 1493, Beavers Ltd (Rec Cons).

## CHARITY c.£12,000

A well established family charitable trust who contribute to a wide range of worthy causes need a capable person interested in becoming involved in their work, whilst giving secretarial and administrative support to the Director.

You will need to fit in well with a small, busy and friendly team and have the flexibility to respond to a varied working day often on own initiative. Reasonable shorthand, good typing (W/P experience required) and excellent communication skills. Age 25-35.

Please telephone us to discuss this interesting opportunity in more detail.

01 499 6566  
**The GROSVENOR**  
Bureau

## SECRETARIAL ASSISTANT TO MANAGING DIRECTOR INTERNATIONAL MARKET RESEARCH

Join a small committed team of pharmaceutical market researchers, mostly in their 30s. Your interest and job satisfaction will derive from deep involvement in project organisation and working closely with the executives. WP experience essential. Opportunities for advancement. South Kensington offices.

Salary c. £11,000 + generous bonus scheme.  
Please send CV to Helen Burling, Personnel Research Limited, 4 Cromwell Place, London SW7 2J

## SUPER SECRETARY SALARY £13,000 neg

Rapidly expanding company in Fulham require all round secretary. Age 25+. Excellent position for person wanting to take part in setting up of office. Will be responsible for all office admin. Knowledge of Word 4 and Lotus 123 would be helpful.

PLEASE RING SASHA ON 01 384 1388

## Get Into Television!

£9,000-£12,000

A one-off opportunity has arisen for a Personnel/Administrative Assistant with this large independent television company. This is a newly-created position; ideal for someone with organisational ability and mature outlook, an initiative worker who has sharp administrative skills. Reporting to the Personnel Manager, your duties will involve: personnel admin, co-ordination of temporary staff and recruitment procedures as well as overall secretarial duties. Good at prioritising? Self-motivated and a high achiever pre-requisite. Age 22+. If you have a practical manner, sound skills (90/50) and WP knowledge then call 01-493 0713.

MERRYWEATHER ADVERTISING & SELECTION

**MERRYWEATHER**

## It's Capital! £13,000 - £15,000 +

You are a super sec - assisting the Head of Capital Markets & his graduates. This international bank in EC2 offer a great benefits package including mortgage and need shorthand, age 25-40 and 'A' levels.

Call 377-8600

**SECRETARIES PLUS**  
The Secretarial Consultants

## EXECUTIVE SECRETARY

The Financial Director of this very prestigious Co. requires a high calibre secretary/P.A. Ideally you will have worked within a financial environment, are capable of working on own initiative and not afraid of a challenge. You will need to be calm and flexible and prepared to take an active role in the smooth running of his office. If you are 25+, are well presented and possess good skills in W/P (with cross-train) audio and S.H. then apply today as this sort of position doesn't occur every day. The rewards are extremely good for the right person. Neg. to £17,000

Crystalline Recruitment Consultants  
Jade House, 3 Park Street,  
London SE1 9AT  
01 - 357 6601

## Asprey

Require a person with good copy typing, WP and general office skills to work in our company's administration structure. Attractive package including sub camera, SFL and shopping discount.

Telephone for details to Elizabeth Page 01 493 6767.

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## FREEDOM

## Overseas

EC1

£14,000 + overtime

Ship brokers/owners Executive requires a Senior Shortband Secretary (French-speaking is an asset) to organise overseas trips and deal with the office while he's away. Lots of overtime and good benefits. Ref: S146.

47 Liverpool Street, EC2  
01-621 0155

For details of the branch nearest to you call the Freedom Hotline on 01-390 6822

## Secretary/Receptionist

EC3

to £13,000

You will have a free hand at this bank with all the secretarial duties which include copy and audio on an Olivetti WP. Good benefits and mortgage subsidy after 6 months. Ref: AC120.

192 Bishopsgate, EC2  
01-283 0066

## Sporty and Social?

EC3

to £12,000 AAE

This insurance brokers would like a Secretary with good communication skills. You'll be working for the Executive Director so a high percentage of audio typing will be required. Benefits plus sports and social club. Ref: W183.

65 Fenchurch Street, EC3  
01-481 2661

## Hot Property

W1

to £12,000

Your legal experience will come in use at this hotel and property investment company. They seek a Secretary with audio and WP skills to work in their team. Free lunch and pension scheme. Ref: 215.

181 Victoria Street, SW1  
01-828 2401

## Personnel

EC2

to £11,000

This very prestigious, well-established company is seeking two exceptional Shortband Secretaries/College Leavers to work in its Personnel Department. Mortgage subsidy, personal loans, profit share, STL and other benefits. Ref: S99.

34 Wormwood Street, EC2  
01-638 1666

## Retail Value

Blackfriars

£10,500

Good promotional prospects are offered to a Grade 5 Shortband Secretary who would enjoy being part of this large retailing company. WP cross-training will be given along with excellent benefits. Ref: S3160.

23 Lime Street, EC3  
01-623 2213

REED ●●●employment

COUNTDOWN  
1992Can you speak to Europe  
in its own language?

**DUTCH** conversational. Secretary. Computer Manager. Bank. City. D/W III. Regular hours. Early 20's. £10,000 + free travel Mortgage + banking benefits.

**GERMAN** fluent. PA. Partner. International Management Consultancy. Munich. Shortband + WP. 4-5 years experience. 24-30. £15,500 + perks + relocation allowance.

**GERMAN &/OR FRENCH** fluent. Marketing Assistant High Tech. City. Shortband + WP. £12,000 + benefits + flexitime.

**TEMPING WITH LANGUAGES**  
WP experience essential  
Shortband always useful

This week's comp! - High level finance with French. Top PA with shortband. Wordplex essential. West End.

International Secretaries

01-491 7100

## CHARTREIGH

**HEADLINER** £7,500  
Use your WP expertise to secure this 8 month banking working with the head of a major international publishing company. You will be working with 2 young dynamic managers on a specific project requiring your imagination and initiative.

**PA WONDERS** £12,500  
Do you enjoy responsibility and variety and demand the daily challenge of typing? You'll find it in this exciting, fast-paced and stimulating environment. Supervise staff as well as providing full secretarial support for the MD. A rewarding, stimulating position.

**NEGOTIATE A CAREER** £10,500  
As a result of internal promotion, this fast moving international property management company are seeking a team-spirited secretary with plenty of initiative to become an integral part of their success story. Season ticket loan and 4 weeks holiday - plus excellent promotional prospects.

**MAKE FRIENDS** £10,750+  
A cultural career within architectural design can be yours if you have a strong WP/Secretarial background and the ability to meet on up. Excellent training is given within this lively, professional and friendly environment.

14 GREAT CASTLE ST, OXFORD CIRCUS, WIM 1LA

01-255 3140

43 BROMPTON RD, KNIGHTSBRIDGE, SW3 1DE

01-225 1777

41-42 LONDON WALL, CITY, EC2M 5TB

01-638 7003

## CHAIRMAN'S PA SW1 £15,000

This is an ideal opportunity for a very bright and ambitious young secretary to join the Chairman's office of this international company. This would suit a professional and intelligent person who possesses immaculate secretarial skills/personal appearance and who enjoys working in a fast-moving and often pressurised environment. The Chairman has a wide range of business and personal interests and the job offers scope for development. Age 25-40. Speeds 110/70 + WP.

COBBOLD AND DAVIS

RECRUITMENT LTD.

35 Bruton Place W1. 01-493 7789

## SWEET P.A.

£13 - 14,000

Assist the M.D. of this international Finance company, in smart London offices. He is an excellent delegator, therefore your role will be highly administrative, running the office, and providing PA/Secretarial support (typing, WP, no s/h). Liaison with European clients - languages an asset though not vital. Demanding at times, relaxed on occasion, you will need first class communication skills, poise, professionalism and most important a sense of humour. 26+

Jane Houlston Associates

RECRUITMENT CONSULTANTS

47 Davies Street, Mayfair, London W1M 1EA. Telephone: 01-438 9228

## MUSIC

£14,000

Artist management, record releasing, music publishing and property development + all the fun of the Kings Road are yours as secretary/administrator to the Finance Director + Company Secretary. Package includes £1,000 bonus; shorthand necessary.

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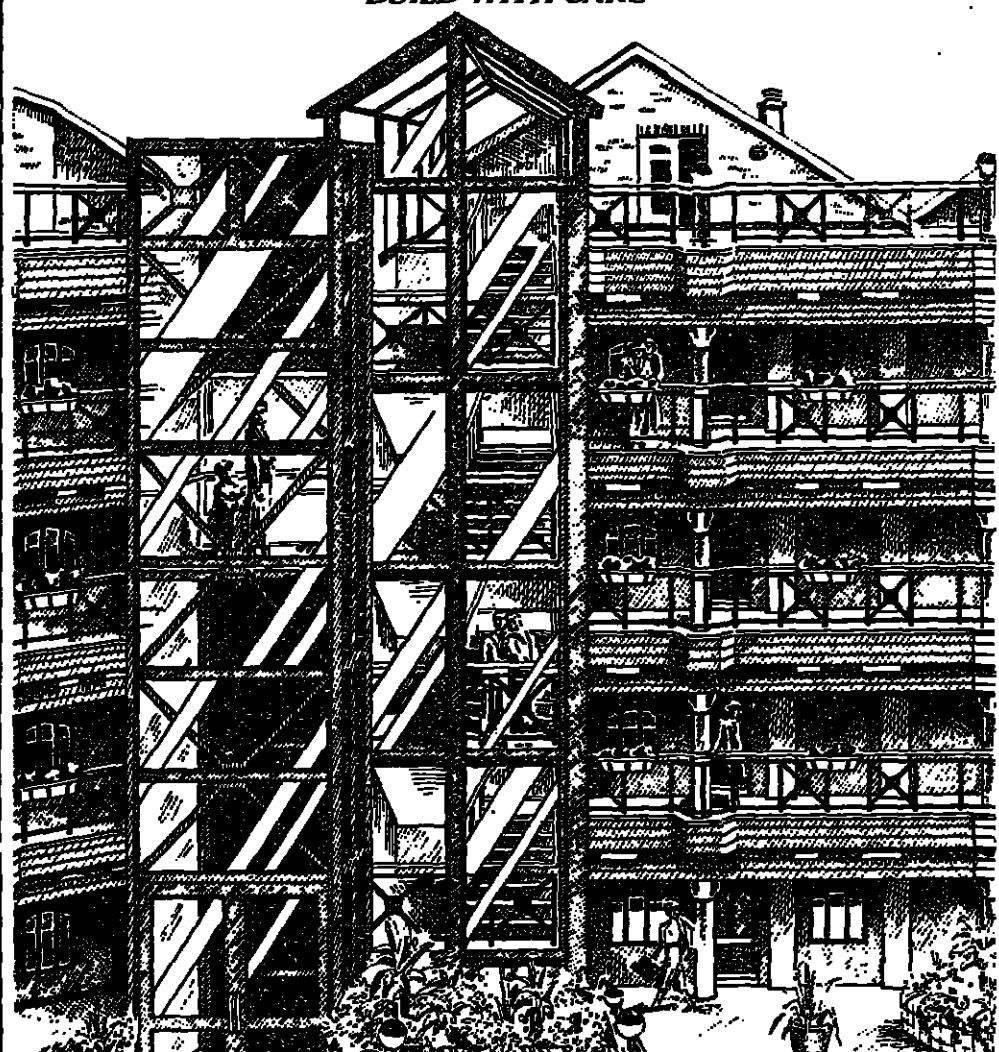
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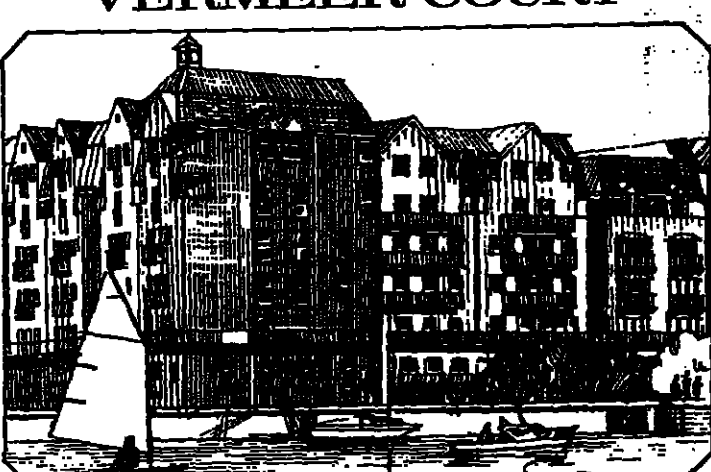
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But please do it now. As you stroll through the nine carefully landscaped acres, or pause by the picturesque central watergarden, with its Dutch canal bridge among the lilies, you'll want to see why there's so much demand for a new home in Vermeer Court.

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- Essex: Goldsley. 3 & 2 bedroom homes.
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- West Sussex: The Willows, Castle Wood, Southwater. 1 bed maisonettes. Prices from around £60,000. 2 bed houses from around £78,000 inc. garage. 3 & 4 bed detached houses. Prices from £105,950 to £134,950.
- Surrey: Kingston. 1, 2 & 3 bedroom homes to be released for sale shortly.

For further information on prices and availability of each site: Hunting Gate Homes, Chiltern Limited, 1 Park Street, Hadden, Herts. SG11 1RT. Tel: Hadden 5234. Hunting Gate Homes Limited, incorporating Hunting Gate Homes Southern Limited, Homebuilders, at Northgate House, 115 High Street, London, W1P 8AA. Tel: Cowley (0294) 540599.

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## RESIDENTIAL PROPERTY

Christopher Warman finds that plentiful funds could mean larger loans for first-timers

## Builders look on the bright side

Two of the 97 estate agents taking part in the latest survey of house prices by the Royal Institution of Chartered Surveyors reported that the price of new homes in their area had gone down in the past three months.

Although this is only a tiny proportion, it indicates the dramatic change in the housing market while interest rates have been rising. Remember, a reduction in prices was unheard of a month or two ago.

The House Builders' Federation says evidence of price-cutting in the new homes market is scarce, although it agrees that the main effect of the interest rate rises has been to damp down the spectacular price increases seen in the previous year or two.

A seminar held by the federation last week heard several examples of new homes sold as soon as they came on to the market, particularly in the North. In Lancashire about 100 prospective purchasers queued at Alfred McAlpine Homes' newly opened Wilton Chase development in Radcliffe to buy houses costing from £57,500 to £69,950, while further south, at Ampthill in Bedfordshire, Taylor Woodrow Homes reported people queuing for two days a week for the release of detached houses whose prices ranged from £118,000 to £172,000.

The federation is therefore taking a confident view, arguing that

the ready availability of mortgage funds means the lending institutions will be keen to market financial packages, making higher mortgage rates affordable for first-time buyers.

These could include subsidised interest rates, deferred interest, low-start and fixed-rate mortgages. The federation says: "In the medium term, with unemployment falling, real incomes rising and the economy clearly buoyant, the market can only strengthen. The housebuilding industry is confident that interest rates will fall again in 1989."

## Everybody may have a different house

It suggests home-buyers realize that the first reduction in rates will push house prices up again, and that they are even now trying to take advantage of the fall in house price rises, despite the temporary increase in the cost of borrowing.

David Wilson Homes, based in Leicester, caters for an increasingly discerning market and is offering a choice of more than 150 house styles, thus enabling every owner to have a house different from his neighbour.

David Wilson Homes knows that in its up-market range there is a strong demand for en suite bathrooms and even en suite guest shower rooms. There is also a

demand for a study on the ground floor to be used as an office and for a children's computer room or sitting room, features that are built into two new developments at Coventry and Kenilworth, Warwickshire. For information telephone 0203 411075.

Hunting Gate Homes of Hitchin, Hertfordshire, builds its homes in the commuter rings around London, and pays attention to locations and developments to the "hope value" of an area - the hope of increased value through taking advantage of improving road and rail communications. The Castlewood scheme near Horsham, West Sussex, is 15 miles from the coast and from Gatwick Airport, and one hour by train from London.

It aims to cater for first-time buyers, families and executives with a range that includes one-bedroom maisonettes (from around £62,000), two-bedroom terrace cottages (from £80,000), and three-bedroom and four-bedroom detached houses (from £108,000 and £135,000 respectively).

Hunting Gate gives the cost of the train fare as well as the price of the houses in its developments. Thus, at Aylesbury, Buckinghamshire, it has a scheme with two-bedroom and three-bedroom terrace houses from £76,950, and another, two miles from the town, of four-bedroom and five-bedroom houses from £180,000 - and

the annual season ticket to Marylebone is £1,308.

At Colchester, Essex, it is selling studio apartments (£47,500), and two-bedroom starter homes (from £62,000), and from here the annual train fare is £1,420.

Hunting Gate has introduced a new financial help scheme at these lower-priced developments, under which the company guarantees an interest rate of 11.5 per cent for 12 months for those whose mortgages do not exceed £60,000, paying the difference in interest up to a maximum rate of 15 per cent. For

## 'Residence for a gentleman'

information telephone 04623 4444.

An unusual development of four detached houses near Whipsnade, Bedfordshire, has been announced by Tay Country Homes. Every one of the houses, described as "gentlemen's country residences", is set in about two acres, and will be individually designed to provide four reception rooms, five bedrooms, four bathrooms, a fitness room and staff flats.

These exclusive houses will cost more than £700,000. For information telephone 0525 853385.

An interesting alternative at this price level is provided by the 18 four-storey town houses surrounding Admiral Square in the Chelsea

Harbour development in west London. These large houses, of 2,770 sq ft, have a fifth-floor conservatory, and a combination of four or five bedrooms, three bathrooms, and two or three reception rooms. The prices, through Savills and Hamptons, range from £750,000 to £850,000.

The first stage of Chelsea Harbour is now nearing completion. The marina is in use, the commercial space is nearly all let, four restaurants are open, more than 200 apartments are sold and about 150 homes are so far occupied.

The houses, and 48 new apartments costing from £250,000 for two bedrooms, bring the total to 310 in the development, and a regular river bus service has just been introduced by Thames Line to link Chelsea Harbour with Charing Cross, the City and Docklands.

New houses are rare in Mayfair, so there is considerable interest in the building of two fine adjoining properties in Farm Street by Private Capital (Property Development), a member of the Private Capital Group. The houses are part mews and part town house, designed to blend with the existing houses of different periods, one with a painted front, the other plain brick, one in Georgian style, the other Victorian. They are priced at £1.65 million and £1.45 million, through Cuttons and Mistral.



Riverside affluence: town houses at Chelsea Harbour from £750,000

## A CLOSER LOOK AT... NEW HOMES

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STOP PRESS... Exhibition of Retirement Bungalows available in East Anglia, in the Carlisle Suite, The Cumberland Hotel, Marble Arch, London W1A 0JF. Adjacent to Marble Arch underground station and Park Lane car park on Friday 7th October 1988. 10.30am - 4.30pm. Everyone welcome.

## WINCHESTER VILLAGE LIFE FOR EXECUTIVE LIVING



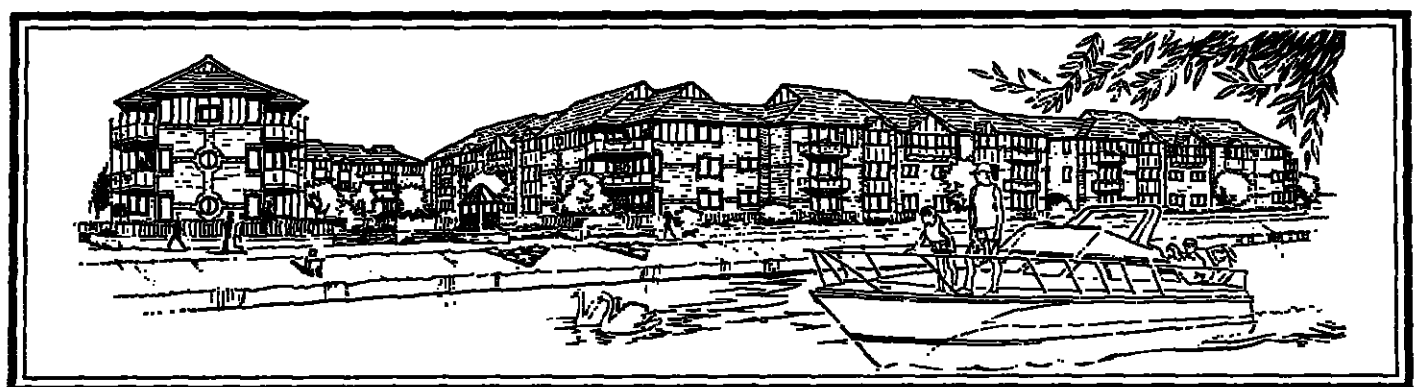
From £235,000 these luxury 5 bedroom homes are now available at this exclusive development, as well as those from £175,000 with 3 & 4 bedrooms. Each is built to the highest specification with every attention paid to quality and detail - the showhome is open from 11am - 5pm, 5 days a week, Thursday to Monday, Tel: (0938) 75526.

Selling: GUY Property Services, 50 The Horse, Rye, Sussex. Tel: (0794) 523277

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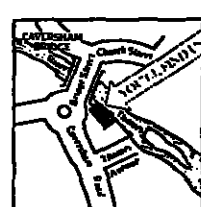
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When you want character... convenience... and style (as well as swans for neighbours)... visit Caversham Wharf now. Choose a two or three bedroom flat - each with its own river view. Prices from £107,500 to £225,000.

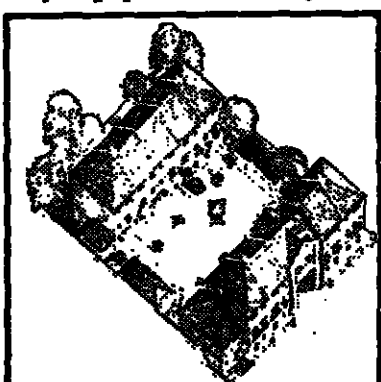
Show flats are open 9.30am to 5.30pm Mon-Sat Caversham Wharf, Waterman Place, off Caversham Road, Reading, Berks. Tel: 0234 572472

Prices and availability correct at time of going to press.

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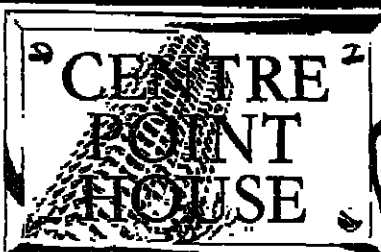
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CRICKET: PAKISTAN LEAD BY 259 RUNS IN SECOND TEST MATCH

# Masterful Miandad keeps Australia on defensive

From Richard Streeton  
Faisalabad

Javed Miandad made his second century of the series with telling efficiency yesterday as the Australian bowlers struggled on the fourth day of the second Test match here. Pakistan in their second innings reached 264 for three by the close, a lead of 259 runs, and with the pitch still in perfect order, the game seemed certain today to be left drawn.

From the moment Miandad arrived, after the opening batsmen had fallen in successive overs, his mastery was such that another big score by him looked inevitable. He eliminated all risks with a bat that to the Australians must have seemed like the proverbial barn door, but at the same time missed no chance to take toll of bad balls.

There was, however, one moment of fallibility when Miandad was only five and Reid, the left-arm fast bowler, was adamant he had him before. The Australian stoically accepted the appeal's rejection, but only Healy among the fielding side clapped Miandad when he reached his hundred.

It seemed a close thing from behind the arm, but, like many other visiting sides, these Australians are resigned to the fact that they will not get a leg-before decision against Miandad. Irrespective of this particular appeal, it remains one of the game's more extraordinary coincidences that Miandad has been out leg-before 20 times in 81 Test innings abroad and only three times in 62 innings at home.

There was no doubt, though, that this was a fine innings, marked by supreme concentration and numerous classic drives and square cuts. It was Miandad's nineteenth Test century and he needs only another 18 runs today to become the eleventh batsman in history to reach 7,000 Test runs.

Shoaib Mohammad helped to add 172 in 51 overs after Pakistan faltered a little following a brisk start. Mudassar Nazar looked in top form before he was out when Border took a low, one-handed catch at silly point off May, the off-spinner. Ramiz

## No inquiry

Sydney (AFP) — The Australian Cricket Board has no plans to review the actions of Colin Eggar, the team manager said to have insulted umpires and sponsors during the first Test. David Richards, chief executive of the Board, would not comment on reports that Pakistan had made a complaint about Eggar's behaviour.

Raja, the other opener, who was missed in the slips off Reid when he had only scored one, pushed another low catch to short square leg from Waugh's slower ball.

After this the batsmen were completely in charge, though at first they were seldom able to score as freely as they wanted. May bowled skilfully until he was punished after tea, though he did have Shoaib dropped at long-on when 47; but the other bowlers were below their best.

Shoaib, who has been told that an operation on a grumbling appendix can safely be deferred for the moment, has become far more assured since his success in West Indies earlier this year. Shoaib twice hit Sleep, the leg spinner, for six and also had 10 fours before he charged out against May and was stumped.

Miandad also hit Sleep for six, a stroke that for some unknown reason caused a few bottles to be thrown on to the outfield and the police ejected several spectators. Miandad has also hit 17 fours and so far has batted 44 hours.

Late monsoon rain means that the first one-day international at Gujranwala on Friday will have to be moved; it may now be played here in Faisalabad.

PAKISTAN: First Innings 316 (Javed Miandad 122, Shoaib Mohammad 82, A C Doodanade 4 for 67). Second Innings: Mudassar Nazar c Border b May 27, Raja Raje b Sleep b Waugh 27, Shoaib Mohammad c Healy b May 27, Javed Miandad not out 107, Salim Malik not out 9, Extras (4, nb 11) 15, Total (3 wickets) 254.

FALL OF WICKETS: 1-64, 2-64, 3-236. Javed Miandad, Shoaib Mohammad, Abdul Qadir, Tariq Mahmood, Iqbal Qasim and Shoaib Malik to bat. BOWLING: Reid 18-5-55-0, Doodanade 18-3-7-0, Waugh 18-3-50-1, May 28-7-3-2, Sleep 15-4-51-0, Border 13-0-0-0.

AUSTRALIA: First Innings 321 (A R Border 113 not out, G R Marsh 51). Umpires: Mubashir Shah and Tariq Ata.



Safely pounced: Boon, at short square leg, catches Ramiz, the Pakistan opener, off Waugh in Faisalabad

RUGBY LEAGUE

## Furner to manage World in challenge

By Keith Macklin

The determination of the Rugby League to create a genuine Rest of the World side for a challenge match next month against Great Britain was underlined yesterday with the appointment of Don Furner, the Australian coach, to manage the invitation team.

David Hewson, the League's public relations officer, said: "The Rest of the World side will be truly representative. There will be players from Australia, New Zealand, France and Papua New Guinea and, where necessary, they will be flown from their respective countries."

One player who, a couple of seasons ago, could have qualified for the Rest of the World team was released by Wigan, who was released by Wigan, who was released by Wigan.

## Peer leads freedom campaign

Another pressure group entered the sports politics forum yesterday when Lord Chalfont launched a campaign to provide support to sportsmen and women wishing to ply their trade in South Africa.

Freedom in Sport International is intended to act as a counterweight to SANROC, the South African-based body.

"SANROC are very largely responsible for using some of our major sports, cricket and rugby in particular, as political instruments and we aim to show the other side of the coin," said the president, said.

"My main concern is that sportsmen and women of all nationalities, but especially Britons, should have freedom to practise their sports and play their games without political pressure."

The organization, funded by the South African-based Confederation of Sport, is supported by John Carlisle MP and David Cameron.

RUGBY UNION

## England selectors are limited in their choice

By David Hands, Rugby Correspondent

The Rugby Football Union moved yesterday to allay fears among the leading clubs that the game between England B and Australia, at Sale on October 22, would deprive them of too many players for the league matches which are due to be played that day.

It was a fear articulated yesterday morning by Clive Howard, secretary of Bath, whose strength in depth virtually ensures selection of some of their players for both the England XV to play Australia at Twickenham on November 3 (the team for which will be announced on October 3) and for the B XV (which will be known on October 17). Don Rutherford, the RFU technical administrator, said that no more than two players would be chosen from any one club for the team which plays at Sale.

Courage Clubs Championship regulations state that when an English representative match against a visiting national side is played on a league date, any club playing three or more players may re-arrange their fixture.

Anderson, the Dungannon lock who made a considerable impact as captain of the Irish party which made a short tour of France last May, is to take up an appointment as a regional development officer for the Irish Rugby Football Union. The IRFU, in common with their counterparts in England, Scotland and Wales, are looking to the future of the game and Anderson — previously a teacher — will have responsibility for the nine counties of Ulster, which covers not only the province as it exists today but Donegal, Sligo and North Connacht.

They are both in the back row where Hadden, the Garryowen No. 8, comes in for his first provincial appearance, and Sexton, the international flanker, replaces the injured O'Hara (Sunday's Well).

Lenihan, Ireland's captain last season, will lead the province for whom Bradley will be asked to distinguish himself at scrum-half.

"We aim to promote fully integrated multi-racial sport and we do not wish to be associated with any sporting association in South Africa which practises discrimination," Carlisle said.

RUGBY UNION

## England selectors are limited in their choice

By David Hands, Rugby Correspondent

All the divisional matches against the Australians are on non-league dates, as is the senior international, though that does clash with the second round of the Pilkington Cup.

Bath's first division game on October 22 is against their local rivals, Bristol. They are also negotiating a match with Toulouse in line with their policy of seeking fixtures on a European front (they beat Toulouse in a pre-season tournament in the Netherlands last month), and other French matches may be in the pipeline.

October 29 has been projected as a possible date to play Toulouse; Bath are due to play Neath on that date, but the Welsh club will almost certainly be affected by the B international between Wales and France, which takes place at Brecon that day.

Robinson, the Bath flanker capped twice by England on tour during the summer, is one of three new Barbarians in the XV chosen to play Newport at Rodney Parade on Tuesday.

Kembury, the young Neath

lock, and Renwick, the London Scottish and Scotland B wing, are the others in a game which will offer Devereux, the Bridgend centre, the chance to make his mark.

Devereux, capped 18 times by Wales, sustained the injury at the beginning of the month and has been advised to keep the hand in plaster for another week. Wales play their first international of the season, against Western Samoa, on November 12, while the Barbarians will be looking at those who have appeared for them against Glasgow Academicals and Newport when they come to play the team to play Australia at Cardiff on November 26.

BARBARIANS (Newport, October 4): 9 Hastings (London Scottish), 10 Devereux (Bridgend and Wales), 11 Halliday (Bath and England), 12 Robinson (Bath and England), 13 Ring (Cardiff and Wales), 14 Douglas (London Wales and Wales), 15 Sole (Edinburgh Academicals and Scotland), 16 Smith (Edinburgh and Ireland), 17 McCloy (Bangor and Ireland), 18 Keane (Warrington and Ireland), 19 Kearney (Warrington and Ireland), 20 Kearney (Warrington and Ireland), 21 Kearney (Warrington and Ireland), 22 Kearney (Warrington and Ireland), 23 Kearney (Warrington and Ireland), 24 Kearney (Warrington and Ireland), 25 Kearney (Warrington and Ireland).

## Men of Munster will set stiff test McKibbin has cause to smile

By George Ace

Harry McKibbin, chairman of the Ulster selectors, permitted himself a rare smile at Ravenhill on Monday night at the end of a useful squad work-out, the first to be held since the 12-9 defeat by the South of Scotland two weeks ago. His pleasure came from the news that David Irwin and Peter Russell both indicated they would soon play their first game of the season for instantans.

Russell, who established himself last season as Ulster's first-choice stand-off half, plays on Saturday against Bohemians at Shane Park, while Irwin expects to play the following week, against Carrick, at the same venue.

With the inter-provincial series commencing on October 22, the announcement was good news for McKibbin and his Ulster selectors. It was tempered, however, by the absence of Carr, who sustained a leg injury while playing in Cork last weekend.

Bangor, who meet Queen's University tonight at Uprichard Park, will give Fleggagh, his first senior game at hooker. Son of the former Ulster hooker and current Bangor coach, Ronnie, he played in the Bangor Grammar School team that has won the Schools' Cup for the last three seasons.

Anderson, the Dungannon lock who made a considerable impact as captain of the Irish party which made a short tour of France last May, is to take up an appointment as a regional development officer for the Irish Rugby Football Union. The IRFU, in common with their counterparts in England, Scotland and Wales, are looking to the future of the game and Anderson — previously a teacher — will have responsibility for the nine counties of Ulster, which covers not only the province as it exists today but Donegal, Sligo and North Connacht.

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## THE TIMES AT THE OLYMPICS

## How one man fell from grace

From John Goodbody

Saturday, September 24  
13.30: Ben Johnson of Canada wins the 100 metres, dethroning Carl Lewis of the United States, in a world record time of 9.79sec. Linford Christie of Britain is third.

14.15: The three athletes attend the medal ceremony.  
14.25: Johnson enters a doping control area and, like many competitors, is unable immediately to produce a urine sample. He drinks three beers and liquid from a flask that he had left in his bag during the race. Johnson later claims that it was during this period that someone tampered with his drink, adding a solution containing the banned substance. Johnson is eventually able to produce a sample after nearly an hour. It is divided into two parts, known as the 'A' and 'B' samples, which are put into separate containers.

16.00: The three medal winners attend the press conference.  
Sunday, September 25  
The new £3 million laboratory in Seoul analyses the 'A' sample. Traces of Stanozolol (Stromba), the anabolic steroid hormone drug, is found in a competitor's urine.

23.00: Prince Alexandre de Merode, of Belgium, president of the IOC's Medical Commission, is informed and he marries the positive sample with the number of Johnson. The president is the only person to have the information linking the number of the sample with the athlete. He writes a letter to the Canadians informing them that the sample is positive. The letter is taken by hand to the Canadian headquarters, 10 miles away from the IOC hotel, the Shilla, in the Olympic village.

Monday, September 26  
01.45: The Canadian team receives a letter from the IOC Medical Commission indicating that Johnson had tested positive in an 'A' sample.

07.00: Mrs Carol Ann Letheren, the chef de mission, Dr Bill Stanish, the chief medical officer of the Canadian team, and the athletics team leader, Dale Lyons, meet with Charlie Francis, Johnson's coach. They discuss the situation.

10.00: Dr Stanish leaves with Francis and Lyons to attend the analysis of the second sample. For two hours they discuss the situation surrounding the case with members of the IOC Medical Commission and give Johnson's reason why the first sample was positive — namely, that someone had added a solution containing the banned substance to his drink. Another hour passes as the 'B' sample is opened and analysed. The substance is found positive.

13.30: The Canadians return to the village.  
14.15: Dr Stanish and Mrs Letheren meet Dr Roger Jackson, president of the Canadian Olympic Association.  
18.30: The IOC Medical Commission meets in full session at the Shilla hotel and recommends that Johnson is disqualified.

Tuesday, September 27  
03.30: Canadians meet with Johnson, his coach, his mother and sister, and manager, Larry Heiderbrecht. They are given full details of the Medical Commission's meeting. The gold medal is taken away from Johnson and arrangements are made for the athlete to return home.

08.30: The IOC executive board meets and confirms the disqualification of Johnson. He is the first track athlete in Olympic history to be stripped of his title.  
10.00: The IOC announces officially that Johnson has tested positive and has had his gold medal taken from him.  
10.30: The International Amateur Athletic Federation Council has a 30-minute meeting at the Hyatt hotel.

10.50: Johnson, surrounded by reporters and television crews, leaves on a delayed Korean Airlines flight for New York.  
15.30: The IAAF announces that Johnson has been suspended from competition for two years and that his world record from last Saturday's race is annulled.

## 'There was a look of utter and blank shock'



Letheren: broke the news

Carol Anne Letheren, the chef de mission of the Canadian Olympic team, was the woman who broke the news to Ben Johnson's face that he was to be stripped of his gold medal. Letheren, who is in her 40s, had gone with her fellow Canadian officials to inform Johnson, who was with his mother, sister, coach and manager, of the positive findings by the medical commission of the IOC on Monday.

Clearly shocked by the affair, she recounted the scene at a Press conference only hours

later: "On receiving the news of the doping test the athlete appeared to be in a complete state of shock, apparently not comprehending the situation and not comprehending the information."

"It was like he didn't quite know what was going on around him. He was obviously disappointed. But there was a look of utter and blank shock. He was clearly unable to comprehend the full repercussions, the full damage."

"Ben was not able to discuss or articulate anything at that

moment. So exactly what of the information affected him in what way we do not know. He just was not able to speak, and it was a very difficult moment for all of us. But his body language made it obvious what he felt."

Letheren went on: "We are acutely aware of how devastating this news will be to millions of people. The joy they have felt since the 100 metres has been replaced by pain. Their heartbreak is shared by all of the Canadian Olympic team. The people of

Canada and Jamaica have been elated. Now that joy has been replaced by pain."

Letheren called the doping case a "disaster" for the nation's Olympic sports programme. "We have followed the procedures available," she said. "We presented as much evidence as possible."

Letheren was informed by letter from the IOC that the 'A' sample from Johnson's doping test had tested positive in the early hours of Monday morning. She was present later that morning when John-

son's 'B' sample was tested, as were Johnson's coach, Charlie Francis, and Canadian track and field team manager, Dave Lyon. Johnson arrived while the sample was being tested.

Later that evening Letheren was among Canadian Olympic officials who appeared before the IOC medical commission for two hours to argue on Johnson's behalf and at 3 o'clock on Tuesday morning she returned to the Hilton Hotel to inform Johnson of the commission's findings.

## An Elliott failure will assist doubters

From Pat Butcher

Knowing that Elliott's actions are common currency around the Olympic Village at the moment, most of them are reserved for the Ben Johnson scandal. But the British administration is getting into an apoplexy about Elliott, or what it sees as the trio's failure to stand up to the rigours of "doubling-up".

This unity phrase refers to competing in two, allied events. In the cases of Cram and Elliott, the 800 and 1,500 metres, while with Martin it is the 5,000 and 10,000 metres. The feeling is, for various reasons, that the runners have already not done themselves justice.

Cram went out in the quarter-finals of the 800 metres. Martin dropped out of the 10,000 metres final, and Elliott performed fourth in the 800 metres. His ensuing injury is such that he is unlikely to mount a serious challenge in the 1,500 metres, the heats of which start tomorrow.

Elliott said yesterday: "My groin is very sore. I couldn't run today, and had to have another injection. I feel like I've been kicked in the stomach. I don't really want to compete, but this is the Olympics. I'd try anything to make the start line, an unfortunate choice of phrase, in view of recent events. He added that he would not make up his mind whether to compete until a few hours before his heat is due."

According to Tony Ward, the British Amateur Athletic Board spokesman: "The policy of doubling-up is being reviewed. There is a great deal of debate over whether this should be allowed. People got caught up with the emotion of what Eamonn did in the Olympics. The world's fastest 10,000 metres of the year on his debut at the distance. I don't think it [doubling-up] will happen again."

If this is an invitation to a debate, all well and good. But as a potential policy decision, it is a short-sighted as too many BAAAB statements of late. It should not require too much effort to recall Sebastian Coe's gold and silver medals in both events at successive Olympics, Ovett's gold and bronze in Moscow, and Cram's gold and bronze in the 1986 European championships.

Certainly these were extraordinary athletes, at the peak of their form. And the possibility of that happening again should not be discounted. Although it seems less likely to happen in the case of Elliott.

One of the few things that can provide initial respite and long-term deflection from the indignity of Johnson's positive dope test at these Olympic Games is good honest competition. And if it is anywhere in athletics, it is in the men's middle distances.

And with the spur of defeat in the 800 metres, Cram, the world mile record holder, and the world 1,500 metres record holder, Said Aouita could help provide a glorious finale to the Games of the XXIVth Olympiad at the weekend.

After finishing third in the 800 metres, Aouita dropped his presumptuous plan to run in the 1,500 metres as well as the 5,000 metres. There can be no man more eager to make amends for his failure (his own assessment) than the Moroccan. Unless it is Cram. However, on the evidence of his racing at 1,500 metres this season, Aouita must be favourite.

## BOXING

## Kane bout ends in acrimony

From Steven Downes

Kevin Hickey, chief coach of the British boxing team, claimed yesterday that Charlie Kane had been robbed of a medal by an unfair 4-1 judging decision in his Olympic lightweight quarter-final.

Kane, aged 20, from Clydebank, lost to the distance with George Cramme, of Sweden, after looking as if he might curtail the bout near the end of the first round, when a left hook from Kane made the referee give the referee a compulsory eight count.

Yet that was to be the only round which Kane won on the judges' cards, as the bulky, bustling Cramme strung together some flashy flurries of punches, few of which seemed to score. However, they excited the Korean crowd.

Hickey felt the cheers had prevented a more objective judgement of the contest, in which the Scot's punches seemed to be more often on the mark, particularly in the final round as Cramme tired.

"There was no doubt that Charlie deserved to win it on scoring shots," Hickey said. "He won it and won it clearly. The other decisions we've had go against us have been fair, but that time the judges' subjectivity went haywire, I think the crowd must have influenced them. He deserved a medal for that performance."

Kane, the ABA champion, said he felt the judges' decision was "sneaking". "I thought I won," he said. "Perhaps I walked on to a few shots I should have avoided, but I had to chase the man."

Kane's defeat leaves Richie Woodhall, the Teiford lightweight, as the only British boxer left in the competition.

## Johnson sparks a shock wave

From Pat Butcher  
Athletics Correspondent

The banning of Ben Johnson, probably the most shocking event in the history of track and field athletics, could prove to be the most positive move against drug-taking in the sport.

The reaction of other leading athletes yesterday, including those who will benefit from the stripping of the Olympic 100 metres title from Johnson, was largely one of incredulity. Such feelings seemed to be as much for the news being made public, as for Johnson being caught. And there was no small undercurrent of sympathy for the Jamaican-born Canadian, as evidenced by quiet murmurs of "poor Ben".

Carl Lewis, whose criticism of drug-taking at the 1987 world championships in Rome implicated Johnson (who had beaten him in a world record time) was more circumspect yesterday.

Lewis, who now gets the Olympic gold — and thus becomes the first man to successfully defend the 100 metres title — issued a statement, saying: "I'm sorry for Ben Johnson, and the Canadian people. He is a great competitor, and I hope he is able to straighten out his life and return to competition. I do not think it would be appropriate for me to fuel this controversy by commenting further."

Linford Christie, the Briton who subsequently moves up from a bronze to a silver medal place, said: "I'm very shocked. But I'm even more surprised, because Ben has been a really good ambassador for the sport. He's a good friend, and he has given me quite a bit of advice on technique, like how to use my blocks, and make them work for me."

On Johnson testing positive, and himself getting upgraded to second place, Christie said: "I don't really know how I feel about that exactly. I suppose I don't care what the other athletes are

doing as long as I'm a drug-free zone. It's not a nice way to win a medal; there's a certain sadness about that. It's a very sad day for athletics as a whole. Anybody who gets caught is at the end of the road. It's a real shame for the sport."

Calvin Smith, of the United States, who is promoted from fourth to third, said: "I've got mixed emotions. It's a strange feeling to be told you've won a bronze medal three days after the event. I'm not surprised or shocked about Ben, because I've always suspected he was taking something. This should clean up the sport and make it better for everyone."

Smith said he would like a new medal ceremony, but that idea was quashed by the International Amateur Athletic Federation, after a short, closed meeting, following the International Olympic Committee's announcement of Johnson's positive result. The IAAF said the medals would be presented in the stadium, but there would be no official ceremony.

Roger Kingdom, the 110 metres hurdles champion, was sympathetic to Lewis and Smith's loss of public appreciation, and to Johnson's plight, but he said: "I think they should pass a stricter penalty, not two years, but four or five, so drug-takers would miss an Olympics."

That is effectively what will happen to Johnson, unless he is welcomed back in Jamaica, his birthplace, where he lived until he was 14. Although the IAAF automatic ban for a first offence with what are considered the "serious" drugs, like Stanozolol — which was detected in Johnson's urine sample — or Winstrol, is two years, the Canadian authorities immediately banned him for life.

That is what Eamonn Martin, the British distance runner, implied when he said: "Johnson should be stripped of all his records, titles, and money — the lot. By that I also

mean the \$250,000 he allegedly got for the race against Lewis in Zurich last month.

"This sort of thing brings shame on his country, and on the whole world of sport. Despite all the suspicious rumours flying about Ben, I kept an open mind. Now we know they weren't rumours. It's a good thing they have caught someone at the top. We are better off without him, and we can only hope it will deter others."

While Johnson flew back to Canada, his camp here tried to claim interference with his urine sample, the same excuse used by Sandra Gasser, the Swiss athlete, who was caught at the world championships in Rome. Her appeal against a two-year ban was thrown out of the High Court last year.

So, it seems that all the rumours about Johnson, fuelled by his impressive physique and clear domination of an event where victory is measured in one-hundredths of a second, are true. It is presumed that, having avoided a positive test so far in his career, it was only his poor running after an injury this year which sent Johnson scurrying back to "stroke up" so close to the Olympics he lost to Lewis and Smith in consecutive events just one month before his final.

The Olympic title and the world record he set here have been stripped from the Canadian. There is now anticipation, fearfully from some and wishfully from others, that more athletes will be caught. As with Johnson, the rumours do not have to travel far... only to the victorious women's press conferences, where some five o'clock shadows show up under the archlights, and certain winners speak in quietly sexy voices.

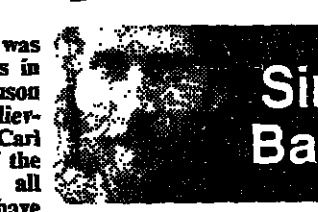
But it is "sexy" with vastly different connotations. The reason for the whispers is that, if they spoke up, it would be with the deep voice which ensues, irreversibly, from the use of male hormones.

## Hoping for an end to the hush-up era

Seoul  
The men's 100 metres sprint was one of the most amazing races in Olympic history. As Ben Johnson stormed ahead with that unbelievable surge of power, leaving Carl Lewis stunned and the rest of the world inspired, surely we all thought: "Now the Olympics have truly come alive. This is what the Olympics are all about."

Now, with the news that Johnson has failed a dope test, we are left bewildered. The bubbles have gone out of our memories of the race, and the Olympic Games have gone joyless and flat. What is the point of stopping up half the night to watch races if the mightiest racer of them all needs chemicals to do the business?

Drugs, we agree, are bad because they are a form of cheating, and bad because they do hideous things to the people who take them. Apparently the drug for which Johnson



Simon Barnes

was caught can cause cancer of the liver.

But the great, almost out-of-proportion reversal we feel against the use of performance-enhancing drugs in sport comes from somewhere deeper than rationality. We feel that there is something deeply and horribly wrong about drug-dependent performances.

Such events as the Olympic Games celebrate human things: triumph, despair, speed, ability, strength, grace. We want heroes: sport supplies them. We want athletes to be admirable human beings, if possible. We revel in

hearing how an athlete conquers an injury and wins, or how a champion is dethroned by a brilliant youngster, or in how the old champion somehow screws out a last hurrah. These are the standard sports stories of such things as the Games, and we love to read them or even write them. They are stories about people: celebrations of human qualities.

But the drugs business takes things beyond and away from the human side of things. When athletes inject human growth hormone and bearded ladies compete for the mastery, we are no longer talking about humans. Who cares about a contest between chemists, a race between pharmaceutical freaks? Where will it all end: what new and better drugs does it take to beat Johnson?

With drugged competitors, the point of the sporting event is lost. We don't want to watch it, we don't

want to be associated with it. It just doesn't feel right any more.

Of course, one's second reaction, after that of bewilderment, is to feel desperately sorry for Johnson. His life is ruined. In a couple of days, he has moved from super-hero to a stuttering man with a shameful story to hide. On his grave will be written: The One Who Got Found Out.

But in a twisted sort of way, one is glad; glad that at last someone of real stature has been caught. The public reaction of dismay, that such a one as this should be at it, most, one hopes, prompt the sport into action.

For in the past few months we have been shown that drugs permeate athletics from the top to the bottom. You cannot get higher than Johnson. You could not get much lower, in international terms, than poor Jeff Gutteridge, the British pole-vaulter who was tested positive:

he demonstrated that athletes take drugs simply to hold their own; simply to compete; simply to be there. For some — how many? — drugs seem not the last but the first resort: a necessary part of the game. Inflation has set in and is now rampant.

With Johnson, of all people, being caught, it seems we can forget the line about the "small minority of abusers". The problem is clearly rife, and for people all over the world, the sport will not be the same. People will turn away from athletics: they will stop watching it, they will stop sponsoring it, and they will stop their sons and daughters doing it.

The age of shamateurism was full of a million rumours of official connivance and official blind eyes. It is the same today with dope. Let us hope that with the fall of Johnson, the end of the era of the hush-up is at hand.

## TENNIS

## Soviet comes near to toppling Graf

From Richard Evans

Even losing a set is becoming something of an event in Steffi Graf's career and being 3-1 down in the third is so rare that it is difficult for the young West German not to hit the panic button.

Being the kind of champion she is, Graf merely got angry with herself when she lost her serve to Larissa Savchenko, of the Soviet Union, in the quarter-finals of the women's singles and soon got back on track for an Olympic medal — a bronze at the very least — by reeling off five successive games to win 6-2, 4-6, 6-3.

But it had been close: close enough at one stage for a cautionary ruffle through the record books to verify when Graf had suffered her last defeat. It was about six months ago, in the semi-final of a Virginia Slims event at Amelia Island, Florida, when she lost to Gabriela Sabatini.

Defeat at the hands of Sabatini would have been less comprehensible because the stocky 22-year-old from Lvov is known for not being able to sustain bursts of free-hitting

stroke-play and, sure enough, strokes started to creep into her game just when she should have been making the Grand Slam winner fight for every point in windy conditions.

After admitting that she had not been so near to defeat for a long time, Graf can now look forward to a semi-final against Zina Garrison, who defeated Pam Shriver 6-3, 6-2 in a match that was bound to give the United States another medal.

Shriver, who is emotional at the best of times, found the task of playing a team-mate and a doubles partner all too much for her. "We have been rooming together for over a week and then suddenly we were opponents which is something that does not happen in most Olympic sports," Shriver said. "I'm not used to that and I got really confused and mixed up emotionally and just lost my way."

In the other half of the draw Sabatini, a 6-4, 6-3 winner over the French Open finalist, Natalia Zvereva, will play Manuela Malekova, who earned Bulgaria a medal by beating Raffaella Reggi, who could not match the consistency she displayed against Chris Evert and played down 6-3, 6-4.

## EQUESTRIANISM

## Young joy for Uphoff

From Jenny MacArthur

Nicole Uphoff, aged 21, of West Germany, became the youngest person to win the individual dressage title when she and Rembrandt took the gold medal by 39 points yesterday. It was the first time Uphoff, last year's young riders' European champion, had contested a senior championship.

The European champion, Margit Otto-Crepin, of France, and Corlandus had to settle for the silver medal after making several mistakes. Christine Stuckelberger, the Olympic champion in 1976, won the bronze on Gaudin du Lully. It was the first time all three

medals were won by women since they were allowed to compete in 1952.

British morale, which was low after the team's tenth place on Sunday, was lifted by a sparkling performance from Jennie Loriston-Clarke and Dutch Gold who were fourteenth. She was the only British rider to qualify for the individual contest.

Uphoff was overawed by her victory. "I can hardly realize what is happening to me," she said. "All I can say is that I'm totally overjoyed for myself and for my horse."

Rembrandt, an 11-year-old Westphalian gelding, seemed fully aware that his moment had come. Uphoff was the last to go out of the 19 riders and the

things to be taken into consideration. "Vital is younger and has never had the stresses and strains which Amanda has had. With the technical courses being built I realized it was asking too much of Michael to tackle it with Amanda."

"I decided to go for the bigger and bolder horse. It's a disappointment for Michael, but he's got no doubt that Michael has more experience and is the better rider, but there were lots of

pressure was intense. Rembrandt, however, was not to be distracted. "As soon as he entered the ring he just concentrated on the job in hand," she said. His responsiveness allowed Uphoff to ask for extravagant movement. They produced a model test with the best perfect passage down the centre line bringing a roar of approval from the spectators.

The other leading riders all made mistakes and many blamed the shadows cast on the arena by the late evening sun. Stuckelberger said that her horse's sudden leap across the arena during an early passage was due to the sun shining on a gap in the white boarding around the arena. "It looked like a gaping hole," she said.

Otto-Crepin blamed both the sun and the noise around the arena for Corlandus's mistakes in the early trot. Corlandus, looking proud and very full of himself, needed only the smallest excuse to be distracted.

Kyra Kyrklund, of Finland, saw her chances of a medal disappear when her Danish stallion, Metador, forefooted flying in the extended trot. After several further breaks in pace, Kyrklund had to settle for riding rather than ambitious riding.

## BASKETBALL

## American women crush Soviets

The United States women's team crushed their arch-rivals, the Soviet Union, yesterday to set up a final against Yugoslavia tomorrow.

The Americans raced to a 102-84 victory, slava squeezed past Australia 57-56 when Andjelija Arbutina scored with two seconds left.

The Americans, with Cynthia Cooper and Katrina McClain spearheading the charge, used quickness in attack and a spirited defence to win their first Olympic encounter against a Soviet team since 1976.

"We knew it would be a very competitive and physical game," the United States coach, Ray Yow, said. "McClain and Cooper had fantastic games. You couldn't ask for more from two individuals."

The Yugoslav coach Milan Vasojevic, asked earlier in the tournament for his assessment of the teams, said: "The US are the best — no contest." Yesterday he said: "We have to play a lot better than today for the gold. We were not good today, but we are in the final, that's what counts."

The lead changed hands several times before Ludwig, together with Bernd Greene, of West Germany, burst clear of the field with around three kilometres to go. Approaching the finish, Ludwig eased away from his rival who resigned himself to silver with another West German, Christian Henn, snatching bronze.

## CYCLING

## Ludwig's clean break

The British riders, Neil Hoban (18th), Paul Curran (36th) and Mark Gorsall (62nd) all finished in the main bunch, 24 seconds behind the East German winner, Old Ludwig, in the 123-mile road race yesterday.

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